



## Criterion 5- Student Support and Progression

### 5.1 Student Support

5.1.2 Following capacity development and skills enhancement activities are organised for improving students' capability

#### 1. ICT/Computing Skills

| Sr No. | Document           | Page. No. |
|--------|--------------------|-----------|
| 1.     | <b>AY: 2022-23</b> |           |
|        | a. List of Program | 3         |
|        | b. Proofs          | 4-48      |
| 2.     | <b>AY: 2021-22</b> |           |
|        | a. List of Program | 50        |
|        | b. Proofs          | 51-93     |
| 3.     | <b>AY: 2020-21</b> |           |
|        | a. List of Program | 95        |
|        | b. Proofs          | 96-112    |
| 4.     | <b>AY: 2019-20</b> |           |
|        | a. List of Program | 114       |
|        | b. Proofs          | 115-118   |
| 5.     | <b>AY: 2018-19</b> |           |
|        | a. List of Program | 120       |
|        | b. Proofs          | 121-127   |

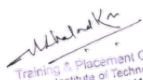
#### Summary of Activities

| Activities           | AY: 2022-23 | AY: 2021-22 | AY:2020-21 | AY: 2019-20 | AY: 2018-19 | Total |
|----------------------|-------------|-------------|------------|-------------|-------------|-------|
| ICT/Computing Skills | 2           | 2           | 3          | 1           | 1           | 9     |

**AY: 2022-23**

## List of Programs for AY: 2022-23

| Sr. No. | Name of the capacity development and skills enhancement program | Period (from date - to date) | Number of students enrolled | Name of the agencies/experts involved with contact details (if any)              | Activity                     | Page No. |
|---------|---|------------------------------|-----------------------------|--|------------------------------|----------|
| 1.      | Smart Skills  | 13-Jun-22                    | 84                          | Cognizant Technology<br>(kaustubh.thanawala@cognizant.com)                       | computing skills enhancement | 4-11     |
| 2.      | Campus To Corporate Workshop                                    | 20-02-2023                   | 72                          | Ritu, Trainer, Skill Matrix Learning Solutions<br>(amit@skillmatrixlearning.com) | computing skills enhancement | 12-48    |

  
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|--|---|
| Speaking skills                                      | <a href="https://www.youtube.com/watch?v=H31UA2EQSRs">https://www.youtube.com/watch?v=H31UA2EQSRs</a>   |
| Comparative and Superlative                          | <a href="https://www.youtube.com/watch?v=aNoQVM6-1gI">https://www.youtube.com/watch?v=aNoQVM6-1gI</a>   |
|  | <a href="https://www.youtube.com/watch?v=4u9V_nD8Rk">https://www.youtube.com/watch?v=4u9V_nD8Rk</a>   |
|  | <a href="https://www.youtube.com/watch?v=3QVmv4A0dI">https://www.youtube.com/watch?v=3QVmv4A0dI</a>   |
| Email Etiquette                                      | <a href="https://www.youtube.com/watch?v=rR1KJ3CpDMM">https://www.youtube.com/watch?v=rR1KJ3CpDMM</a>   |
|  | <a href="https://www.youtube.com/watch?v=1XdnF7C74e">https://www.youtube.com/watch?v=1XdnF7C74e</a>   |
|  | <a href="https://www.youtube.com/watch?v=abQwvR7oDE">https://www.youtube.com/watch?v=abQwvR7oDE</a>   |
|  | <a href="https://www.youtube.com/watch?v=ujomdcThms">https://www.youtube.com/watch?v=ujomdcThms</a>   |
|  | <a href="https://www.youtube.com/watch?v=1X2L_wdN876">https://www.youtube.com/watch?v=1X2L_wdN876</a>   |
| Presentation skills                                  | <a href="https://www.youtube.com/watch?v=1X2L_wdN876&amp;list=RDCMUJCFKXe170wByvZwP1CxdFQ&amp;si_ar_radio=1&amp;rv=1X2L_wdN876&amp;t=8">https://www.youtube.com/watch?v=1X2L_wdN876&amp;list=RDCMUJCFKXe170wByvZwP1CxdFQ&amp;si_ar_radio=1&amp;rv=1X2L_wdN876&amp;t=8</a>   |
|  | <a href="https://www.youtube.com/watch?v=XiaG3hcC-zg">https://www.youtube.com/watch?v=XiaG3hcC-zg</a>   |
|  | <a href="https://www.youtube.com/watch?v=1dxD1Xn44">https://www.youtube.com/watch?v=1dxD1Xn44</a>   |
| Client Communication                                 | <a href="https://www.youtube.com/watch?v=SDn3B0nRZTw">https://www.youtube.com/watch?v=SDn3B0nRZTw</a>   |
|  | <a href="https://www.youtube.com/watch?v=fDL2yEJmQ">https://www.youtube.com/watch?v=fDL2yEJmQ</a>   |
| Emotional Intelligence                               | <a href="https://www.youtube.com/watch?v=7IQ011Poo0">https://www.youtube.com/watch?v=7IQ011Poo0</a>   |
|  | <a href="https://www.youtube.com/watch?v=Oot_Vo3nNA0">https://www.youtube.com/watch?v=Oot_Vo3nNA0</a>   |
|  | <a href="https://www.youtube.com/watch?v=-Gpn_05NT9w">https://www.youtube.com/watch?v=-Gpn_05NT9w</a>   |
|  | <a href="https://www.youtube.com/watch?v=hHfPiCvTx4">https://www.youtube.com/watch?v=hHfPiCvTx4</a>   |
| English Conversation at interview and Interview Tips | <a href="https://www.youtube.com/watch?v=cM_aLgYVvUEY">https://www.youtube.com/watch?v=cM_aLgYVvUEY</a>   |
|  | <a href="https://www.youtube.com/watch?v=ujEaDyZOF2Q">https://www.youtube.com/watch?v=ujEaDyZOF2Q</a>   |
|  | <a href="https://www.youtube.com/watch?v=HGR8Ymazo1p">https://www.youtube.com/watch?v=HGR8Ymazo1p</a>   |
|  | <a href="https://www.youtube.com/watch?v=5v-wyR5emRw">https://www.youtube.com/watch?v=5v-wyR5emRw</a>   |
|  | <a href="https://www.youtube.com/watch?v=vwzFw/mNX7Gf">https://www.youtube.com/watch?v=vwzFw/mNX7Gf</a>   |
|  | <a href="https://www.youtube.com/watch?v=M31EPukwCj">https://www.youtube.com/watch?v=M31EPukwCj</a>   |
|  | <a href="https://www.youtube.com/watch?v=Ab7J8f8nyEg">https://www.youtube.com/watch?v=Ab7J8f8nyEg</a>   |
|  | <a href="https://www.youtube.com/watch?v=LkNjDk6WAMQ">https://www.youtube.com/watch?v=LkNjDk6WAMQ</a>   |
|  | <a href="https://www.youtube.com/watch?v=K_GWn15AvYy">https://www.youtube.com/watch?v=K_GWn15AvYy</a>   |
|  | <a href="https://www.youtube.com/watch?v=LmFuu5zFng">https://www.youtube.com/watch?v=LmFuu5zFng</a>   |
|  | <a href="https://www.youtube.com/watch?v=srdcslr1AQ">https://www.youtube.com/watch?v=srdcslr1AQ</a>   |
| Duolingo Practice test                               | <a href="https://www.youtube.com/watch?v=ujCUIh0sT8o">https://www.youtube.com/watch?v=ujCUIh0sT8o</a>   |
|  | <a href="https://www.youtube.com/watch?v=8QfSnuL8Nv8&amp;t=433s">https://www.youtube.com/watch?v=8QfSnuL8Nv8&amp;t=433s</a>   |
| EFSET Test   | <a href="https://englishbest.duolingo.com/career?utm_source=google&amp;utm_medium=search&amp;utm_campaign=IndiaCampaignEnterprise&amp;utm_content=b_tceir%20test&amp;utm_term=EnterpriseCompetitors-broad&amp;gclid=CwKCAawvryUBh8SEiwAGN5OQAYQdrl1pBeitOTBJ-DZ5cm8jSKTszqk_PDiMBT3-Pf4UwJd_AWAmbuG3XAQAvD_BwE">https://englishbest.duolingo.com/career?utm_source=google&amp;utm_medium=search&amp;utm_campaign=IndiaCampaignEnterprise&amp;utm_content=b_tceir%20test&amp;utm_term=EnterpriseCompetitors-broad&amp;gclid=CwKCAawvryUBh8SEiwAGN5OQAYQdrl1pBeitOTBJ-DZ5cm8jSKTszqk_PDiMBT3-Pf4UwJd_AWAmbuG3XAQAvD_BwE</a> |
| British Council                                      | <a href="https://www.efset.org/quick-check/">https://www.efset.org/quick-check/</a>   |
|  | <a href="https://englishonline.britishcouncil.org/english-language-courses/?c=in&amp;gclid=CwKCAawvryUBh8SEiwAGN5OQAYQdrl1pBeitOTBJ-DZ5cm8jSKTszqk_PDiMBT3-Pf4UwJd_AWAmbuG3XAQAvD_BwE">https://englishonline.britishcouncil.org/english-language-courses/?c=in&amp;gclid=CwKCAawvryUBh8SEiwAGN5OQAYQdrl1pBeitOTBJ-DZ5cm8jSKTszqk_PDiMBT3-Pf4UwJd_AWAmbuG3XAQAvD_BwE</a>   |

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|                       | <a href="https://www.youtube.com/watch?v=5sb0wQIR5g">https://www.youtube.com/watch?v=5sb0wQIR5g</a><br><a href="https://www.youtube.com/watch?v=5ov_LTAq_U">https://www.youtube.com/watch?v=5ov_LTAq_U</a>   |
| Articulation exercise | <a href="https://www.youtube.com/watch?v=69yZ5xab0">https://www.youtube.com/watch?v=69yZ5xab0</a><br><a href="https://www.youtube.com/watch?v=8D3WGX32NA">https://www.youtube.com/watch?v=8D3WGX32NA</a><br><a href="https://www.youtube.com/watch?v=DyLmKDF_R6">https://www.youtube.com/watch?v=DyLmKDF_R6</a><br><a href="https://www.youtube.com/watch?v=PcPtdR0u_B">https://www.youtube.com/watch?v=PcPtdR0u_B</a><br><a href="https://www.youtube.com/watch?v=gWN5avWGYQg">https://www.youtube.com/watch?v=gWN5avWGYQg</a>  |
| Listening skills      | <a href="https://www.youtube.com/watch?v=Y6_BUf1NzJ0">https://www.youtube.com/watch?v=Y6_BUf1NzJ0</a><br><a href="https://www.youtube.com/watch?v=FyvsjR-zW40g">https://www.youtube.com/watch?v=FyvsjR-zW40g</a><br><a href="https://www.youtube.com/watch?v=Vt_363_dnaHc">https://www.youtube.com/watch?v=Vt_363_dnaHc</a><br><a href="https://www.youtube.com/watch?v=erMgpls4tQ">https://www.youtube.com/watch?v=erMgpls4tQ</a><br><a href="https://www.youtube.com/watch?v=W1nPY85dvv0">https://www.youtube.com/watch?v=W1nPY85dvv0</a><br><a href="https://learnenglish.britishcouncil.org/skills/listening/beginner-a1/a-request-from-your-boss">https://learnenglish.britishcouncil.org/skills/listening/beginner-a1/a-request-from-your-boss</a><br><a href="https://learnenglish.britishcouncil.org/skills/listening/beginner-a1/a-voicemail-message">https://learnenglish.britishcouncil.org/skills/listening/beginner-a1/a-voicemail-message</a><br><a href="https://learnenglish.britishcouncil.org/skills/listening/beginner-a1/booking-a-table">https://learnenglish.britishcouncil.org/skills/listening/beginner-a1/booking-a-table</a><br><a href="https://learnenglish.britishcouncil.org/skills/listening/beginner-a1/meeting-a-new-team-member">https://learnenglish.britishcouncil.org/skills/listening/beginner-a1/meeting-a-new-team-member</a><br><a href="https://learnenglish.britishcouncil.org/skills/listening/beginner-a1/organising-a-group-project">https://learnenglish.britishcouncil.org/skills/listening/beginner-a1/organising-a-group-project</a><br><a href="https://learnenglish.britishcouncil.org/skills/listening/pre-intermediate-a2/a-morning-briefing">https://learnenglish.britishcouncil.org/skills/listening/pre-intermediate-a2/a-morning-briefing</a><br><a href="https://learnenglish.britishcouncil.org/skills/listening/pre-intermediate-a2/changing-a-meeting-time">https://learnenglish.britishcouncil.org/skills/listening/pre-intermediate-a2/changing-a-meeting-time</a><br><a href="https://learnenglish.britishcouncil.org/skills/listening/pre-intermediate-a2/facts-and-figures">https://learnenglish.britishcouncil.org/skills/listening/pre-intermediate-a2/facts-and-figures</a><br><a href="https://learnenglish.britishcouncil.org/skills/listening/pre-intermediate-a2/four-conversations">https://learnenglish.britishcouncil.org/skills/listening/pre-intermediate-a2/four-conversations</a> |
| Reading Exercise      | <a href="https://learnenglish.britishcouncil.org/skills/reading/beginner-a1/a-poster-at-work">https://learnenglish.britishcouncil.org/skills/reading/beginner-a1/a-poster-at-work</a><br><a href="https://learnenglish.britishcouncil.org/skills/reading/beginner-a1/a-poster-for-exam-candidates">https://learnenglish.britishcouncil.org/skills/reading/beginner-a1/a-poster-for-exam-candidates</a><br><a href="https://learnenglish.britishcouncil.org/sites/podcasts/files/LearnEnglish-Reading-A1-Notes-at-work.pdf">https://learnenglish.britishcouncil.org/sites/podcasts/files/LearnEnglish-Reading-A1-Notes-at-work.pdf</a><br><a href="https://learnenglish.britishcouncil.org/skills/reading/pre-intermediate-a2/a-message-to-a-new-friend">https://learnenglish.britishcouncil.org/skills/reading/pre-intermediate-a2/a-message-to-a-new-friend</a><br><a href="https://learnenglish.britishcouncil.org/skills/reading/pre-intermediate-a2/an-email-from-a-friend">https://learnenglish.britishcouncil.org/skills/reading/pre-intermediate-a2/an-email-from-a-friend</a><br><a href="https://learnenglish.britishcouncil.org/skills/reading/pre-intermediate-a2/an-invitation-to-a-job-interview">https://learnenglish.britishcouncil.org/skills/reading/pre-intermediate-a2/an-invitation-to-a-job-interview</a><br><a href="https://learnenglish.britishcouncil.org/skills/reading/pre-intermediate-a2/choosing-a-conference-room">https://learnenglish.britishcouncil.org/skills/reading/pre-intermediate-a2/choosing-a-conference-room</a><br><a href="https://learnenglish.britishcouncil.org/skills/reading/intermediate-b1/a-conference-programme">https://learnenglish.britishcouncil.org/skills/reading/intermediate-b1/a-conference-programme</a>   |
| Speaking Exercise     | <a href="https://learnenglish.britishcouncil.org/skills/speaking/beginner-a1/checking-understanding">https://learnenglish.britishcouncil.org/skills/speaking/beginner-a1/checking-understanding</a><br><a href="https://learnenglish.britishcouncil.org/skills/speaking/beginner-a1/making-suggestions">https://learnenglish.britishcouncil.org/skills/speaking/beginner-a1/making-suggestions</a><br><a href="https://learnenglish.britishcouncil.org/skills/speaking/beginner-a1/meeting-new-people">https://learnenglish.britishcouncil.org/skills/speaking/beginner-a1/meeting-new-people</a><br><a href="https://learnenglish.britishcouncil.org/skills/speaking/beginner-a1/talking-about-where-youre-from">https://learnenglish.britishcouncil.org/skills/speaking/beginner-a1/talking-about-where-youre-from</a><br><a href="https://learnenglish.britishcouncil.org/skills/speaking/pre-intermediate-a2/showing-interest">https://learnenglish.britishcouncil.org/skills/speaking/pre-intermediate-a2/showing-interest</a><br><a href="https://learnenglish.britishcouncil.org/skills/speaking/pre-intermediate-a2/talking-about-your-job">https://learnenglish.britishcouncil.org/skills/speaking/pre-intermediate-a2/talking-about-your-job</a><br><a href="https://learnenglish.britishcouncil.org/skills/speaking/intermediate-b1/agreeing-and-disagreeing">https://learnenglish.britishcouncil.org/skills/speaking/intermediate-b1/agreeing-and-disagreeing</a><br><a href="https://learnenglish.britishcouncil.org/skills/speaking/intermediate-b1/asking-a-favour">https://learnenglish.britishcouncil.org/skills/speaking/intermediate-b1/asking-a-favour</a><br><a href="https://learnenglish.britishcouncil.org/skills/speaking/intermediate-b1/keeping-a-conversation-going">https://learnenglish.britishcouncil.org/skills/speaking/intermediate-b1/keeping-a-conversation-going</a><br><a href="https://learnenglish.britishcouncil.org/skills/speaking/intermediate-b1/meeting-face-to-face">https://learnenglish.britishcouncil.org/skills/speaking/intermediate-b1/meeting-face-to-face</a><br><a href="https://learnenglish.britishcouncil.org/skills/speaking/intermediate-b1/responding-to-news">https://learnenglish.britishcouncil.org/skills/speaking/intermediate-b1/responding-to-news</a>  |
| Writing               | <a href="https://learnenglish.britishcouncil.org/skills/writing">https://learnenglish.britishcouncil.org/skills/writing</a><br><a href="https://learnenglish.britishcouncil.org/skills/writing/a1-writing">https://learnenglish.britishcouncil.org/skills/writing/a1-writing</a><br><a href="https://learnenglish.britishcouncil.org/skills/writing/a2-writing">https://learnenglish.britishcouncil.org/skills/writing/a2-writing</a><br><a href="https://learnenglish.britishcouncil.org/skills/writing/b1-writing">https://learnenglish.britishcouncil.org/skills/writing/b1-writing</a><br><a href="https://learnenglish.britishcouncil.org/skills/writing/b2-writing">https://learnenglish.britishcouncil.org/skills/writing/b2-writing</a><br><a href="https://learnenglish.britishcouncil.org/skills/writing/c1-writing">https://learnenglish.britishcouncil.org/skills/writing/c1-writing</a><br><a href="https://learnenglish.britishcouncil.org/skills/writing/c1-writing">https://learnenglish.britishcouncil.org/skills/writing/c1-writing</a>  |
| Business English      | <a href="https://www.youtube.com/watch?v=2ZDNqTAs5w">https://www.youtube.com/watch?v=2ZDNqTAs5w</a><br><a href="https://www.youtube.com/watch?v=TUSq7Ks1sM">https://www.youtube.com/watch?v=TUSq7Ks1sM</a><br><a href="https://www.youtube.com/watch?v=F99JNgfslQ">https://www.youtube.com/watch?v=F99JNgfslQ</a><br><a href="https://www.youtube.com/watch?v=MTM_bnkrcg">https://www.youtube.com/watch?v=MTM_bnkrcg</a><br><a href="https://www.youtube.com/watch?v=4L1pb2i9Ss">https://www.youtube.com/watch?v=4L1pb2i9Ss</a><br><a href="https://www.youtube.com/watch?v=1uz0r5erYw">https://www.youtube.com/watch?v=1uz0r5erYw</a>   |

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| Topics                              | Reference Links   |
|-------------------------------------|---|
| Introduction to sounds              | <a href="https://www.youtube.com/watch?v=gFEDef-p0E">https://www.youtube.com/watch?v=gFEDef-p0E</a>   |
|                                     | <a href="https://www.youtube.com/watch?v=xzA/cKHM8Y">https://www.youtube.com/watch?v=xzA/cKHM8Y</a>   |
|                                     | <a href="https://www.speechactive.com/english-phonics-international-phonetic-alphabet/">https://www.speechactive.com/english-phonics-international-phonetic-alphabet/</a> |
|                                     | <a href="https://www.speechactive.com/listen-english-vowels-and-consonant-sounds/">https://www.speechactive.com/listen-english-vowels-and-consonant-sounds/</a>           |
|                                     | <a href="https://www.youtube.com/watch?v=8J6FzGusI">https://www.youtube.com/watch?v=8J6FzGusI</a>   |
|                                     | <a href="https://www.youtube.com/watch?v=ub0Q2Kz7-I">https://www.youtube.com/watch?v=ub0Q2Kz7-I</a>   |
|                                     | <a href="https://www.youtube.com/watch?v=J10luQA6_dg">https://www.youtube.com/watch?v=J10luQA6_dg</a>   |
| Syllables and Stress                | <a href="https://www.youtube.com/watch?v=e8rMQxFRJzQ">https://www.youtube.com/watch?v=e8rMQxFRJzQ</a>   |
|                                     | <a href="https://www.youtube.com/watch?v=Vu8UvWkUgzc">https://www.youtube.com/watch?v=Vu8UvWkUgzc</a>   |
|                                     | <a href="https://www.englishclub.com/pronunciation/word-stress-quiz.htm">https://www.englishclub.com/pronunciation/word-stress-quiz.htm</a>                               |
| Introduction to grammar             | <a href="https://www.wordstress.info/exercise/">https://www.wordstress.info/exercise/</a>   |
|                                     | <a href="https://www.speechactive.com/english-pronunciation-word-stress-exercises/">https://www.speechactive.com/english-pronunciation-word-stress-exercises/</a>         |
|                                     | <a href="https://www.youtube.com/watch?v=AVYfyTvc9KY&amp;t=23s">https://www.youtube.com/watch?v=AVYfyTvc9KY&amp;t=23s</a>   |
|                                     | <a href="https://www.youtube.com/watch?v=AVYfyTvc9KY&amp;t=23s">https://www.youtube.com/watch?v=AVYfyTvc9KY&amp;t=23s</a>   |
|                                     | <a href="https://www.youtube.com/watch?v=0HBFv9DB9g">https://www.youtube.com/watch?v=0HBFv9DB9g</a>   |
|                                     | <a href="https://www.youtube.com/watch?v=UY_jj0Tyt_Y">https://www.youtube.com/watch?v=UY_jj0Tyt_Y</a>   |
|                                     | <a href="https://www.youtube.com/watch?v=YoXKwGomJA">https://www.youtube.com/watch?v=YoXKwGomJA</a>   |
|                                     | <a href="https://www.youtube.com/watch?v=CMA2QKZQOo">https://www.youtube.com/watch?v=CMA2QKZQOo</a>   |
|                                     | <a href="https://www.youtube.com/watch?v=7u15g0-gw">https://www.youtube.com/watch?v=7u15g0-gw</a>   |
|                                     | <a href="https://www.youtube.com/watch?v=KYYWk3ymFdc">https://www.youtube.com/watch?v=KYYWk3ymFdc</a>   |
|                                     | <a href="https://www.youtube.com/watch?v=dIFHLYn8A">https://www.youtube.com/watch?v=dIFHLYn8A</a>   |
|                                     | <a href="https://www.youtube.com/watch?v=YD4opYPBsA8">https://www.youtube.com/watch?v=YD4opYPBsA8</a>   |
|                                     | <a href="https://www.youtube.com/watch?v=8uhgzNEG0Y">https://www.youtube.com/watch?v=8uhgzNEG0Y</a>   |
| Adjectives                          | <a href="https://teamenglish.britishcouncil.org/grammar/english-grammar-reference">https://teamenglish.britishcouncil.org/grammar/english-grammar-reference</a>           |
| Proposition                         | <a href="https://www.youtube.com/watch?v=6w0akfjDn6M">https://www.youtube.com/watch?v=6w0akfjDn6M</a>   |
| Phrasal verbs                       | <a href="https://www.youtube.com/watch?v=sN5H7Tn_IQ">https://www.youtube.com/watch?v=sN5H7Tn_IQ</a>   |
| Tenses                              | <a href="https://www.youtube.com/watch?v=ZgicA0ItaWg">https://www.youtube.com/watch?v=ZgicA0ItaWg</a>   |
|                                     | <a href="https://www.youtube.com/watch?v=3lJ3R9_Z1HY">https://www.youtube.com/watch?v=3lJ3R9_Z1HY</a>   |
|                                     | <a href="https://www.youtube.com/watch?v=du3MF6p9Q8">https://www.youtube.com/watch?v=du3MF6p9Q8</a>   |
| Subject verb agreement              | <a href="https://www.youtube.com/watch?v=vn4vnmqvwE8">https://www.youtube.com/watch?v=vn4vnmqvwE8</a>   |
|                                     | <a href="https://www.youtube.com/watch?v=3lJ3R9_Z1HY">https://www.youtube.com/watch?v=3lJ3R9_Z1HY</a>   |
|                                     | <a href="https://www.youtube.com/watch?v=LtJPA8GwTdk">https://www.youtube.com/watch?v=LtJPA8GwTdk</a>   |
| Articles                            | <a href="https://www.youtube.com/watch?v=qePYs_iGn0Q">https://www.youtube.com/watch?v=qePYs_iGn0Q</a>   |
|                                     | <a href="https://www.youtube.com/watch?v=qePYs_iGn0Q">https://www.youtube.com/watch?v=qePYs_iGn0Q</a>   |
|                                     | <a href="https://www.youtube.com/watch?v=zZau_dttRY">https://www.youtube.com/watch?v=zZau_dttRY</a>   |
| Active and passive voice            | <a href="https://www.youtube.com/watch?v=Nb62sxy_X2c">https://www.youtube.com/watch?v=Nb62sxy_X2c</a>   |
|                                     | <a href="https://www.youtube.com/watch?v=kZHEcb_h7js">https://www.youtube.com/watch?v=kZHEcb_h7js</a>   |
|                                     | <a href="https://www.youtube.com/watch?v=UASvz5amLKc">https://www.youtube.com/watch?v=UASvz5amLKc</a>   |
|                                     | <a href="https://www.youtube.com/watch?v=du_Zd-qe1YM">https://www.youtube.com/watch?v=du_Zd-qe1YM</a>   |
|                                     | <a href="https://www.youtube.com/watch?v=cVZyBN0H2M">https://www.youtube.com/watch?v=cVZyBN0H2M</a>   |
| Question tags                       | <a href="https://www.youtube.com/watch?v=eEx27rYuzSo">https://www.youtube.com/watch?v=eEx27rYuzSo</a>   |
|                                     | <a href="https://www.youtube.com/watch?v=kaPH_OrsvpM">https://www.youtube.com/watch?v=kaPH_OrsvpM</a>   |
|                                     | <a href="https://www.youtube.com/watch?v=zNuhM8mP6TU">https://www.youtube.com/watch?v=zNuhM8mP6TU</a>   |
|                                     | <a href="https://www.youtube.com/watch?v=8p8hryCmwtJ">https://www.youtube.com/watch?v=8p8hryCmwtJ</a>   |
|                                     | <a href="https://www.youtube.com/watch?v=dp282H1x8E">https://www.youtube.com/watch?v=dp282H1x8E</a>   |
| Indianism                           | <a href="https://www.youtube.com/watch?v=rRhtzE-CY-M&amp;t=3s">https://www.youtube.com/watch?v=rRhtzE-CY-M&amp;t=3s</a>   |
|                                     | <a href="https://www.youtube.com/watch?v=RFQMr-0K89w">https://www.youtube.com/watch?v=RFQMr-0K89w</a>   |
|                                     | <a href="https://www.youtube.com/watch?v=y92mHfayHk">https://www.youtube.com/watch?v=y92mHfayHk</a>   |
|                                     | <a href="https://www.youtube.com/watch?v=VIErDf_URgQ">https://www.youtube.com/watch?v=VIErDf_URgQ</a>   |
| Commonly misspronounced words       | <a href="http://learningindia.in/references/indian-english-dictionary/">http://learningindia.in/references/indian-english-dictionary/</a>                                 |
|                                     | <a href="https://www.youtube.com/watch?v=u_iMNR4Rj0">https://www.youtube.com/watch?v=u_iMNR4Rj0</a>   |
|                                     | <a href="https://www.youtube.com/watch?v=Wv6BYNN_y8">https://www.youtube.com/watch?v=Wv6BYNN_y8</a>   |
| Verbal communication                | <a href="https://www.youtube.com/watch?v=tw29CM1MXlU">https://www.youtube.com/watch?v=tw29CM1MXlU</a>   |
|                                     | <a href="https://www.youtube.com/watch?v=nUccn2K0fiw">https://www.youtube.com/watch?v=nUccn2K0fiw</a>   |
|                                     | <a href="https://www.youtube.com/watch?v=TdUjWb0Q9w">https://www.youtube.com/watch?v=TdUjWb0Q9w</a>   |
| Verbal and non verbal communication | <a href="https://www.youtube.com/watch?v=slivYd9nQlJ">https://www.youtube.com/watch?v=slivYd9nQlJ</a>   |
|                                     | <a href="https://www.youtube.com/watch?v=czzTUE5cxnc">https://www.youtube.com/watch?v=czzTUE5cxnc</a>   |
| Verbal fluency exercise             | <a href="https://www.youtube.com/watch?v=am5iar0LZo">https://www.youtube.com/watch?v=am5iar0LZo</a>   |
|                                     | <a href="https://www.youtube.com/watch?v=srn8qgr9Tz0">https://www.youtube.com/watch?v=srn8qgr9Tz0</a>   |
|                                     | <a href="https://www.youtube.com/watch?v=wOhLMKkLTKF">https://www.youtube.com/watch?v=wOhLMKkLTKF</a>   |
|                                     | <a href="https://www.youtube.com/watch?v=BNQ1aQvFSA0">https://www.youtube.com/watch?v=BNQ1aQvFSA0</a>   |
|                                     | <a href="https://www.youtube.com/watch?v=ySQSmlnxxU">https://www.youtube.com/watch?v=ySQSmlnxxU</a>   |
|                                     | <a href="https://www.youtube.com/watch?v=PqkYa6ctEQ4">https://www.youtube.com/watch?v=PqkYa6ctEQ4</a>   |

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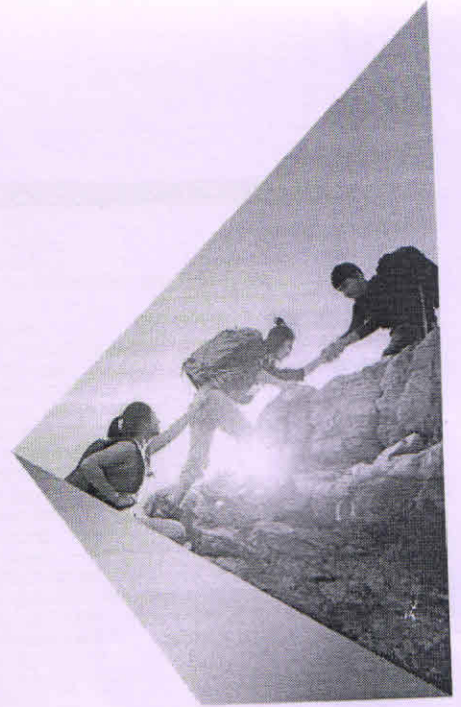
| Topics   | Sub-Topics                    | URLs   |
|--|-------------------------------|--|
| HTML5  | HTML5 - Introduction          | <a href="https://www.w3schools.com/html/html_intro.asp">https://www.w3schools.com/html/html_intro.asp</a><br><a href="https://www.w3schools.com/html/html_editors.asp">https://www.w3schools.com/html/html_editors.asp</a><br><a href="https://code.visualstudio.com/docs/editor/html">https://code.visualstudio.com/docs/editor/html</a><br><a href="https://www.thepocketcodeacademy.com/news/learn-how-to-use-the-chrome-devtools-to-troubleshoot-web-issues/">https://www.thepocketcodeacademy.com/news/learn-how-to-use-the-chrome-devtools-to-troubleshoot-web-issues/</a>   |
|  | HTML5 - Getting Started       | <a href="https://www.w3schools.com/html/html_basic.asp">https://www.w3schools.com/html/html_basic.asp</a>  |
|  | HTML5 - Elements & Attributes | <a href="https://www.w3schools.com/html/html5_semantic_elements.asp">https://www.w3schools.com/html/html5_semantic_elements.asp</a><br><a href="https://www.w3schools.com/html/html_elements.asp">https://www.w3schools.com/html/html_elements.asp</a><br><a href="https://www.w3schools.com/html/html_attributes.asp">https://www.w3schools.com/html/html_attributes.asp</a><br><a href="https://www.w3schools.com/html/html_headings.asp">https://www.w3schools.com/html/html_headings.asp</a><br><a href="https://www.w3schools.com/html/html_paragraphs.asp">https://www.w3schools.com/html/html_paragraphs.asp</a><br><a href="https://www.w3schools.com/html/html_formatting.asp">https://www.w3schools.com/html/html_formatting.asp</a><br><a href="https://www.w3schools.com/html/html_comments.asp">https://www.w3schools.com/html/html_comments.asp</a><br><a href="https://www.w3schools.com/html/html_links.asp">https://www.w3schools.com/html/html_links.asp</a><br><a href="https://www.w3schools.com/html/html_images.asp">https://www.w3schools.com/html/html_images.asp</a><br><a href="https://www.w3schools.com/html/html_tables.asp">https://www.w3schools.com/html/html_tables.asp</a><br><a href="https://www.w3schools.com/html/html_blocks.asp">https://www.w3schools.com/html/html_blocks.asp</a><br><a href="https://www.w3schools.com/html/html_event_attributes.asp">https://www.w3schools.com/html/html_event_attributes.asp</a><br><a href="https://www.tutorialspoint.com/html5/html5_geolocation.htm">https://www.tutorialspoint.com/html5/html5_geolocation.htm</a><br><a href="https://www.w3schools.com/html/html5_webstorage.asp">https://www.w3schools.com/html/html5_webstorage.asp</a><br><a href="https://www.tutorialspoint.com/html5/html5_web_sql.htm">https://www.tutorialspoint.com/html5/html5_web_sql.htm</a><br><a href="https://www.tutorialspoint.com/html5/html5_web_forms2.htm">https://www.tutorialspoint.com/html5/html5_web_forms2.htm</a> |
|  | HTML5 - Events                | <a href="https://www.w3schools.com/html/html5_events.asp">https://www.w3schools.com/html/html5_events.asp</a>  |
|  | HTML5 - Web Forms 2.0         | <a href="https://www.w3schools.com/html/html5_web_forms2.asp">https://www.w3schools.com/html/html5_web_forms2.asp</a>  |
| CSS3   | CSS3 - Introduction           | <a href="https://www.w3schools.com/css/css_intro.asp">https://www.w3schools.com/css/css_intro.asp</a><br><a href="https://www.w3schools.com/css/css_syntax.asp">https://www.w3schools.com/css/css_syntax.asp</a><br><a href="https://www.w3schools.com/css/css_howto.asp">https://www.w3schools.com/css/css_howto.asp</a>  |
|  | CSS3 - Selectors              | <a href="https://www.w3schools.com/css/css_selectors.asp">https://www.w3schools.com/css/css_selectors.asp</a><br><a href="https://www.w3schools.com/css/css_outline.asp">https://www.w3schools.com/css/css_outline.asp</a><br><a href="https://www.w3schools.com/css/css_background.asp">https://www.w3schools.com/css/css_background.asp</a><br><a href="https://www.w3schools.com/css/css_border.asp">https://www.w3schools.com/css/css_border.asp</a><br><a href="https://www.w3schools.com/css/css_margin.asp">https://www.w3schools.com/css/css_margin.asp</a><br><a href="https://www.w3schools.com/css/css_padding.asp">https://www.w3schools.com/css/css_padding.asp</a>   |
|  | CSS3 - Styling                | <a href="https://www.w3schools.com/css/css_dimension.asp">https://www.w3schools.com/css/css_dimension.asp</a><br><a href="https://www.w3schools.com/css/css_text.asp">https://www.w3schools.com/css/css_text.asp</a><br><a href="https://www.w3schools.com/css/css_font.asp">https://www.w3schools.com/css/css_font.asp</a><br><a href="https://www.w3schools.com/css/css_color.asp">https://www.w3schools.com/css/css_color.asp</a><br><a href="https://www.w3schools.com/css/css_link.asp">https://www.w3schools.com/css/css_link.asp</a><br><a href="https://www.w3schools.com/css/css_animation.asp">https://www.w3schools.com/css/css_animation.asp</a><br><a href="https://www.w3schools.com/css/css_animation2.asp">https://www.w3schools.com/css/css_animation2.asp</a>  |
|  | CSS3 - Box Model              | <a href="https://www.w3schools.com/css/css_box_model.asp">https://www.w3schools.com/css/css_box_model.asp</a>  |
|  | CSS3 - Advanced               | <a href="https://www.w3schools.com/css/css_rwd_mediaqueries.asp">https://www.w3schools.com/css/css_rwd_mediaqueries.asp</a><br><a href="https://www.w3schools.com/css/css_rwd_viewport.asp">https://www.w3schools.com/css/css_rwd_viewport.asp</a>   |
|  | Javascript                    | JavaScript Fundamentals<br>JavaScript Basics, DOM<br>Variables, Datatypes, Type Conversions, Operators,<br>Comparisons, Interactions, Loops,<br>Functions, Function expression, Control Flow,<br>Conditionals<br>Note : Go through the reference links for all the<br>subtopics listed here<br>Javascript Deep Dive<br>Array, String, Date, Math, Number, Boolean, Functions,<br>JSON, Regular Expression<br>Objects, Arrays and Functions, JSON<br>Note : Go through the reference links for all the<br>subtopics listed here   |
| Bootstrap Fundamentals<br>Grid System<br>NAV Bar |                               | <a href="https://www.w3schools.com/bootstrap4/bootstrap_get_started.asp">https://www.w3schools.com/bootstrap4/bootstrap_get_started.asp</a><br><a href="https://www.w3schools.com/bootstrap4/bootstrap_containers.asp">https://www.w3schools.com/bootstrap4/bootstrap_containers.asp</a><br><a href="https://www.w3schools.com/bootstrap4/bootstrap_grid_basic.asp">https://www.w3schools.com/bootstrap4/bootstrap_grid_basic.asp</a><br><a href="https://www.w3schools.com/bootstrap4/bootstrap_navbar.asp">https://www.w3schools.com/bootstrap4/bootstrap_navbar.asp</a><br><a href="https://www.w3schools.com/bootstrap4/bootstrap_navs.asp">https://www.w3schools.com/bootstrap4/bootstrap_navs.asp</a>  |
| Bootstrap  | Bootstrap Components          | <a href="https://www.w3schools.com/bootstrap4/bootstrap_badge.asp">https://www.w3schools.com/bootstrap4/bootstrap_badge.asp</a><br><a href="https://www.w3schools.com/icons/google_icons_intro.asp">https://www.w3schools.com/icons/google_icons_intro.asp</a><br><a href="https://www.w3schools.com/bootstrap4/bootstrap_list_group.asp">https://www.w3schools.com/bootstrap4/bootstrap_list_group.asp</a><br><a href="https://www.w3schools.com/bootstrap4/bootstrap_cards.asp">https://www.w3schools.com/bootstrap4/bootstrap_cards.asp</a><br><a href="https://www.w3schools.com/bootstrap4/bootstrap_grid_basic.asp">https://www.w3schools.com/bootstrap4/bootstrap_grid_basic.asp</a><br><a href="https://www.w3schools.com/bootstrap4/bootstrap_forms.asp">https://www.w3schools.com/bootstrap4/bootstrap_forms.asp</a><br><a href="https://www.w3schools.com/bootstrap4/bootstrap_forms_inputs.asp">https://www.w3schools.com/bootstrap4/bootstrap_forms_inputs.asp</a><br><a href="https://www.w3schools.com/bootstrap4/bootstrap_forms_input_group.asp">https://www.w3schools.com/bootstrap4/bootstrap_forms_input_group.asp</a><br><a href="https://www.bootstrapdash.com/bootstrap-css-styling/">https://www.bootstrapdash.com/bootstrap-css-styling/</a><br><a href="https://codepen.io/daip/pen/boqfagat">https://codepen.io/daip/pen/boqfagat</a><br><a href="https://codepen.io/daip/pen/boqfagat">https://codepen.io/daip/pen/boqfagat</a>  |
|  | JQuery                        | Jquery and its features<br>Basic components<br>DOM manipulation & events<br>Basic AJAX with JQuery   |

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| Topics     | Sub-Topics  | URLs  |
|------------|---|---|
| HTML5      | HTML5 - Introduction  | <a href="https://www.w3schools.com/html/html_intro.asp">https://www.w3schools.com/html/html_intro.asp</a><br><a href="https://www.w3schools.com/html/html_editors.asp">https://www.w3schools.com/html/html_editors.asp</a><br><a href="https://code.visualstudio.com/docs/languages/html">https://code.visualstudio.com/docs/languages/html</a><br><a href="https://www.freecodecamp.org/news/learn-how-to-use-the-chrome-devtools-to-troubleshoot-websites/">https://www.freecodecamp.org/news/learn-how-to-use-the-chrome-devtools-to-troubleshoot-websites/</a>  |
|            | HTML5 - Getting Started   | <a href="https://www.w3schools.com/html/html5_basic.asp">https://www.w3schools.com/html/html5_basic.asp</a>   |
|            | HTML5 - Elements & Attributes   | <a href="https://www.w3schools.com/html/html5_semantic_elements.asp">https://www.w3schools.com/html/html5_semantic_elements.asp</a><br><a href="https://www.w3schools.com/html/html_elements.asp">https://www.w3schools.com/html/html_elements.asp</a><br><a href="https://www.w3schools.com/html/html_attributes.asp">https://www.w3schools.com/html/html_attributes.asp</a><br><a href="https://www.w3schools.com/html/html_headings.asp">https://www.w3schools.com/html/html_headings.asp</a><br><a href="https://www.w3schools.com/html/html_paragraphs.asp">https://www.w3schools.com/html/html_paragraphs.asp</a><br><a href="https://www.w3schools.com/html/html_formatting.asp">https://www.w3schools.com/html/html_formatting.asp</a><br><a href="https://www.w3schools.com/html/html_comments.asp">https://www.w3schools.com/html/html_comments.asp</a><br><a href="https://www.w3schools.com/html/html_links.asp">https://www.w3schools.com/html/html_links.asp</a><br><a href="https://www.w3schools.com/html/html_images.asp">https://www.w3schools.com/html/html_images.asp</a><br><a href="https://www.w3schools.com/html/html_tables.asp">https://www.w3schools.com/html/html_tables.asp</a><br><a href="https://www.w3schools.com/html/html_blocks.asp">https://www.w3schools.com/html/html_blocks.asp</a>   |
|            | HTML5 - Events<br>HTML5 - Web Forms 2.0<br>HTML5 - Web Storage<br>HTML5 - Web SQL Database  | <a href="https://www.w3schools.com/tags/ref_eventattributes.asp">https://www.w3schools.com/tags/ref_eventattributes.asp</a><br><a href="https://www.tutorialspoint.com/html5/html5_geolocation.htm">https://www.tutorialspoint.com/html5/html5_geolocation.htm</a><br><a href="https://www.w3schools.com/html/html5_geolocation.asp">https://www.w3schools.com/html/html5_geolocation.asp</a><br><a href="https://www.w3schools.com/html/html5_webstorage.asp">https://www.w3schools.com/html/html5_webstorage.asp</a><br><a href="https://www.tutorialspoint.com/html5/html5_web_sql.htm">https://www.tutorialspoint.com/html5/html5_web_sql.htm</a><br><a href="https://www.tutorialspoint.com/html5/html5_web_forms2.htm">https://www.tutorialspoint.com/html5/html5_web_forms2.htm</a><br><a href="https://www.w3schools.com/css/css_intro.asp">https://www.w3schools.com/css/css_intro.asp</a>   |
| CSS3       | CSS3 - Introduction   | <a href="https://www.w3schools.com/css/css_syntax.asp">https://www.w3schools.com/css/css_syntax.asp</a><br><a href="https://www.w3schools.com/css/css_howto.asp">https://www.w3schools.com/css/css_howto.asp</a>  |
|            | CSS3 - Selectors  | <a href="https://www.w3schools.com/css/css_selectors.asp">https://www.w3schools.com/css/css_selectors.asp</a>   |
|            | CSS3 - Styling  | <a href="https://www.w3schools.com/css/css_colors.asp">https://www.w3schools.com/css/css_colors.asp</a><br><a href="https://www.w3schools.com/css/css_outline.asp">https://www.w3schools.com/css/css_outline.asp</a><br><a href="https://www.w3schools.com/css/css_background.asp">https://www.w3schools.com/css/css_background.asp</a><br><a href="https://www.w3schools.com/css/css_border.asp">https://www.w3schools.com/css/css_border.asp</a><br><a href="https://www.w3schools.com/css/css_margin.asp">https://www.w3schools.com/css/css_margin.asp</a><br><a href="https://www.w3schools.com/css/css_padding.asp">https://www.w3schools.com/css/css_padding.asp</a><br><a href="https://www.w3schools.com/css/css_dimension.asp">https://www.w3schools.com/css/css_dimension.asp</a><br><a href="https://www.w3schools.com/css/css_text.asp">https://www.w3schools.com/css/css_text.asp</a><br><a href="https://www.w3schools.com/css/css_font.asp">https://www.w3schools.com/css/css_font.asp</a><br><a href="https://www.w3schools.com/css/css_icons.asp">https://www.w3schools.com/css/css_icons.asp</a><br><a href="https://www.w3schools.com/css/css_link.asp">https://www.w3schools.com/css/css_link.asp</a><br><a href="https://www.w3schools.com/css/css_list.asp">https://www.w3schools.com/css/css_list.asp</a><br><a href="https://www.w3schools.com/css/css_table.asp">https://www.w3schools.com/css/css_table.asp</a> |
|            | CSS3 - Box Model  | <a href="https://www.w3schools.com/css/css_boxmodel.asp">https://www.w3schools.com/css/css_boxmodel.asp</a>   |
|            | CSS3 - Advanced   | <a href="https://www.w3schools.com/css/css_rwd_intro.asp">https://www.w3schools.com/css/css_rwd_intro.asp</a><br><a href="https://www.w3schools.com/css/css_rwd_mediaqueries.asp">https://www.w3schools.com/css/css_rwd_mediaqueries.asp</a><br><a href="https://www.w3schools.com/css/css_rwd_viewport.asp">https://www.w3schools.com/css/css_rwd_viewport.asp</a>   |
| Javascript | JavaScript Fundamentals<br>JavaScript Basics, DOM<br>Variables, Datatypes, Type Conversions, Operators,<br>Comparisons, Interactions, Loops,<br>Functions, Function expression, Control Flow,<br>Conditionals<br>Note : Go through the reference links for all the<br>subtopics listed here<br>Javascript Deep Dive<br>Array, String, Date, Math, Number, Boolean, Functions,<br>JSON, Regular Expression<br>Objects, Arrays and Functions, JSON<br>Note : Go through the reference links for all the | <a href="https://www.w3schools.com/js/">https://www.w3schools.com/js/</a><br><br><a href="https://www.w3schools.com/js/">https://www.w3schools.com/js/</a><br><a href="https://www.w3schools.com/jsref/jsref_isnan.asp">https://www.w3schools.com/jsref/jsref_isnan.asp</a><br><a href="https://www.w3schools.com/jsref/jsref_indexof.asp">https://www.w3schools.com/jsref/jsref_indexof.asp</a><br><a href="http://javascript-coder.com/files/form-submit/javascript-form-submit-example.html">http://javascript-coder.com/files/form-submit/javascript-form-submit-example.html</a>   |
| Bootstrap  | Bootstrap Fundamentals  | <a href="https://www.w3schools.com/bootstrap4/bootstrap_get_started.asp">https://www.w3schools.com/bootstrap4/bootstrap_get_started.asp</a><br><a href="https://www.w3schools.com/bootstrap4/bootstrap_containers.asp">https://www.w3schools.com/bootstrap4/bootstrap_containers.asp</a><br><a href="https://www.w3schools.com/bootstrap4/bootstrap_grid_basic.asp">https://www.w3schools.com/bootstrap4/bootstrap_grid_basic.asp</a>   |
|            | Grid System   | <a href="https://www.w3schools.com/bootstrap4/bootstrap_navs.asp">https://www.w3schools.com/bootstrap4/bootstrap_navs.asp</a>   |
|            | NAV Bar   | <a href="https://www.w3schools.com/bootstrap4/bootstrap_navbar.asp">https://www.w3schools.com/bootstrap4/bootstrap_navbar.asp</a><br><a href="https://www.w3schools.com/bootstrap4/bootstrap_badges.asp">https://www.w3schools.com/bootstrap4/bootstrap_badges.asp</a>  |
|            | Bootstrap Components  | <a href="https://www.w3schools.com/icons/google_icons_intro.asp">https://www.w3schools.com/icons/google_icons_intro.asp</a><br><a href="https://www.w3schools.com/bootstrap4/bootstrap_list_groups.asp">https://www.w3schools.com/bootstrap4/bootstrap_list_groups.asp</a><br><a href="https://www.w3schools.com/bootstrap4/bootstrap_cards.asp">https://www.w3schools.com/bootstrap4/bootstrap_cards.asp</a><br><a href="https://www.w3schools.com/bootstrap4/bootstrap_grid_basic.asp">https://www.w3schools.com/bootstrap4/bootstrap_grid_basic.asp</a><br><a href="https://www.w3schools.com/bootstrap4/bootstrap_forms.asp">https://www.w3schools.com/bootstrap4/bootstrap_forms.asp</a><br><a href="https://www.w3schools.com/bootstrap4/bootstrap_forms_inputs.asp">https://www.w3schools.com/bootstrap4/bootstrap_forms_inputs.asp</a><br><a href="https://www.w3schools.com/bootstrap4/bootstrap_forms_input_group.asp">https://www.w3schools.com/bootstrap4/bootstrap_forms_input_group.asp</a><br><a href="https://www.bootstrapdash.com/bootstrap-css-styles/">https://www.bootstrapdash.com/bootstrap-css-styles/</a><br><a href="https://giigo.com/datepicker/configuration">https://giigo.com/datepicker/configuration</a><br><a href="https://giigo.com/datepicker">https://giigo.com/datepicker</a>  |
| jQuery     | Jquery and its features<br>Basic components<br>DOM manipulation & events<br>Basic AJAX with Jquery  | <a href="https://www.w3schools.com/jQuery/jquery_intro.asp">https://www.w3schools.com/jQuery/jquery_intro.asp</a><br><a href="https://www.w3schools.com/jQuery/jquery_get_started.asp">https://www.w3schools.com/jQuery/jquery_get_started.asp</a><br><a href="https://www.w3schools.com/jQuery/jquery_syntax.asp">https://www.w3schools.com/jQuery/jquery_syntax.asp</a><br><a href="https://www.w3schools.com/jQuery/jquery_selectors.asp">https://www.w3schools.com/jQuery/jquery_selectors.asp</a><br><a href="https://www.w3schools.com/jQuery/jquery_events.asp">https://www.w3schools.com/jQuery/jquery_events.asp</a><br><a href="https://www.w3schools.com/jQuery/jquery_ajax_intro.asp">https://www.w3schools.com/jQuery/jquery_ajax_intro.asp</a><br><a href="https://www.w3schools.com/jQuery/jquery_ajax_load.asp">https://www.w3schools.com/jQuery/jquery_ajax_load.asp</a><br><a href="https://www.w3schools.com/jQuery/jquery_ajax_get_post.asp">https://www.w3schools.com/jQuery/jquery_ajax_get_post.asp</a>  |

*Handwritten Signature*  
Training & Placement Officer  
Army Institute of Technology  
Digh Hills, Pune - 411015





Both the technical and communication skills will be evaluated during the hiring process and therefore, to sharpen your skillset, we have attached an excel sheet with topics and reference links while you wait for the Cognizant hiring season to kickstart.

Regards,  
Human Resources – GenC

**Disclaimer:**

- Cognizant does not entertain payments of any kind from candidates or vendors for employment. Requests for such payments should be promptly reported to [GenCHRCComplianceIND@cognizant.com](mailto:GenCHRCComplianceIND@cognizant.com)
- If you encounter anyone who claims to offer jobs at Cognizant in return for any benefit (monetary or non-monetary), please do not entertain them. Please be informed that Cognizant shall not be held responsible for any such instances or payments you make
- We recommend that you do not respond to spam emails/ messages you do not trust; never disclose your personal or financial details to anyone you do not know. If any such mails purporting to come from Cognizant are received, we advise you to contact us at [GenCHRCComplianceIND@cognizant.com](mailto:GenCHRCComplianceIND@cognizant.com)
- Cognizant takes its hiring practices seriously and appreciates you keeping the Company informed of any individuals posing as Cognizant employees who make false job offers using Cognizant's name. We remind you that while recruiting employees, Cognizant will only communicate with you through authentic Cognizant email addresses and Cognizant will never extend any job offers to anyone based on an online application without first conducting an in-person, video, or telephone interview through verified encrypted channels. If any such mails purporting to come from Cognizant are received, we advise you to contact us at [GenCHRCComplianceIND@cognizant.com](mailto:GenCHRCComplianceIND@cognizant.com)
- To ascertain that you are receiving a genuine call from Cognizant, please ensure to collect the recruiter's details (full name; official email id, employee ID & mobile number) during the call

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**Fw: Cognizant launches Smart skills program to build a stronger you!**

Training Placement Officer TPO <tpo@aitpune.edu.in>

Mon 13-Jun-22 10:22 AM

To: 7301 Aashna Vaid <aashnavaid\_19158@aitpune.edu.in>;7302 Aayush Kuhite <aayushkuhite\_19272@aitpune.edu.in>;3301 Abhay Godara <abhaygodara\_19092@aitpune.edu.in>;3302 Abhey Jalotra <abheybhola\_19955@aitpune.edu.in>;7305 Abhishek Kumar Singh <abhisheksingh\_19200@aitpune.edu.in>;7304 Abhishek Ranjan <abhishekranjan\_19293@aitpune.edu.in>;7303 abhisek Singh <abhiseksingh\_19150@aitpune.edu.in>;3303 Ajay <ajay\_19206@aitpune.edu.in>;7306 Ajay Kumar <ajaykumar\_19133@aitpune.edu.in>;3304 Akash Yadav <akashyadav\_19066@aitpune.edu.in>;7307 Aman Sharma <amansharma\_19277@aitpune.edu.in>;3306 Aman Singh <amansingh\_19204@aitpune.edu.in>;3307 Aman Singh <amansingh\_19239@aitpune.edu.in>;3305 AMAN Thakur <amanthakur\_19288@aitpune.edu.in>;7308 AmitKumar <amitkumar\_19723@aitpune.edu.in>;7309 Anat Kamal <anatkamal\_19189@aitpune.edu.in>;7310 Anchal Chambyal <anchalchambyal\_20820@aitpune.edu.in>;7312 Ankit Gadhwal <ankitgadhwal\_19088@aitpune.edu.in>;3308 Ankit Kumar <ankitkumar\_19135@aitpune.edu.in>;7311 AnkitSharma <ankitsharma\_19078@aitpune.edu.in>

**Subject:** Cognizant launches Smart skills program to build a stronger you!



Smart skills

## Building a stronger you, by bringing technology closer to you!

Dear Students,

Greetings from Cognizant!

We at **Cognizant**, have been stepping towards **skill based hiring** and we encourage you to get competent in technology and communication skills. We bring to you the **smart skills** which will help you gain a competitive edge to be a part of the Cognizant fraternity.

These smart skills will make you well-equipped to take on business challenges and we aim to maintain a balance between our technical skillset and communication, to deliver solutions that contribute towards engineering modern businesses.

Communication skills will allow you to ideate and share your thoughts on solving business problems and with practical knowledge of these smart skills, you will be able to excel at every step of the way.



**Prepare yourself.  
Build a stronger you.**

Please refer to the program details sheet which details the opportunities available and from where you can learn the modules.

## What is in it for you?

- Digital Business, where GenCs are absorbed after training, accounts to 50% of the total revenue. Technology is at the crux of everything we work on, and importance is given to students who have the basic technological skillset
- Cognizant provides opportunities to learn various technologies and prepare yourself for the upcoming hiring season
- **Communication is an important skill** not just in the corporate set up, but also in your everyday life. Through the right guidance and references, we will work on enhancing your communication to prep you for an evaluation on the same
- By learning the technical and communication skills, you will have an upper hand during the hiring process and will also get the opportunity to upskill yourself

## Campus to Corporate program

Amit Nangia <amit@skillmatrixlearning.com>

Mon 06-Feb-23 10:11 AM

To: Training Placement Officer TPO <tpo@aitpune.edu.in>

2 attachments (269 KB)

Topics for Campus to Corporate Program.docx; Shweta\_Soft skills trainer.pdf;

You don't often get email from amit@skillmatrixlearning.com. [Learn why this is important](#)

Dear Sir,

Greetings of the day!!

Further to our telephonic conversation last week, I am pleased to share the syllabus for Campus to Corporate Program along with the trainer profile.

Request to let us know your thoughts on the same.

Regards,

Amit Nangia  
Director  
Skill Matrix Learning Solutions  
Mob No: 9011073900  
[www.skillmatrixlearning.com](http://www.skillmatrixlearning.com)

**Re: Campus to Corporate program**

Amit Nangia &lt;amit@skillmatrixlearning.com&gt;

Thu 09-Feb-23 2:00 PM

To: Training Placement Officer TPO &lt;tpo@aitpune.edu.in&gt;

You don't often get email from amit@skillmatrixlearning.com. [Learn why this is important](#)

Dear Sir,

Greetings of the day!!

I at the very outset thank you for giving us an opportunity to conduct a One day workshop. I confirm the same and as discussed over our telephonic conversation, Date of training would be **20th Feb 2023** ie Monday.

Request to please treat this mail as confirmation from our side.

I shall share the Methodology for the same tomorrow morning as the trainer is in training today till 7 pm.

Thank You!!

Regards,

Amit Nangia  
Director  
Skill Matrix Learning Solutions  
Mob No: 9011073900  
[www.skillmatrixlearning.com](http://www.skillmatrixlearning.com)

On Thu, 9 Feb 2023 at 11:28, Training Placement Officer TPO <tpo@aitpune.edu.in> wrote:

Dear Amit ,

I would like to propose a workshop next week , which will be for 6 hours .

There will be around 80 to 100 candidates . We can start at 9.15 . Each session will be of 2 hours with Tea and Lunch break . Following topics are suggested .

- 1 . How to write a good CV and how to build it .
2. Effective ways of enhancing communication skills .
3. Preparing for Interview
4. Group discussion .

Total honorarium for the workshop - 6,000 / - ( Student number may fluctuate ) .

Suggested date - Friday -17<sup>th</sup> February .

If we get a goof feedback from the first session , we will organize two more workshops .

Pls let me know if you are okay with it

**Zonal Manager** (Avon Products, India)

03/2012 – 08/2013

Pune, India

- ✓ Accountable for Market research and training the staff according to the trend.
- ✓ Organizing promotional events, seminars, and tie-ups
- ✓ Managing all operational issues by driving leadership in the zone

**Senior Executive** (Himalaya Drugs, India)

03/2009 – 11/2011

Mumbai, India

- ✓ Managing the modern trade and responsible for generating territory sales
- ✓ Product training and Market research for three western states (Maharashtra, MP, and Gujarat)
- ✓ Managing a team of 90+ product advisors and store executives
- ✓ Responsible for visual merchandising and corporate tie-ups, also with 5-Star hotels and theatres

**SAAS COMPETENCE**

- ✓ Microsoft Office viz. PowerPoint, Word, Excel.
- ✓ Analytics: LinkedIn, Facebook, Google
- ✓ Email Marketing
- ✓ Webinar Tools: Go-To Webinar, Zoom, WebEx
- ✓ Internal Communication: Yammer, Inhouse tools

**EDUCATION**

- ✓ **Pursuing Executive Programme in Marketing Strategy**

*IIM Lucknow*

- ✓ **Post Graduate Diploma in Business Management**

*Pune University, India*

- ✓ **PGDM Marketing**

*International Institute of Management Studies, Pune, India*

- ✓ **Bachelor of Science (Biotechnology)**

*Burkatullah University, Bhopal, India***LANGUAGES**

ENGLISH ●●●●●

HINDI ●●●●●

**PASSPORT & VISA**

PASSPORT VALID TILL Apr 2026

VISA N/A

**Freelance Soft-Skills and Sales Trainer-** Conducted trainings in many Engineering and management colleges, associated with NGOs like Rubicon(Barclays). **Campus to Corporate-** grooming, personality development, interview techniques, resume writing. Conflict management, group discussion, public speaking, stress management etc. Conducted training in colleges like **Sinhagad group of institute** ( in Vadgaon and Kondhwa). **Bhartiya Vidyapeeth, Alard college of Engineering, MIT University** etc.

**Head of Sales and Marketing** (Vin Solutions, London, United Kingdom)

12/2019 - Present

London, UK

- ✓ Providing sales training and product training to the team.
- ✓ Accountable for Brand promotions via user's community platform and Social media platforms
- ✓ Responsible for content writing for Webpages, blogs and newsletters and script designing for Brand promotional videos. Approving the Radio & Pamphlet contents for promotions.
- ✓ Managing the SEO vendors for various short-term contracts.
- ✓ Customer & stakeholder management via cadence with external & internal community users
- ✓ Responsible for Vendor engagement and development of new partnerships by Groupon promotions and campaigns.
- ✓ Managing the System & Tool testing by working with the team of developers and testers and providing the necessary guidance to them.

**Sales & Marketing Manager** (MyGlamm, India)

05/2018 - 06/2019

Pune, India

- ✓ Accountable for entire Pune and Maharashtra circle for Brand promotion, sales and training the respective product advisers.
- ✓ Responsible for recruitment of talented product advisors
- ✓ Conducting seminars and online campaigns for various stakeholders

**Assistant Sales Manager** (Corporate Rooms Hospitality, India)

03/2017 - 04/2018

Pune, India

- ✓ Accountable for B2B sales and Marketing
- ✓ Responsible for giant corporate tie-ups with Tier-I organizations
- ✓ Customer engagement and Brand building
- ✓ Training the team on products and for Cold calling.

**Area Manager** (Juvalia Sales, India)

11/2013 - 06/2015

Pune, India

- ✓ Accountable for introducing and maintaining network distributors and prospects to the brand.
- ✓ Responsible for implementation of Marketing strategies that addresses different geographical marketing & sales coverage.
- ✓ Responsible for team's overall sales target

# Ritu

Coach- Life Coach, Freelance Soft Skills Trainer and Sales Trainer

Certified Digital Marketing Practitioner (Google Digital Garage)  
Executive Programme in Marketing Strategy (IIM Lucknow)



Extensive subject matter expertise in relationship management through imagery and visioning, motivational techniques, mindfulness exercise, effective goal setting, and non-verbal listening techniques, solving personal issues, collaboratively working with clients by becoming a mental health counselor with skill in leading situation-specific counseling sessions. Expertise in women, corporate employees and students.

Certified Digital Marketing Practitioner by Google Digital Garage and Successfully earned Executive Programmed in Marketing Strategy from IIM Lucknow with 10+ years of extensive subject matter expertise in Marketing, Business Development, Brand Management, Internal and External communications, Product Launch, Go-to Market strategy, Lead generation, International and Indian Events & Promotions, PR, Vendor & Agency Management and Sales management.

## EXPERTISE

|Life-skills training| |Sales Training| |Business Development| |Brand Management| |Digital Marketing|  
|Product Launch & Training|

|Competition Benchmarking| |Public Relations| |Vendor Management| |Social Media Marketing|

|Market Research| |Business Content Writing|

## ACHIEVEMENTS

- ✓ Organization's top performer in India in Sales, Training, Marketing, Brand promotions and Research in 2018. (Rewarded an international trip to Dubai by organization)
- ✓ Café Coffee Day Freelancer, as a part of Alliance team, worked on 5 giant campaigns viz. Vanilla Branding, Edutech, Work @ Café Concept, Alliance Wall Concept and Automobile Campaign
- ✓ Over achiever and PATD winner of India's entity
- ✓ Circle of Excellence Winner in Avon Products
- ✓ Awarded best retail executive in Himalaya drugs

## PROFESSIONAL EXPERIENCE

**Renowned Life Coach-** Coached 3000+ women so far, who were struggling with life and business issues, created customized programs and 1 to 1 sessions which has enabled them by empowering motivational spark so that they can design their life.

## Methodology

|                                    |           |
|------------------------------------|-----------|
| 1. CV writing                      | 1 hour    |
| Basics of CV writing               |           |
| Impactful CVs                      |           |
| Good CV vs Bad CV                  |           |
| Components of CV                   |           |
| 2. Communication Skills            | 2 hours   |
| Effective Communication            |           |
| Types of Communication             |           |
| Body language                      |           |
| Email etiquette                    |           |
| Physical and Virtual Communication |           |
| 3. Interview                       | 1.3 hours |
| Interview techniques               |           |
| Presenting yourself                |           |
| Body language during interview     |           |
| Mock interviews                    |           |
| 4 Group discussion                 | 1.3 hours |
| Aim of GD                          |           |
| Techniques of GD                   |           |
| Listening vs Hearing               |           |
| Body language                      |           |
| Mock GDs                           |           |
| 1.3 hrs                            |           |





# ARMY INSTITUTE OF TECHNOLOGY, PUNE



238

## FEEDBACK FORM

Session : Campus to Corporate Workshop

Trainer: Skill Matrix Learning Solutions

Date : 20 Feb 2023

Time : 9.00 a.m to 5.00 p.m

Organizing Dept : Training & Placement Office

(Put ✓ mark)

| Sr No | Parameters               | Excellent | Good | Average | Below Average |
|-------|--------------------------|-----------|------|---------|---------------|
| 1.    | Usefulness               | ✓         |      |         |               |
| 2.    | Contents                 |           | ✓    |         |               |
| 3.    | Delivery                 | ✓         |      |         |               |
| 4.    | Counseling               | ✓         |      |         |               |
| 5.    | Interaction (One to one) | ✓         |      |         |               |
| 6.    | Objective Achieved       |           | ✓    |         |               |

Feedback/ Comments (if any):

Name : Pujar

Branch : Computer

  
(Signature)



# ARMY INSTITUTE OF TECHNOLOGY, PUNE



239

## FEEDBACK FORM

Session : Campus to Corporate Workshop

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(Put ✓ mark)

| Sr No | Parameters               | Excellent | Good | Average | Below Average |
|-------|--------------------------|-----------|------|---------|---------------|
| 1.    | Usefulness               | ✓         |      |         |               |
| 2.    | Contents                 |           | ✓    |         |               |
| 3.    | Delivery                 | ✓         |      |         |               |
| 4.    | Counseling               |           | ✓    |         |               |
| 5.    | Interaction (One to one) |           | ✓    |         |               |
| 6.    | Objective Achieved       |           |      | ✓       |               |

Feedback/ Comments (if any): it's good can be more good & interactive

Name : Mukesh

Branch : Mech

  
(Signature)



# ARMY INSTITUTE OF TECHNOLOGY, PUNE



240

## FEEDBACK FORM

Session : Campus to Corporate Workshop

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Organizing Dept : Training & Placement Office

(Put ✓ mark)

| Sr No | Parameters               | Excellent | Good | Average | Below Average |
|-------|--------------------------|-----------|------|---------|---------------|
| 1.    | Usefulness               |           | ✓    |         |               |
| 2.    | Contents                 |           | ✓    |         |               |
| 3.    | Delivery                 | ✓         |      |         |               |
| 4.    | Counseling               |           | ✓    |         |               |
| 5.    | Interaction (One to one) | ✓         |      |         |               |
| 6.    | Objective Achieved       |           | ✓    |         |               |

Feedback/ Comments (if any):

  
(Signature)

Name : Akhishet Singh      Branch : Mechanical



# ARMY INSTITUTE OF TECHNOLOGY, PUNE



241

## FEEDBACK FORM

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Organizing Dept : Training & Placement Office

(Put ✓ mark)

| Sr No | Parameters               | Excellent | Good | Average | Below Average |
|-------|--------------------------|-----------|------|---------|---------------|
| 1.    | Usefulness               | ✓         |      |         |               |
| 2.    | Contents                 | ✓         |      |         |               |
| 3.    | Delivery                 | ✓         |      |         |               |
| 4.    | Counseling               |           | ✓    |         |               |
| 5.    | Interaction (One to one) | ✓         |      |         |               |
| 6.    | Objective Achieved       |           |      | ✓       |               |

Feedback/ Comments (if any):

Name : VIKAS KUMAR.

Branch : Mech

  
(Signature)



**ARMY INSTITUTE OF TECHNOLOGY, PUNE**  
**FEEDBACK FORM**



242

Session : Campus to Corporate Workshop

Trainer: Skill Matrix Learning Solutions

Date : 20 Feb 2023

Time : 9.00 a.m to 5.00 p.m

Organizing Dept : Training & Placement Office

(Put ✓ mark)

| Sr No | Parameters               | Excellent | Good | Average | Below Average |
|-------|--------------------------|-----------|------|---------|---------------|
| 1.    | Usefulness               | ✓         |      |         |               |
| 2.    | Contents                 | ✓         |      |         |               |
| 3.    | Delivery                 | ✓         |      |         |               |
| 4.    | Counseling               | ✓         |      |         |               |
| 5.    | Interaction (One to one) | ✓         |      |         |               |
| 6.    | Objective Achieved       | ✓         |      |         |               |

Feedback/ Comments (if any):

*N. Praveen*

(Signature)

Name : N. Praveen,

Branch : IT



# ARMY INSTITUTE OF TECHNOLOGY, PUNE



243

## FEEDBACK FORM

Session : Campus to Corporate Workshop

Trainer: Skill Matrix Learning Solutions

Date : 20 Feb 2023

Time : 9.00 a.m to 5.00 p.m

Organizing Dept : Training & Placement Office

(Put ✓ mark)

| Sr No | Parameters               | Excellent | Good | Average | Below Average |
|-------|--------------------------|-----------|------|---------|---------------|
| 1.    | Usefulness               | ✓         |      |         |               |
| 2.    | Contents                 | ✓         |      |         |               |
| 3.    | Delivery                 |           | ✓    |         |               |
| 4.    | Counseling               |           | ✓    |         |               |
| 5.    | Interaction (One to one) | ✓         |      |         |               |
| 6.    | Objective Achieved       | ✓         |      |         |               |

Feedback/ Comments (if any):

Name : Gujjar

Branch : IT

  
(Signature)



# ARMY INSTITUTE OF TECHNOLOGY, PUNE



244

## FEEDBACK FORM

Session : Campus to Corporate Workshop

Trainer: Skill Matrix Learning Solutions

Date : 20 Feb 2023

Time : 9.00 a.m to 5.00 p.m

Organizing Dept : Training & Placement Office

(Put ✓ mark)

| Sr No | Parameters               | Excellent | Good | Average | Below Average |
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| 1.    | Usefulness               | ✓         |      |         |               |
| 2.    | Contents                 | ✓         |      |         |               |
| 3.    | Delivery                 | ✓         |      |         |               |
| 4.    | Counseling               | ✓         |      |         |               |
| 5.    | Interaction (One to one) | ✓         |      |         |               |
| 6.    | Objective Achieved       | ✓         |      |         |               |

Feedback/ Comments (if any):

Name : Savrabh  
Joshi

Branch: Comp  
B

  
(Signature)



# ARMY INSTITUTE OF TECHNOLOGY, PUNE



245

## FEEDBACK FORM

Session : Campus to Corporate Workshop

Trainer: Skill Matrix Learning Solutions

Date : 20 Feb 2023

Time : 9.00 a.m to 5.00 p.m

Organizing Dept : Training & Placement Office

(Put ✓ mark)

| Sr No | Parameters               | Excellent | Good | Average | Below Average |
|-------|--------------------------|-----------|------|---------|---------------|
| 1.    | Usefulness               | ✓         |      |         |               |
| 2.    | Contents                 | ✓         |      |         |               |
| 3.    | Delivery                 |           | ✓    |         |               |
| 4.    | Counseling               |           | ✓    |         |               |
| 5.    | Interaction (One to one) | ✓         |      |         |               |
| 6.    | Objective Achieved       | ✓         |      |         |               |

Feedback/ Comments (if any):

Name : Ruben George.

Branch : Mech

  
(Signature)





# ARMY INSTITUTE OF TECHNOLOGY, PUNE



246

## FEEDBACK FORM

Session : Campus to Corporate Workshop

Trainer: Skill Matrix Learning Solutions

Date : 20 Feb 2023

Time : 9.00 a.m to 5.00 p.m

Organizing Dept : Training & Placement Office

(Put ✓ mark)

| Sr No | Parameters               | Excellent | Good | Average | Below Average |
|-------|--------------------------|-----------|------|---------|---------------|
| 1.    | Usefulness               | ✓         |      |         |               |
| 2.    | Contents                 | ✓         |      |         |               |
| 3.    | Delivery                 | ✓         |      |         |               |
| 4.    | Counseling               |           | ✓    |         |               |
| 5.    | Interaction (One to one) |           | ✓    |         |               |
| 6.    | Objective Achieved       |           | ✓    |         |               |

Feedback/ Comments (if any):

Name : Prateek Duvvedi

Branch : Mechanical

(Signature)

247



# ARMY INSTITUTE OF TECHNOLOGY, PUNE



## FEEDBACK FORM

Session : Campus to Corporate Workshop

Trainer: Skill Matrix Learning Solutions

Date : 20 Feb 2023

Time : 9.00 a.m to 5.00 p.m

Organizing Dept : Training & Placement Office

(Put ✓ mark)

| Sr No | Parameters               | Excellent | Good | Average | Below Average |
|-------|--------------------------|-----------|------|---------|---------------|
| 1.    | Usefulness               | ✓         |      |         |               |
| 2.    | Contents                 | ✓         |      |         |               |
| 3.    | Delivery                 | ✓         |      |         |               |
| 4.    | Counseling               | ✓         |      |         |               |
| 5.    | Interaction (One to one) | ✓         |      |         |               |
| 6.    | Objective Achieved       | ✓         |      |         |               |

Feedback/ Comments (if any):

Name : Anirudh Malik

Branch : Comp-B

*Ani.*  
(Signature)



**ARMY INSTITUTE OF TECHNOLOGY, PUNE**  
**FEEDBACK FORM**



248

Session : **Campus to Corporate Workshop**

Trainer: **Skill Matrix Learning Solutions**

Date : **20 Feb 2023**

Time : **9.00 a.m to 5.00 p.m**

Organizing Dept : **Training & Placement Office**

(Put ✓ mark)

| Sr No | Parameters               | Excellent | Good | Average | Below Average |
|-------|--------------------------|-----------|------|---------|---------------|
| 1.    | Usefulness               | ✓         |      |         |               |
| 2.    | Contents                 | ✓         |      |         |               |
| 3.    | Delivery                 |           | ✓    |         |               |
| 4.    | Counseling               |           | ✓    |         |               |
| 5.    | Interaction (One to one) |           | ✓    |         |               |
| 6.    | Objective Achieved       | ✓         |      |         |               |

Feedback/ Comments (if any):

Name : *Shivanshu  
Dhari*

Branch : *Comp-B*

(Signature)



# ARMY INSTITUTE OF TECHNOLOGY, PUNE



249

## FEEDBACK FORM

Session : Campus to Corporate Workshop

Trainer: Skill Matrix Learning Solutions

Date : 20 Feb 2023

Time : 9.00 a.m to 5.00 p.m

Organizing Dept : Training & Placement Office

(Put ✓ mark)

| Sr No | Parameters               | Excellent | Good | Average | Below Average |
|-------|--------------------------|-----------|------|---------|---------------|
| 1.    | Usefulness               | ✓         |      |         |               |
| 2.    | Contents                 |           | ✓    |         |               |
| 3.    | Delivery                 |           | ✓    |         |               |
| 4.    | Counseling               | ✓         |      |         |               |
| 5.    | Interaction (One to one) | ✓         |      |         |               |
| 6.    | Objective Achieved       | ✓         |      |         |               |

Feedback/ Comments (if any):

Name: Harshmeet Singh

Branch: Comp B

Harshmeet  
(Signature)



# ARMY INSTITUTE OF TECHNOLOGY, PUNE



## FEEDBACK FORM

Session : Campus to Corporate Workshop

Trainer: Skill Matrix Learning Solutions

Date : 20 Feb 2023

Time : 9.00 a.m to 5.00 p.m

Organizing Dept : Training & Placement Office

(Put ✓ mark)

| Sr No | Parameters               | Excellent | Good | Average | Below Average |
|-------|--------------------------|-----------|------|---------|---------------|
| 1.    | Usefulness               |           |      | ✓       |               |
| 2.    | Contents                 |           | ✓    |         |               |
| 3.    | Delivery                 |           | ✓    |         |               |
| 4.    | Counseling               |           |      | ✓       |               |
| 5.    | Interaction (One to one) |           |      | ✓       |               |
| 6.    | Objective Achieved       |           | ✓    |         |               |

Feedback/ Comments (if any):

Name : Divyanshu Gupta

Branch : Comp A

  
(Signature)

251



## ARMY INSTITUTE OF TECHNOLOGY, PUNE



### FEEDBACK FORM

Session : **Campus to Corporate Workshop**

Trainer: **Skill Matrix Learning Solutions**

Date : **20 Feb 2023**

Time : **9.00 a.m to 5.00 p.m**

Organizing Dept : **Training & Placement Office**

(Put ✓ mark)

| Sr No | Parameters               | Excellent | Good | Average | Below Average |
|-------|--------------------------|-----------|------|---------|---------------|
| 1.    | Usefulness               |           | ✓    |         |               |
| 2.    | Contents                 |           |      | ✓       |               |
| 3.    | Delivery                 | ✓         |      |         |               |
| 4.    | Counseling               |           |      | ✓       |               |
| 5.    | Interaction (One to one) |           | ✓    |         |               |
| 6.    | Objective Achieved       |           | ✓    |         |               |

Feedback/ Comments (if any):

Name : Abhishek Shukla

Branch : Ente-B

(Signature)



# ARMY INSTITUTE OF TECHNOLOGY, PUNE



## FEEDBACK FORM

Session : Campus to Corporate Workshop

Trainer: Skill Matrix Learning Solutions

Date : 20 Feb 2023

Time : 9.00 a.m to 5.00 p.m

Organizing Dept : Training & Placement Office

(Put ✓ mark)

| Sr No | Parameters               | Excellent | Good | Average | Below Average |
|-------|--------------------------|-----------|------|---------|---------------|
| 1.    | Usefulness               |           |      | ✓       |               |
| 2.    | Contents                 |           | ✓    |         |               |
| 3.    | Delivery                 |           | ✓    |         |               |
| 4.    | Counseling               |           |      | ✓       |               |
| 5.    | Interaction (One to one) |           |      | ✓       |               |
| 6.    | Objective Achieved       |           |      | ✓       |               |

Feedback/ Comments (if any):

Name: Vivek Tiwari

Branch: Comp A

*Vivek*  
(Signature)



# ARMY INSTITUTE OF TECHNOLOGY, PUNE



## FEEDBACK FORM

Session : **Campus to Corporate Workshop**

Trainer: **Skill Matrix Learning Solutions**

Date : **20 Feb 2023**

Time : 9.00 a.m to 5.00 p.m

Organizing Dept : Training & Placement Office

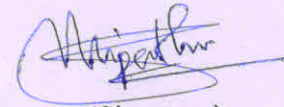
(Put ✓ mark)

| Sr No | Parameters               | Excellent | Good | Average | Below Average |
|-------|--------------------------|-----------|------|---------|---------------|
| 1.    | Usefulness               |           | ✓    |         |               |
| 2.    | Contents                 | ✓         |      |         |               |
| 3.    | Delivery                 |           | ✓    |         |               |
| 4.    | Counseling               |           | ✓    |         |               |
| 5.    | Interaction (One to one) |           | ✓    |         |               |
| 6.    | Objective Achieved       | ✓         |      |         |               |

Feedback/ Comments (if any):

Name : Sunya Narayan Tripathi

Branch : CAMP A

  
(Signature)





# ARMY INSTITUTE OF TECHNOLOGY, PUNE



## FEEDBACK FORM

Session : **Campus to Corporate Workshop**

Trainer: **Skill Matrix Learning Solutions**

Date : **20 Feb 2023**

Time : 9.00 a.m to 5.00 p.m

Organizing Dept : Training & Placement Office

(Put ✓ mark)

| Sr No | Parameters               | Excellent | Good | Average | Below Average |
|-------|--------------------------|-----------|------|---------|---------------|
| 1.    | Usefulness               | ✓         |      |         |               |
| 2.    | Contents                 |           | ✓    |         |               |
| 3.    | Delivery                 |           | ✓    |         |               |
| 4.    | Counseling               |           | ✓    |         |               |
| 5.    | Interaction (One to one) |           | ✓    |         |               |
| 6.    | Objective Achieved       |           | ✓    |         |               |

Feedback/ Comments (if any):

Name : Giridhar Sujai Branch : ENTC 'B' (Signature) Giridhar



# ARMY INSTITUTE OF TECHNOLOGY, PUNE

## FEEDBACK FORM



Session : Campus to Corporate Workshop  
Date : 20 Feb 2023

Trainer: Skill Matrix Learning Solutions  
Time : 9.00 a.m to 5.00 p.m  
Organizing Dept : Training & Placement Office

(Put ✓ mark)

| Sr No | Parameters               | Excellent | Good | Average | Below Average |
|-------|--------------------------|-----------|------|---------|---------------|
| 1.    | Usefulness               | ✓         |      |         |               |
| 2.    | Contents                 |           | ✓    |         |               |
| 3.    | Delivery                 | ✓         |      |         |               |
| 4.    | Counseling               |           | ✓    |         |               |
| 5.    | Interaction (One to one) | ✓         |      |         |               |
| 6.    | Objective Achieved       |           | ✓    |         |               |

Feedback/ Comments (if any):

Name: Sunil Kumar

Branch: ENTC-B

(Signature) 



# ARMY INSTITUTE OF TECHNOLOGY, PUNE



## FEEDBACK FORM

Session : **Campus to Corporate Workshop**

Trainer: **Skill Matrix Learning Solutions**

Date : **20 Feb 2023**

Time : **9.00 a.m to 5.00 p.m**

Organizing Dept : **Training & Placement Office**

(Put ✓ mark)

| Sr No | Parameters               | Excellent | Good | Average | Below Average |
|-------|--------------------------|-----------|------|---------|---------------|
| 1.    | Usefulness               | ✓         |      |         |               |
| 2.    | Contents                 |           | ✓    |         |               |
| 3.    | Delivery                 | ✓         |      |         |               |
| 4.    | Counseling               | ✓         | ✓    |         |               |
| 5.    | Interaction (One to one) |           |      |         |               |
| 6.    | Objective Achieved       |           | ✓    |         |               |

Feedback/ Comments (if any): *It was indeed an insightful session, got to learn a lot about behavioural skills, proper body language and the required traits to be a good employee*

Name : Sandeep Kumar Mishra Branch: EmTCB (Signature) 



# ARMY INSTITUTE OF TECHNOLOGY, PUNE



## FEEDBACK FORM

Session : Campus to Corporate Workshop

Trainer: Skill Matrix Learning Solutions

Date : 20 Feb 2023

Time : 9.00 a.m to 5.00 p.m

Organizing Dept : Training & Placement Office

(Put ✓ mark)

| Sr No | Parameters               | Excellent | Good | Average | Below Average |
|-------|--------------------------|-----------|------|---------|---------------|
| 1.    | Usefulness               |           | ✓    |         |               |
| 2.    | Contents                 | ✓         |      |         |               |
| 3.    | Delivery                 |           | ✓    |         |               |
| 4.    | Counseling               |           | ✓    |         |               |
| 5.    | Interaction (One to one) |           |      | -       | -             |
| 6.    | Objective Achieved       |           | ✓    |         |               |

Feedback/ Comments (if any): → It is a very good workshop.

→ Got a lot of important insights.

→ Personal interview training was quite helpful.

Name: Sahil Akhtar Shaikh Branch: Comp-A (Signature)

| Sr No | Name of the Student         | Branch | 9.15 a.m to 11.15 a.m | 11.30 a.m to 1.30 p.m | 2.30 p.m to 4.30 p.m |
|-------|-----------------------------|--------|-----------------------|-----------------------|----------------------|
| 99    | Anuj Kothari                | Mech   | Anuj                  | Anuj                  | Anuj                 |
| 100   | Ashish <del>Choudhary</del> | Mech   | Ashish                | Ashish                | Ashish               |
| 101   | C Shankar                   | Mech   | <del>Shankar</del>    | Abs                   |                      |
| 102   | Deepak Singh                | Mech   | <del>Deepak</del>     | Abs                   |                      |
| 103   | Dhiraj Patil                | Mech   | <del>Dhiraj</del>     | Abs                   |                      |
| 104   | Harsh Katiyar               | Mech   | Harsh                 | Harsh                 | Harsh                |
| 105   | Harsh Poonia                | Mech   | Harsh                 | Harsh                 | Harsh                |
| 106   | Ishan Bhardwaj              | Mech   | X                     |                       |                      |
| 107   | Karri Aakash                | Mech   | K. Aakash             | K. Aakash             | K. Aakash            |
| 108   | Mukesh                      | Mech   | Mukesh                | Mukesh                | Mukesh               |
| 109   | Omkar Patel                 | Mech   | Omkar                 | Omkar                 | Omkar                |
| 110   | Prashant Tiwari             | Mech   | X                     |                       |                      |
| 111   | Rajnish Singh               | Mech   | Rajnish               | Rajnish               |                      |
| 112   | Raju                        | Mech   | Raju                  | Raju                  |                      |
| 113   | Rishabh Tiwari              | Mech   | X                     |                       |                      |
| 114   | Ruben George                | Mech   | Ruben                 | Ruben                 | Ruben                |
| 115   | Satyam Singh                | Mech   | X                     |                       |                      |

|     |                       |        |                     |                     |           |
|-----|-----------------------|--------|---------------------|---------------------|-----------|
| 116 | Piyush Shukla         | Mech   | <del>Piyush</del>   | Abs                 |           |
| 117 | Prateek               | Mech   | Prateek             | Prateek             | Prateek   |
| 118 | Anuj Kumar            | Mech   | Anuj                | Anuj                | Anuj      |
| 119 | Abhishhek Singh       | Mech   | Abhishhek           | Abhishhek           | Abhishhek |
| 120 | Gauran Kumar          | Mech   | Gauran Kumar        | Gauran Kumar        |           |
| 121 | Himanshu Rana         | Mech   | <del>Himanshu</del> | <del>Himanshu</del> |           |
| 122 | Vikas Kumar           | Mech   | Vikas               | Vikas               | Vikas     |
| 123 | Swapnendu Chakrabarti | EnTC-A | Swapnendu           | Swapnendu           | Swapnendu |
| 124 | Aniket Singh          | EnTC-A | Aniket              | Aniket              | Aniket    |





72 261

CAMPUS TO CORPORATE WORKSHOP BY SKILL MATRIX SOLUTIONS ON 20 FEB 2023 (TE BATCH)

| Sr No | Name of the Student   | Branch | 9.15 a.m to 11.15 a.m | 11.30 a.m to 1.30 p.m | 2.30 p.m to 4.30 p.m |
|-------|-----------------------|--------|-----------------------|-----------------------|----------------------|
| 1     | Ankush maity          | Comp A | Ankush                | Ankush                | Ankush               |
| 2     | Divyanshu Gupta       | Comp A | Divyanshu             | Divyanshu             | Divyanshu            |
| 3     | Eshaan                | Comp A | Eshaan                | Absent                |                      |
| 4     | Harshit Gangwar       | Comp A | Harshit               | Absent                |                      |
| 5     | Harshit singh         | Comp A | Harshit               | Harshit               | Harshit              |
| 6     | Karthik C kallur      | Comp A | Karthik               | Absent                |                      |
| 7     | Mahesh Bhosle         | Comp A | Mahesh                | Mahesh                | Mahesh               |
| 8     | Manish Bishnoi        | Comp A | Manish                | Abs                   |                      |
| 9     | Manish Yadav          | Comp A | Manish                | Abs                   |                      |
| 10    | Naveen                | Comp A | Naveen                | Abs                   |                      |
| 11    | Nisha                 | Comp A | X                     |                       |                      |
| 12    | Roshan pious          | Comp A | Roshan                | Roshan                | Roshan               |
| 13    | Rupendar              | Comp A | X                     |                       |                      |
| 14    | Sahil akhtar          | Comp A | Sahil                 | Sahil                 | Sahil                |
| 15    | Surya Narayan         | Comp A | Surya                 | Surya                 | Surya                |
| 16    | Vivek Tiwari          | Comp A | Vivek                 | Vivek                 | Vivek                |
| 17    | Abhay Pratap Singh Ch | Comp B | Abhay                 | Abs                   |                      |
| 18    | Abhay Vyshnav         | Comp B | X                     |                       |                      |
| 19    | Abhishek Denver       | Comp B | X                     |                       |                      |
| 20    | Abneesh Kumar         | Comp B | Abneesh               | Abneesh               | Abneesh              |
| 21    | Amit Dattatrey Kanase | Comp B | Amit                  | Abs                   | Amit                 |
| 22    | Anand Prakash Dwived  | Comp B | Anand                 | Anand                 | Anand                |
| 23    | Aniket Digole         | Comp B | X                     |                       |                      |
| 24    | Anirudh Malik         | Comp B | Anirudh               | Anirudh               | Anirudh              |
| 25    | Ankit Singh           | Comp B | X                     |                       |                      |
| 26    | Atul Verma            | Comp B | X                     |                       |                      |
| 27    | Ayush Maan            | Comp B | Ayush                 | Ayush                 | Ayush                |
| 28    | Bhuvan Chandra Joshi  | Comp B | Bhuvan                | Bhuvan                | Bhuvan               |
| 29    | Harsimrat Singh       | Comp B | Harsimrat             | Harsimrat             | Harsimrat            |
| 30    | Mahipal               | Comp B | Mahipal               | Mahipal               | Mahipal              |
| 31    | Manish Kalyan         | Comp B | Manish                | Manish                | Manish               |
| 32    | Priyank Prakash Patil | Comp B | Priyank               | Priyank               | Priyank              |



CAMPUS TO CORPORATE PROGRAM CONDUCTED BY SKILL MATRIX LEARNING ON 20 FEB 2023



Payment Voucher

No. : 1563

Dated : 21-Feb-23

| Particulars                                    | Amount   |
|--|----------|
| Account :                                      |          |
| Skill Matrix Learning Solutions                | 6,000.00 |
| Agst Ref 1745                      6,000.00 Dr |          |

Through :

ICICI Bank Saving A/c 215201000341

On Account of :

Being Soft Skill Training Payment

Amount (in words) :

INR Six Thousand Only

₹ 6,000.00

Receiver's Signature:

Authorised Signatory

*[Handwritten Signature]*  
21/2/23

Put up for approval

Joint Director

*[Handwritten Signature]*

Director

*[Handwritten Signature]*  
21/2/23

ending On



264

263



Payment Of **INR 6,000.00** to SkillMatrixLearning

Reference ID : 1082878098

From Account Name : ARMY INSTITUTE OF TECHNOLOGY

From Account Number : 215201000341

To Account Name : SkillMatrixLearning

To Account Number : 41368475143

Payment Date : 21/02/2023

Remarks :

Network : NEFT

Beneficiary LEI :

UTR Number :

Put transaction on Hold : N

Printed on 21/02/2023 02:27:25 PM IST

pdf:TVoBzxG4HFAz2v0r2y1aeubaf59A2bwaaparamenE8oqU7xkAAVnBC7PxyDPSGZ11VWm8FkzZndOkp5eLU2ie7ehUK9KtuGfd .:B2

Put up for approval 35

Joint Director

Director

265

please find below the account details:

Skill Matrix Learning  
Solutions

Current Account No:

41368475143

State Bank of India.

[Branch: Kondhwa,

Pune]

IFSC Code: SBIN0014888

Regards,

Amit Nangia

Director

Skill Matrix Learning Solutions

Mob No: 9011073900

□



**SKILL MATRIX**  
LEARNING SOLUTIONS

# INVOICE

**Skill Matrix Learning Solutions**  
Rh No E5 Sandhya Nagari, Vishal Nagar,  
Pimpenilakh, Pune  
411027 Maharashtra

**BILL TO**  
Army Institute of Technology  
Alandi Road, Dighi,  
Pune, Maharashtra 411015

**Invoice Number:** 1214/SMLS 001

**Invoice Date:** February ,21,2023

|   |          |                          |        |
|---|----------|--------------------------|--------|
| Name: Campus to<br>Corporate                  | 06 Hours | ₹1000.00/Hr              | ₹6,000 |
| 20 <sup>th</sup> Feb 2023 to 20th Feb<br>2023 |          |                          |        |
|   |          | <b>Total:</b>            | ₹6,000 |
|   |          | <b>Amount Due (INR):</b> | ₹6,000 |

### Notes

Payments are to be made in Cheque /NEFT /RTGS in favour of Skill Matrix Learning Solutions

Current Account No: 41368475143  
State Bank of India. [Branch: Kondhwa, Pune]  
SC Code: SBIN0014888

## Contents :-

### Methodology

- |  |                  |
|--|------------------|
| <p><b>1. CV writing</b></p> <p>Basics of CV writing</p> <p>Impactful CVs</p> <p>Good CV vs Bad CV</p> <p>Components of CV</p>  | <p>1 hour</p>    |
| <p><b>2. Communication Skills</b></p> <p>Effective Communication</p> <p>Types of Communication</p> <p>Body language</p> <p>Email etiquette</p> <p>Physical and Virtual Communication</p> | <p>2 hours</p>   |
| <p><b>3. Interview</b></p> <p>Interview techniques</p> <p>Presenting yourself</p> <p>Body language during interview</p> <p>Mock interviews</p>   | <p>1.3 hours</p> |
| <p><b>4 Group discussion</b></p> <p>Aim of GD</p> <p>Techniques of GD</p> <p>Listening vs Hearing</p> <p>Body language</p> <p><b>Mock GDs</b></p>  | <p>1.3 hours</p> |

Case No:

Sheet No: 02

Sub: Acc5:-

Pls. Transfer the amount — Details  
are attached. Rs. 2000/-

—  
M  
M  
TPD

Case No:

Sheet No: 01

Sub:- Campus to Corporate-workshop.  
 on coming Monday, 20<sup>th</sup> Feb 2023,  
 T&P cell proposes 6 hours workshop  
 for average & below average, TE  
 students, around (60 to 80). This  
 shortlisting will be done by conducting  
 verbal test. Details of w/s & trainer  
 profile is placed opposite.  
 For 6 hours, 80 students  $\Rightarrow$  Rs. 6,000/-  
 is the program fee (incl. of all).  
 Put up for your approval. pls.

Budget Head:- Guest Lectures/  
 Workshop  
 Budgeted Amount - Rs 1.50 lakh  
 Expended - Nil

Prof. Khatri  
 Prof. Khatri  
 13/2/23 M.S.

It. Director - ON Leave

Prof. Khatri  
 13/2/23

Director

Prof. Khatri  
 48

Prof. Khatri  
 13/2/23

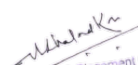
|         |      |
|---------|------|
| Sl. No. | 1734 |
| Dt.     | 13/2 |
| Sign    | JK   |



**AY: 2021-22**

## List of Programs for AY: 2021-22

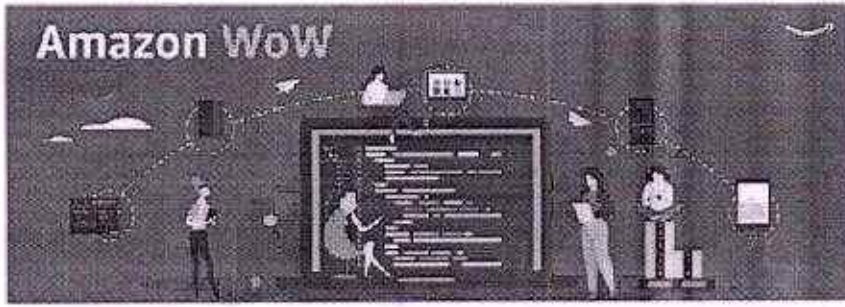
| Sr. No. | Name of the capacity development and skills enhancement program | Period (from date - to date) | Number of students enrolled | Name of the agencies/experts involved with contact details (if any) | Activity | Page No. |
|---------|---|------------------------------|-----------------------------|---|----------|----------|
| 1.      | Session on Resume Building                                      | 16-Jul-21                    | 175                         | Amazon WoW (amazon-wow@amazon.com)                                  | ICT      | 51       |
| 2.      | ELSA Speaking App   | 09-Mar-22                    | 100                         | Elsa (atul.mohan@elsanow.io)  | ICT      | 52-93    |

  
 Training & Placement Officer  
 Army Institute of Technology  
 Digh Hills, Pune - 411015

Amazon WoW - Session 3 - Resume Building Session (July 16, 2021)

amazon-wow <amazon-wow@amazon.com>

Wed, 14 Jul 2021 11:35 PM




Dear Placement Officer,

Amazon WoW is hosting a session "Resume Building Session" on July 16, 2021 from 5:00 PM to 6:00 PM IST

Please share this with women candidates from your college, there are limited slots, students need to RSVP to be part of the session.

Looking forward to participation from your students in the session. They can [Register Here](#)

 ards,  
Amazon Student Programs Team

# Meet ELSA - Your personal AI-powered English speaking coach



ELSA is the world-leading mobile solution designed to help English learners improve their speaking skills through our proprietary AI-powered speech recognition technology. Speaking is the hardest skill to master when it comes to learning a new language while current English training programs offer students little practice time and interactive learning experience.

Enters ELSA - your personal assistant providing instant feedback and customized learning programs.



## Your best way to improve English speaking skills

- **Find your English proficiency level** with ELSA assessment test
- **Flexibility for learners** to practice at your own convenience and pace.
- **Track your progress and engagement** in real time
- **Well-rounded feedback** for non-native accents on Fluency, Pronunciation, Word stress, Listening, Intonation, Grammar and Vocabulary use with 95%+ accuracy
- **Anxiety-free learning** with adaptive modules and curriculums catering to each students' levels
- **Gamified and situational learning** with 6,000+ exercises and 120+ topics

ELSA has been used by 20M+ users from 100+ countries worldwide.

90%

have seen an improvement in pronunciation

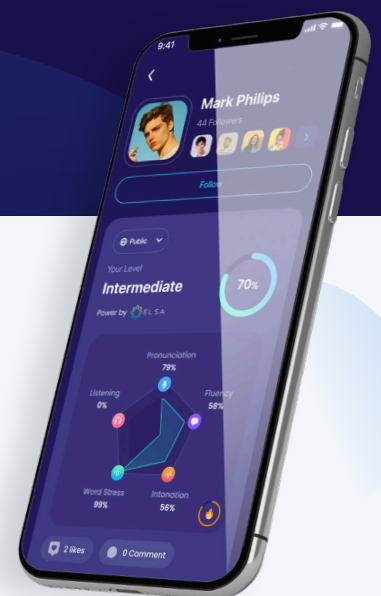
95%

express higher confidence in speaking English

68%

feel they speak more clearly

As seen in



VISIT OUR WEBSITE:

<https://elsaspeak.com/en/>





# How ELSA Speaking App Improves Learners' Speaking Skills

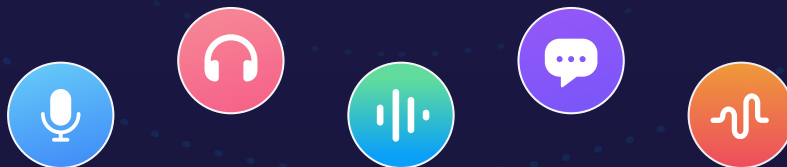
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## A Use Case from the CMR University in India

Tram Doan, Quan Nguyen, Binh T. Nguyen, Xavier Anguera

**ELSA Corp.**

Contact Email: [bizdev@elsanow.io](mailto:bizdev@elsanow.io)



# I. Introduction

CMR University is considered one of the best universities in Bangalore, Karnataka (India). It offers undergraduate, postgraduate, and doctoral programs in engineering, management, economics, social sciences, and architecture. During the third quarter of 2021, ELSA had a running pilot with CMR University to evaluate how the ELSA Speak app could help their students improve their English spoken proficiency over a short period of time. This pilot took place over six weeks, from June 23, 2021 to August 5, 2021. 206 students participated in the pilot from three different classes from the School of Engineering & Technology.



In this paper, we analyze how those students enhanced their English speaking skills by using the ELSA Speak app. The analytical results show that all users were able to improve their English speaking skills. This progress was measured inside the app with the EPS (English Proficiency Score) percentage. After six weeks of continued practice, students saw an average EPS improvement of 10.44% EPS absolute, starting at an average EPS of 68.73% and with improvements between 3.69% and 17.19% absolute. On average, each student practiced around 213 lessons and spent about 5 hours 47 minutes total in the ELSA app to achieve such progress. Additionally, these students practiced a minimum of 13 lessons (or 22 minutes) a day.

Overall, by using the CMR University data, we show that frequent use of the ELSA Speak app for a reasonable amount of time leads to a clear improvement on English speaking skill. The following sections provide a detailed analysis of the performance analytics related to all students participating in the pilot with the CMR University, and highlight the meaningful improvements achieved by these students when using the ELSA speaking app.



## II. ELSA Speak App

ELSA (English Language Speech Assistant) is one of the top English-speaking mobile applications, helping millions of students, professionals, and travelers who want to improve their spoken English in an American accent. Our apps are available in both iOS and Android devices where advanced features are provided for subscribed users. With our proprietary AI speech assistant technology, we can accurately detect whenever users



make pronunciation errors, identify what type of error it is, and give detailed feedback on how to correct it. Up until now, there have been more than 15 millions downloads and installs of the ELSA speaking apps on both iOS and Android platforms.



The ELSA app is a gamified learning tool where users can gain points as they practice, monitor their progress via graphs and summary tables, and receive reminders to practice regularly via app notifications. After users create their profile, they are invited to take a placement test (which we refer to as the “assessment” test) to understand their English level and the order of English pronunciation skills they should work on. After that, users can either follow a proposed sequence of lessons, or explore the app’s content freely by choosing skills they wish to improve. Whilst they learn how to improve their pronunciation, users are also introduced to new vocabulary and common English expressions in line with their interests. Alternatively, they can rely on our patent-pending recommendation algorithm to practice lessons that are most appropriate to their English skill at that point.



## II. ELSA Speak App

Everything in the ELSA app is adaptive. On the one hand, the difficulty of the lessons adapts to users' proficiency level, starting with easier content for beginners. On the other hand, as users practice, the coach feature will follow their progress and challenge them with new lessons that match their current skill. Lastly, users can track their overall English proficiency (which we call "EPS": English Proficiency Score) and monitor their progress by receiving feedback on five key dimensions of speech: pronunciation, intonation, word stress, fluency, and listening. They can also look at their progress over time.





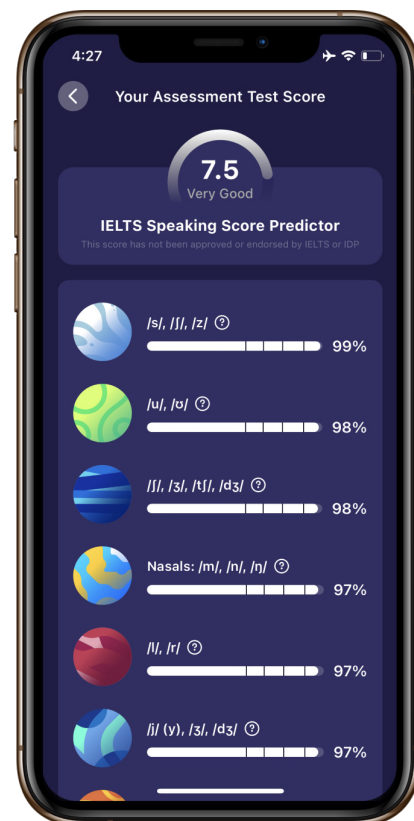
## A. ELSA Approach to Pronunciation Scoring



The ELSA curriculum is split into skills (mapping the most common skills an English student needs to master in speaking the language). Within each skill, the user can choose from a selection of topic-specific modules where learners can practice the most relevant vocabulary to a particular area of interest. Inside each module, we split the content into lessons of similar difficulty and finally into exercises. Each lesson contains around five exercises. A student can repeat an exercise as many times as they want, and the app will count only the last trial against their lesson score. Once the user finishes all exercises in a lesson, the lesson score is stored in the student's profile and used to update the student's overall EPS score along with the relevant proficiency dimensions.

When users first start practicing their speaking with ELSA, the app encourages them to take an assessment test.

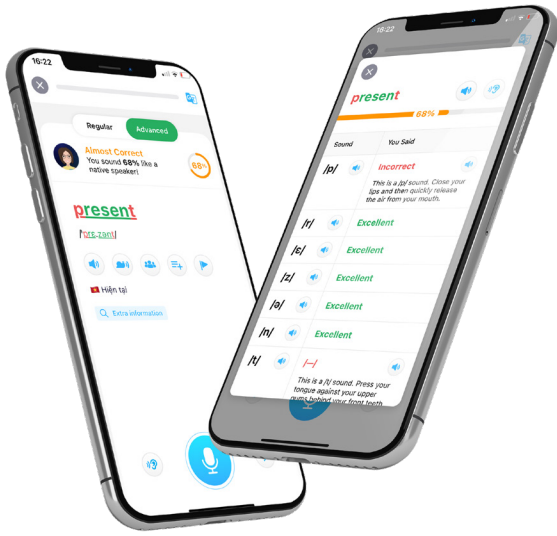
Not only does it give them a good understanding of which skills they should practice, but it is also used to start adapting our users' scoring profile. This profile is used by the recommendation engine and is the basis of the proficiency scores reporting. If users decide not to take an assessment test, the app will use the initial few lessons played by the user and will only show a proficiency score once enough lessons have been practiced to estimate stable values. For the pilot conducted with CMR University, each student was asked to take an assessment test upon registration. This is the most reliable way to initialize the user's scoring profile and ensure all students are analyzed equally from the start.



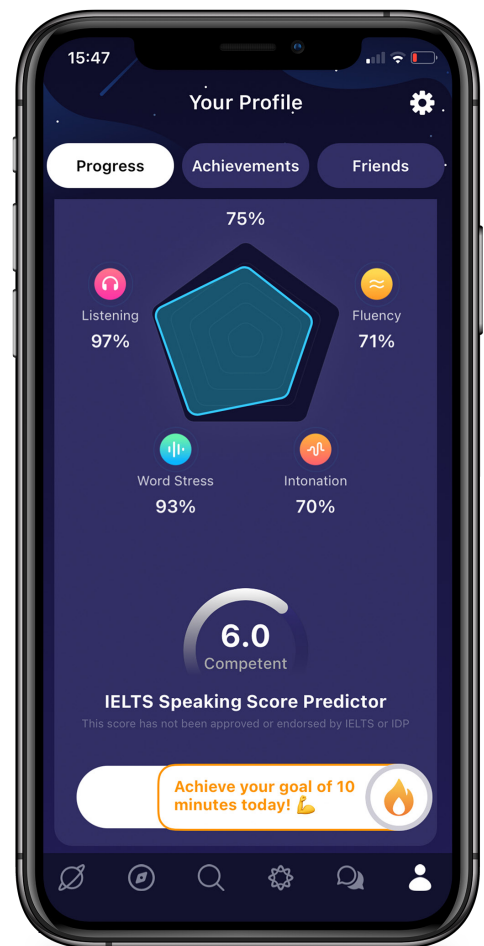
# A. ELSA Approach to Pronunciation Scoring

After every lesson, the scoring profile is adapted to reflect the learning from that lesson.

An AI-driven scores adaptation algorithm uses the specific content practiced in the lesson and the estimated pronunciation difficulty of the lesson (computed using data from users of the same mother tongue as the current user) to update the EPS score and the relevant proficiency dimensions. This update is not constrained in any way, i.e., it can go up or down, depending on how well the speaker can perform in the lessons. Thus, the EPS score is a good metric of the user's performance over time.



In addition to the EPS scores, ELSA also estimates the user's IELTS spoken score. The IELTS score is a well-recognized metric of English proficiency used in the IELTS exams administered by the British Council, IDP: IELTS Australia and Cambridge Assessment English. It is accepted by more than 11,000 employers, universities, schools, and immigration bodies worldwide as proof of English level. In the ELSA app, we estimate the spoken IELTS level by directly mapping the EPS score to the IELTS score. This mapping was achieved by correlating the EPS scores obtained by hundreds of ELSA users that provided us with their IELTS exam results and took an assessment test in the ELSA app.



## III. Analysis of Results for CMR University Pilot

This section will show our motivation for the pilot with the CMR University in India, how we designed our analytics, and then show the corresponding results based on students' performance before entering the pilot and after finishing the pilot.

### A. Our motivation

During the six-week pilot with the CMR University, ELSA aimed to analyze our app's effectiveness on students' performance in English speaking skills based solely on the students' practice data collected by the ELSA Speak app. In particular, this study aims to answer the following questions about the ELSA app's ability to support students wishing to improve their English skills:

- Can users improve their speaking skills after using ELSA apps?

If they improve, how good are their scoring improvements after a practicing period (of up to 6 weeks in this study)?

In the specific case of CMR University's pilot, is the learning progress correlated with the placement into excellence levels done by the University?

- Can the assessment test be used to automatically place students into proper levels when they join an English program?

In the study results shown in this white paper we perform a deep analysis to answer these questions. First of all, we analyze whether the students improved their speaking skills after using the ELSA Speak app. If they did, how significant was their improvement? Additionally, we also investigate whether users' initial speaking skills impact their learning progress.

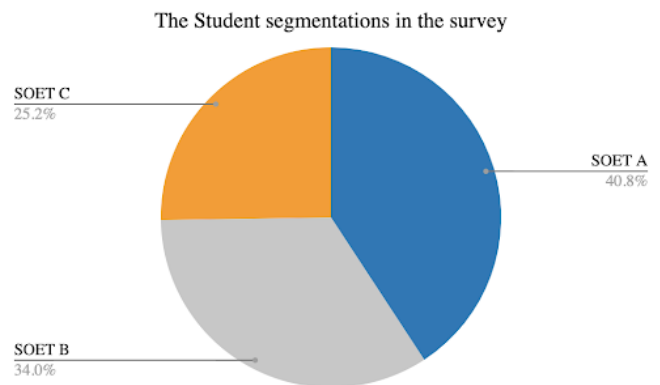
Besides comparing and analyzing the results of users before and after the experiment, we also perform a deep-dive analysis into students' practicing patterns so that appropriate study plans can be created to fit students' needs. Understanding which types of lessons help students learn best can help us create more effective curricula.

We also want to understand how top performing users behaved during this pilot. This insight could help us recommend better learning practices to ELSA users. On the other hand, we aim to investigate why some users did not improve their scores significantly. Understanding the behavior of the bottom performers could provide insights into which poor practices users should avoid while practicing in the ELSA app.

## B. Collected Student Practice Dataset

A total of 206 students participated in the pilot with CMR University. These students were enrolled into three groups (SOET A, SOET B, and SOET C) from the School of Engineering and Technology at the CMR University. All enrolled students are pursuing a degree in Electronics and Communication Engineering (ECE), Computer Science Engineering (CSE), Mechanical Engineering (ME), and Information Technology (IT) fields.

The university assigned each of the students into one of the three classes based on their general proficiency level (not limited to English) when they registered at the university, as measured by their entrance grades and by the University's entrance level tests. The split is as follows: 84 students in SOET A, 70 students in SOET B, and 52 students in SOET C. Students in SOET A are excellent-graded students, while good and average students at CMR university belong to SOET B and SOET C respectively. The distribution of these students can be visualized in **Figure 1**.



*Figure 1. The student segmentations in the pilot.*

Students took part in the ELSA pilot sometime after taking the University placement test and enrolled in the SOET classes in the CMR University. Therefore one can expect that some students in classes B and C might have already progressed to an English-speaking level equivalent to higher-level classes. We will consider this information when analyzing how well the ELSA app could perform this placement automatically.

Upon starting the pilot, all students were asked to perform an assessment test for the app to estimate their English entry-level. After that, participants were asked to practice using the app for six weeks. We will assume that all students did the assessment test as well as they could. We will see below how this is sometimes not the case and how we were able to detect such cases. Students are encouraged to sign in to the app daily and practice for a few minutes.

In order to perform the analysis in this white paper we collected the assessment test and lesson scores for each student. We also collected the time when they practiced each lesson and the resulting English Proficiency Score (EPS) received after factoring in the lesson's scores. All information is kept anonymous at all times.

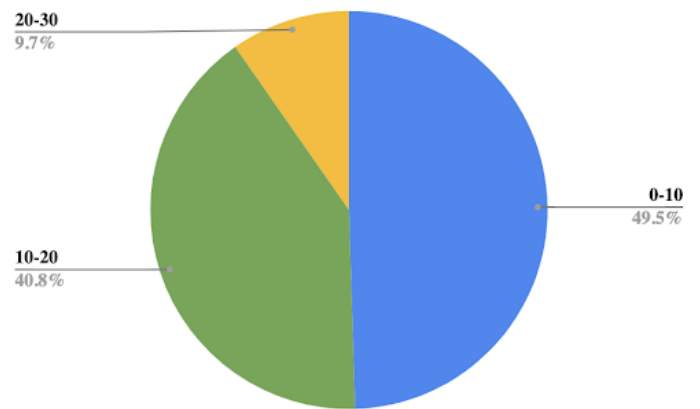
## C. Overall Speaking Proficiency Improvements Analysis

The analytical results indicate that all 206 students who took part in the experiment improved their speaking scores during the course of the pilot. In order to measure the users' speaking performance improvements we use the changes in EPS scores. When users experience an increase in EPS score (or a positive change in EPS score), we say that users have improved their speaking skills. In order to evaluate users' initial speaking proficiency level, all users were required to complete an assessment test before practicing the ELSA Speak app. At the end of the experiment, users' EPS scores on the last practice date were used to evaluate their present proficiency after six weeks of practicing lessons in the ELSA app.

### 1. Students' EPS scores improvements

ELSA analyzed students' English speaking proficiency before and after they practiced lessons in the ELSA app. **Figure 2** shows details on the absolute improvement seen in students after 7 weeks of practice. On the one hand, as expected, half of the students improved their speaking proficiency moderately. These are students that took advantage of the ELSA Speak app to reinforce their knowledge on English pronunciation and improve on a few skills. On the other hand,

the other half of students saw substantial improvements. 41% of the students improved from 10 to 20% absolute and 10% of the students improved over 30%. We explain these as success cases of people that found the ELSA Speak app to be the right tool to boost their spoken English proficiency.



*Figure 2. The distribution of EPS scoring improvement.*

As seen in **Table 1**, the average first assessment test score of all students was 68.73%. After the six-week pilot, the average improvement of all students' EPS scores was 10.44 percentage points. About 90% of students had EPS scores improved between 3.69 and 17.19 percentage points. Students finished 213 lessons on average and spent about 5 hours 47 minutes in the ELSA app each, over six weeks. Students also practiced at least 13 lessons for 22 minutes each day. For a definition of each column in the following tables refer to **Table 4** below.

| Average EPS Before | Average EPS After | Average EPS increase | Average Number of Lessons Practiced | Average Daily Lessons Practiced | Average Daily Minutes Practiced | Average Total Minutes Practiced |
|--------------------|-------------------|----------------------|-------------------------------------|---------------------------------|---------------------------------|---------------------------------|
| 68.73              | 79.17             | <b>10.44</b>         | 212.76                              | 13.07                           | 21.77                           | 347.24                          |

*Table 1. Students' EPS score improvement*

One can expect that students having a similar scoring improvement have some common characteristics. For this reason, we split all students into three groups based on the following improvement ranges of their speaking scores: less than 10 points, from 10 to 20 points, and over 20 points. One can see more details of students' performance within each group in **Table 2** below.

- For students whose score improvement was less than 10 points, their scores, on average, increased by 5.1 percentage points from 73.44 to 78.54. Most students in this group gained corresponding scores between 2.26 and 7.94 percentage points. Interestingly, they only spent 4 hours 29 minutes for 180 lessons and practiced about 12 lessons for 19 minutes daily to obtain such improvement.
- Students whose score improvement was between 10 and 20 percentage points increased significantly (about 13.55 percentage points). In addition, those users invested a lot of time in learning. They practiced about 13 lessons for 24 minutes every day and spent 6 hours 38 minutes practicing 231 lessons in total.
- The remaining students improved over 20 percentage points after practicing lessons in ELSA apps.

It is important to note that more than half of those students (11 out of 20) had relatively low scores on their first assessment. Given that none of the activities in the ELSA Speak app are monitored, one possible reason is that they might not have taken the assessment test seriously in the first place. Results for these students is marked with "2" and "2\*" sub-indices in the table.

After taking the assessment test, and taking the assessment test score as the student's starting point in their learning journey, the scores for this group of students increased rapidly in the beginning as they mastered many easy to medium lessons. The EPS score increased by 26.18 percentage points on average over the period of the trial.



In order to reduce the effect of the sloppy assessment test we consider the EPS scores right after the day students complete their first 15 lessons. When doing so, the overall EPS improvement is reduced to 13.56 percentage points. Although these students might not have done their first assessment tests carefully, when they started practicing the ELSA speaking apps, they began showing their actual speaking ability in English. They would probably belong to the 10-20% improvement group, which is still a very relevant result.

It is worth noting that those users did invest quite a lot of time and effort in practicing lessons in the ELSA app. On average they practiced 15 lessons for 25 minutes on each learning day. These are bigger than the values obtained by students on group 10-20. It remains to be seen whether a very low initial score might have acted as a motivation booster for these students.

Finally, the nine students among 20 users who increased over 20 percentage points invested much time and effort in learning, so these could be considered as their actual score improvements. These are marked with sub-index "1" in the table. On average, they increased by 22.67 percentage points from 60.89 to 83.56. They practiced 335 lessons for 10 hours 51 minutes during the six-week pilot and 20 lessons for 37 minutes daily.

| <b>Range of EPS scores Improvement</b> | <b>Average EPS Before</b> | <b>Average EPS After</b> | <b>Average EPS increasing</b> | <b>Average Number Lessons Practiced</b> | <b>Average Daily Lessons Practiced</b> | <b>Average Daily Minutes Practiced</b> | <b>Average Total Minutes Practiced</b> | <b>Average Number of Days Practiced</b> |
|--|---------------------------|--------------------------|-------------------------------|---|--|--|--|---|
| 0 - 10                                 | 73.44                     | 78.54                    | 5.1                           | 179.67                                  | 12.16                                  | 18.5                                   | 268.64                                 | 12.73                                   |
| 10 - 20                                | 65.86                     | 79.4                     | 13.55                         | 230.55                                  | 13.28                                  | 23.91                                  | 398.41                                 | 16.26                                   |
| $\geq 20$ <sup>(1)</sup>               | 60.89                     | 83.56                    | 22.67                         | 335.33                                  | 20.07                                  | 37.05                                  | 651.05                                 | 20.67                                   |
| $\geq 20$ <sup>(2)</sup>               | 53.45                     | 79.64                    | 26.18                         | 283.55                                  | 14.2                                   | 23.21                                  | 436.74                                 | 21.09                                   |
| $\geq 20$ <sup>(2*)</sup>              | 66.08                     | 79.64                    | 13.56                         | 264.82                                  | 15.48                                  | 25.28                                  | 402.34                                 | 18.73                                   |

*Table 2. Students' EPS score improvement is grouped by the improvement range*

Here, (1) showed the behavior of 9 students who actually improved over 20 points. (2) depicted the scores improvement of the remaining 11 students out of 20 students and (2\*) described the true EPS score improvement of these 11 students after completing 15 lessons.



| Range EPS scores Improvement | Lower limit EPS Increasing | Average EPS Increasing | Upper limit EPS Increasing |
|------------------------------|----------------------------|------------------------|----------------------------|
| 0-10                         | 2.26                       | 5.1                    | 7.94                       |
| 10-20                        | 10.9                       | 13.55                  | 16.2                       |
| $\geq 20$ <sup>(1)</sup>     | 20.32                      | 22.67                  | 25.02                      |
| $\geq 20$ <sup>(2)</sup>     | 22.93                      | 26.18                  | 29.43                      |
| $\geq 20$ <sup>(2*)</sup>    | 8.32                       | 13.56                  | 18.80                      |
| Overall                      | 3.69                       | 10.44                  | 17.19                      |

*Table 3. Variation of the users' EPS score improvement (considering the same groups as in Table 2)*

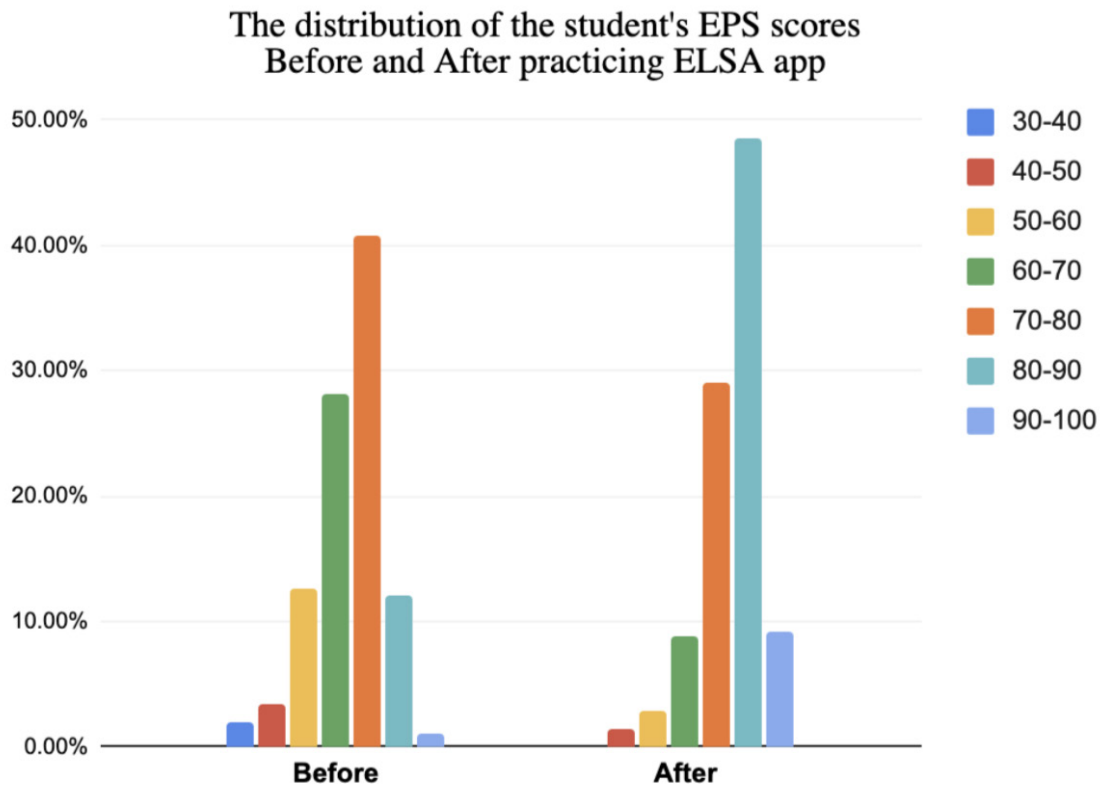
| Metrics                          | Description   |
|----------------------------------|---|
| Average EPS Before               | The average EPS scores on the first assessment test results, obtained when users complete an assessment test before practicing lessons in the ELSA app. |
| Average EPS After                | The average EPS scores of users when the experiment ended.  |
| Average EPS increasing           | The average difference of users' EPS scores between Before and After practicing lessons in the ELSA app.  |
| Average # Lessons Practiced      | The average number of lessons that users practiced in the ELSA app during six weeks pilots.   |
| Average Daily Lessons Practiced  | The average number of lessons that users practiced daily.   |
| Average Daily Minutes Practiced  | The average number of minutes that users spent practicing lessons per day.  |
| Average Total Minutes Practiced  | The average total number of minutes that users spent practicing during six weeks pilots.  |
| Lower limit EPS Increasing       | AVG EPS increasing - Standard deviation value   |
| Upper limit EPS Increasing       | AVG EPS increasing + Standard deviation value   |
| Range of EPS scores Improvement  | The range of score increasing of users  |
| Average Number of Days Practiced | The average number of days that users spent practicing lessons during the six weeks pilot.  |

*Table 4. The list of computed metrics and the corresponding description.*





**Figure 3** shows the improvement in the EPS scores as a histogram of absolute values both before and after the students took part in the study. As we can see, the histogram clearly shifts left as students obtain better EPS scores.



*Figure 3. The distribution of the student's EPS scores Before and After practicing the ELSA apps*

## 2. Score improvement over time

It is interesting to witness the score improvement over time for students enrolled in the pilot. Each student had different learning progress and applied different levels of effort. For example, some students only used ELSA speak app for a couple of days during the period of the study, while others spent more than three weeks in the app, consistently using it every day. On average, students increased by 0.31 percentage points after each learning day. However, we notice that students' scores increased the most in the first seven learning days, and most students practiced from 10 to 15 lessons in the range of 20 to 25 minutes every day, as described in **Figure 4a**.

In order to evaluate the student progress over time we consider 2 possible ways of measuring it, both being valid measures. On the one hand, we consider the assessment test users take when they sign up in the study as their initial EPS score. This method tends to penalize the user's actual proficiency at the beginning of the study as the assessment test contains longer and more difficult sentences to read and therefore the overall scores tend to be slightly lower than those obtained with shorter sentences.

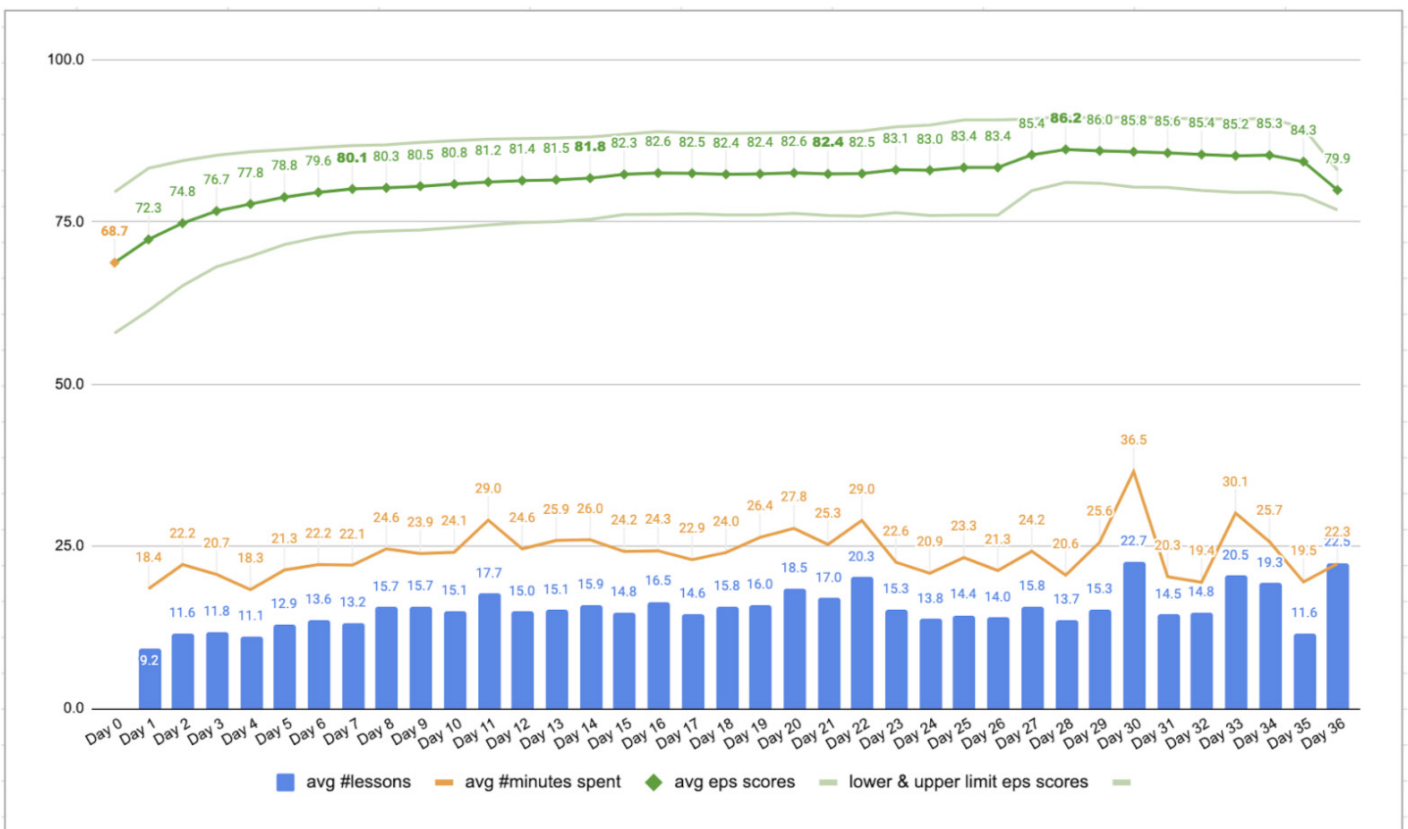


This method gives us a lower bound (minimum expectable value) to true the student's proficiency. On the other hand, we take the EPS score computed over the first 15 lessons the user takes (exceptuating the assessment test). In this case the user will usually receive higher scores than their actual proficiency as the ELSA curricula is organized in such a way that easier lessons are normally played first. This method gives us an upper bound (maximum expectable value) to the student's true proficiency. Each method will be described in detail in the following pages.

**2a. Student progress analysis initialized by the first assessment test's scores**

**Figure 4a** plots the scores over time, with Day 0 being the student's first assessment test day. Noticeably, most users spent time and effort practicing lessons in the ELSA app every day, and their English speaking scores improved day by day.

Most students increased an average of 3.6 percent after their first day, over 2 percent after the second learning day, and about 1 percent after the third practicing day. From the fourth day to the seventh day, those students' scores rose by 0.5 points. Those scores continued to increase over time, although more slowly than in the first week.



*Figure 4a. EPS score after each learning day among 206 students (with different learning behaviors and levels). Here, Day 0 is the first assessment test date.*

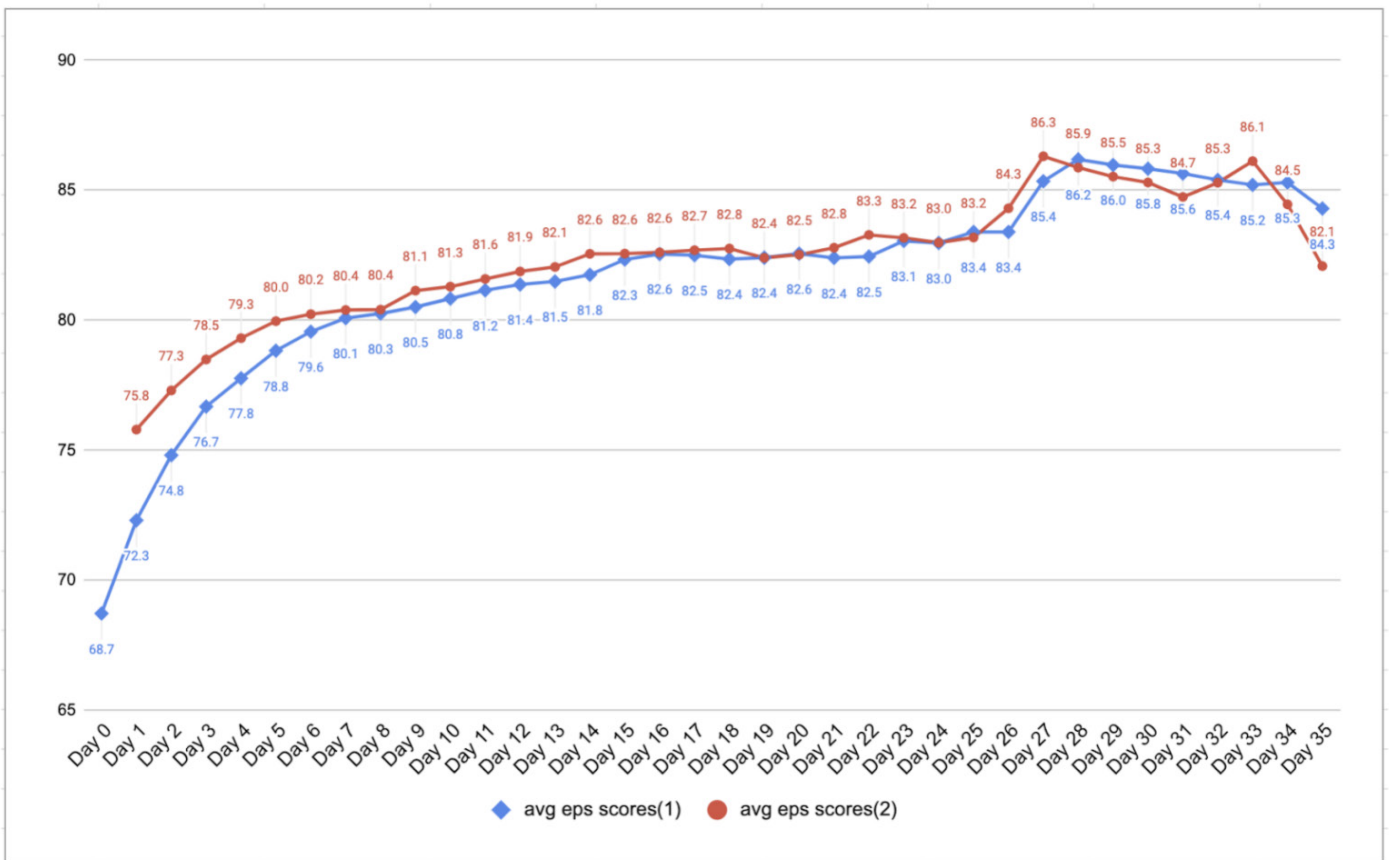


On the lower part of Figure 4a we plot the average number of lessons and number of minutes practiced per student each day. We can see that after a ramp-up phase in the first week, the effort is maintained consistently over time for the whole duration of the study. As we will see in the next section, this indicates that the dedication of the students that participated in the study was constant. Participants who chose to drop from the study or that stopped practicing after a certain date were not taken into account. They were also excluded from being counted in the average.

**2b. Student progress analysis initialized by the EPS scores achieved after the first 15 lessons**

As an alternative to the method described above, we also consider the estimation of the initial EPS score of the user by averaging the scores obtained in the first 15 lessons the user performs in the ELSA Speak app. We chose 15 to be an adequate number of lessons as it allows us to collect a reasonable amount of data on the users' proficiency. Additionally, dedicated users will usually perform this number of lessons in a single day.

**Figure 4b** shows the average EPS scores obtained by the users in the study comparing both initialization methods. When initializing after 15 lessons are played, users' EPS scores were considered to only from the day they finished 15 or more lessons, which is usually on the second day.



**Figure 4b. EPS score after each learning day among 206 students**

(with different learning behaviors and levels). Here, the curve avg eps score(1) is the average EPS score of students with Day 0 being the first assessment test date, the curve avg eps score(2) is the average EPS score of students with Day 1 being the day that one student finished 15 lessons or more.



As expected, **Figure 4b** shows an initial gap of 7.1% when measuring the initial performance using the assessment test (lower bound) versus using the first 15 lessons (upper bound). We have analyzed in detail some of the students showing the biggest differences between both method and formulated the following reasons for such difference:

- Some students did not perform the first assessment test to the best of their abilities. It can be explained by the slightly higher variance of EPS scores obtained on the first day (when they perform the assessment) versus subsequent days. It also places some students at a lower starting point in their learning. This was also mentioned in the previous section for some students whose overall improvement is artificially high.
- Based on how ELSA's curriculum is organized, it was very likely that students would practice more accessible lessons in their first days versus later in the curricula, thus making it easier for them to see big improvements early on. Nevertheless, lesson difficulty progression is required to ensure that students maintain and strengthen their proficiency level.
- Even if done to the best of the student's ability, the assessment test is more difficult than most of the lessons performed by the user in the app. It therefore yielded a conservative estimate of the user's proficiency, which was adjusted upwards as the user practiced in the first 2-3 days.

After approximately 1 week, we observe that both methods converge and are therefore equally valid to track the user's evolution in performance over time.

Another important area of interest in this analysis is to understand what happens at the end of the trial, where the EPS scores become stale and even show a drop for 1 or 2 days (depending on the method used). Table 5 shows the number of students that practiced at least one lesson in each of the trial days. As we can see from the data, many students gave up participation in the study before the end date, and only a few students continued using ELSA until the end. Hence, the average turns out to only focus on a minority of the population, with lower average EPS. In order to analyze the effect of students dropping out in the study at different times, we performed an analysis of how much students learned depending on how many days they were active in the trial. Our findings are detailed in this next section.

| DAY | OVERALL | SOET A | SOET B | SOET C | DAY      | OVERALL | SOET A | SOET B | SOET C |
|-----|---------|--------|--------|--------|----------|---------|--------|--------|--------|
| D1  | 199     | 84     | 68     | 47     | D19      | 71      | 32     | 31     | 8      |
| D2  | 188     | 82     | 64     | 42     | D20      | 59      | 26     | 25     | 8      |
| D3  | 180     | 77     | 64     | 39     | D21      | 54      | 24     | 23     | 7      |
| D4  | 173     | 74     | 62     | 37     | D22      | 46      | 22     | 18     | 6      |
| D5  | 163     | 69     | 61     | 33     | D23      | 42      | 19     | 17     | 6      |
| D6  | 159     | 67     | 61     | 31     | D24      | 35      | 13     | 16     | 6      |
| D7  | 150     | 60     | 61     | 29     | D25      | 30      | 11     | 13     | 6      |
| D8  | 140     | 55     | 61     | 24     | D26      | 24      | 10     | 10     | 4      |
| D9  | 135     | 55     | 56     | 24     | D27      | 21      | 8      | 9      | 4      |
| D10 | 126     | 54     | 52     | 20     | D28      | 18      | 6      | 8      | 4      |
| D11 | 122     | 53     | 51     | 18     | D29      | 15      | 5      | 7      | 3      |
| D12 | 117     | 49     | 50     | 18     | D30      | 14      | 5      | 7      | 2      |
| D13 | 113     | 48     | 47     | 18     | D31      | 12      | 5      | 6      | 1      |
| D14 | 103     | 44     | 44     | 15     | D32      | 8       | 3      | 4      | 1      |
| D15 | 94      | 42     | 40     | 12     | D33      | 7       | 2      | 4      | 1      |
| D16 | 89      | 40     | 37     | 12     | D34      | 5       | 2      | 2      | 1      |
| D17 | 83      | 39     | 34     | 10     | D35      | 2       | 1      | 1      |        |
| D18 | 79      | 37     | 32     | 10     | Last day | 199     | 84     | 68     | 47     |

*Table 5. The number of students practiced lessons on each learning day. Here we didn't count students who practiced lessons only one day, it means that if a user had the first practice day the same as the last practice day, we did not consider it in our analytics here.*

### 3. Learning Progress of Students by learning time

Not all students that participated in the pilot practiced every day. Although the pilot ran for six weeks and some students practiced from the first to the last days, we found that some students decided to drop in the middle of the pilot. In this section we look in detail at the differences in learning observed depending on how many days the students actually practiced. We split the 206 students at CMR University into five groups based on the number of learning days as below:

- Group 1: Students who practiced for less than seven days.
- Group 2: Students who practiced from 8 to 14 days.
- Group 3: Students who practiced from 15 to 21 days.
- Group 4: Students who practiced from 22 to 28 days.
- Group 5: Students who practiced for more than 28 days.



### 3a. Analysis of overall learning statistics per group

**Table 6** shows the main learning statistics per each one of the groups. We also show the number of students that fall into each category. All groups have a similar number of students; Group 5 being the exception with a considerably smaller number of participants. Numbers for all groups are deemed statistically sound.

| Group | #Users | AVG EPS Before | AVG EPS After | AVG EPS increasing | AVG # Lessons Practiced | AVG Daily Lessons Practiced | AVG Daily Minutes Practiced | AVG Total Minutes Practiced |
|-------|--------|----------------|---------------|--------------------|-------------------------|-----------------------------|-----------------------------|-----------------------------|
| 1     | 56     | 65.16          | 73.04         | 7.89               | 36.09                   | 8.76                        | 16.74                       | 70.11                       |
| 2     | 47     | 68.43          | 78.92         | 10.50              | 159.72                  | 14.71                       | 24.13                       | 265.22                      |
| 3     | 49     | 72.17          | 82.61         | 10.43              | 284.84                  | 15.66                       | 24.45                       | 445.89                      |
| 4     | 36     | 68.06          | 80.85         | <b>12.79</b>       | 314.94                  | 12.93                       | 21.03                       | 513.26                      |
| 5     | 18     | 72.61          | 86.17         | <b>13.56</b>       | 500.33                  | 15.46                       | 25.43                       | 822.98                      |

*Table 6. The student's EPS score improvement by the number of practiced days*

By observing the results in **Table 6** we can conclude that:

- **Students in Group 1** spent at most seven days on the app over the course of our six weeks pilot. Their initial proficiency was the lowest in all groups. Although they spent less time and studied fewer lessons, our app helped them improve their English speaking skills.
- For **students in Group 2**, their initial proficiency was only slightly higher than students in Group 1. However, those users studied much more diligently as they spent 24 minutes practicing 15 lessons daily. After two weeks using the ELSA app, their effort helped them improve by 10.5 points from 68.43 to 78.92.
- **Group 3** was more diligent than the previous two groups as its students practiced about 16 lessons for 24 minutes daily. Their EPS score increased by 10.43 percentage points from 72.17 to 82.61, which was a significant improvement since this speaking score was more than enough for them to apply for most jobs requiring English communication.
- **Students of Group 4** practiced about three fewer lessons daily compared to those in Group 3. However, their English Speaking scores exceeded by at least two percentage points the scores achieved by students in Group 3, going from 68 to 81 after four practicing weeks. They spent 8 hours 33 minutes practicing 315 lessons in 4 weeks. Compared to the last two groups (Group 2 and Group 3), they spent less time practicing each day and practiced fewer lessons. Studying hard for four weeks allowed them to outperform their peers.



- Finally, students of Group 5 were the most dynamic users. They invested more effort into using apps and practicing their speaking skills. Although their true initial proficiency was similar to students of Group 3, their score significantly increased to 86.17, improving by 13.56 percentage points after six weeks of practice on the ELSA app. We observed that those students spent more than 13 hours 43 minutes during the experiment to practice 500 lessons. Students also spent an average of 25 minutes daily practicing 15 lessons.

In summary, one can see that **students practicing over 28 days in the ELSA app achieved significant score improvements**. These students worked the hardest among all students and were consistent in their daily practice during the experiment. These results show that **persistent and dedicated usage of the ELSA Speak App helped these users improve their English speaking skills**.

### 3b. Analysis of learning trend per group

In **Figure 8** we plot the average EPS obtained by each of the 5 groups over time. For this analysis, all groups commenced on day 0 by undergoing an assessment test which established their starting EPS. As we can see, all groups observed a rapid EPS increase in the first few days followed by a slower (but sustained) EPS increase. In order to model this, we fitted a logarithm trend onto the data (see the resulting red curve below).

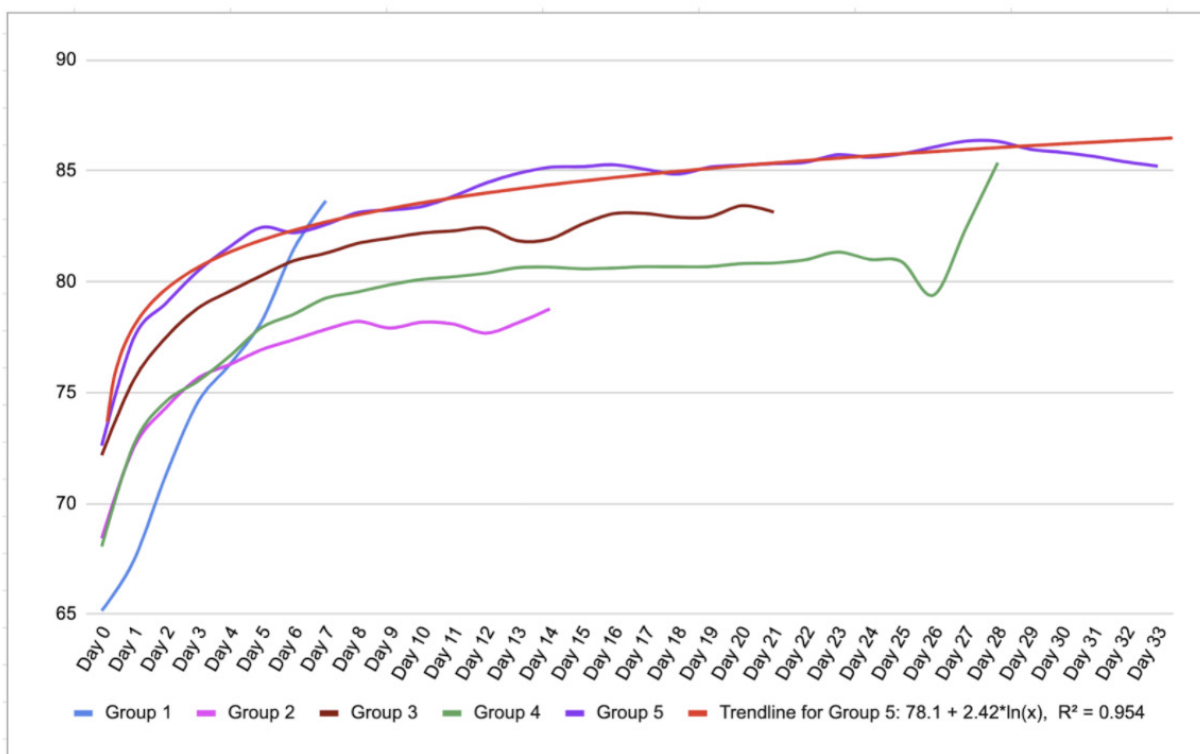


Figure 8. Learning progress of students groups



**Table 7a** shows the projected EPS score we obtained using the estimated projection. Based on these numbers, students of the CMR University that continued to practice an additional 3 months after the end of the trial would be, on average, close to 90% native. This would translate into a very good spoken proficiency.

| Number of practiced days | Projected EPS  |
|--------------------------|----------------|
| 30                       | 86.3% (actual) |
| 60                       | 88%            |
| 90                       | 89%            |
| 120                      | 89.7%          |

*Table 7a. Projected EPS score along time*





## D. Speaking proficiency improvements per Group

When enrolling in the CMR university, students that participated in this pilot were placed into one of 3 groups, as described earlier in this document. In this section, we are interested in analyzing the proficiency measured using the ELSA speak app, and the group in which the students were placed. We are also interested in seeing the learning progress that each group achieved after using the ELSA Speak app in the pilot.

### 1. Students placement into different groups

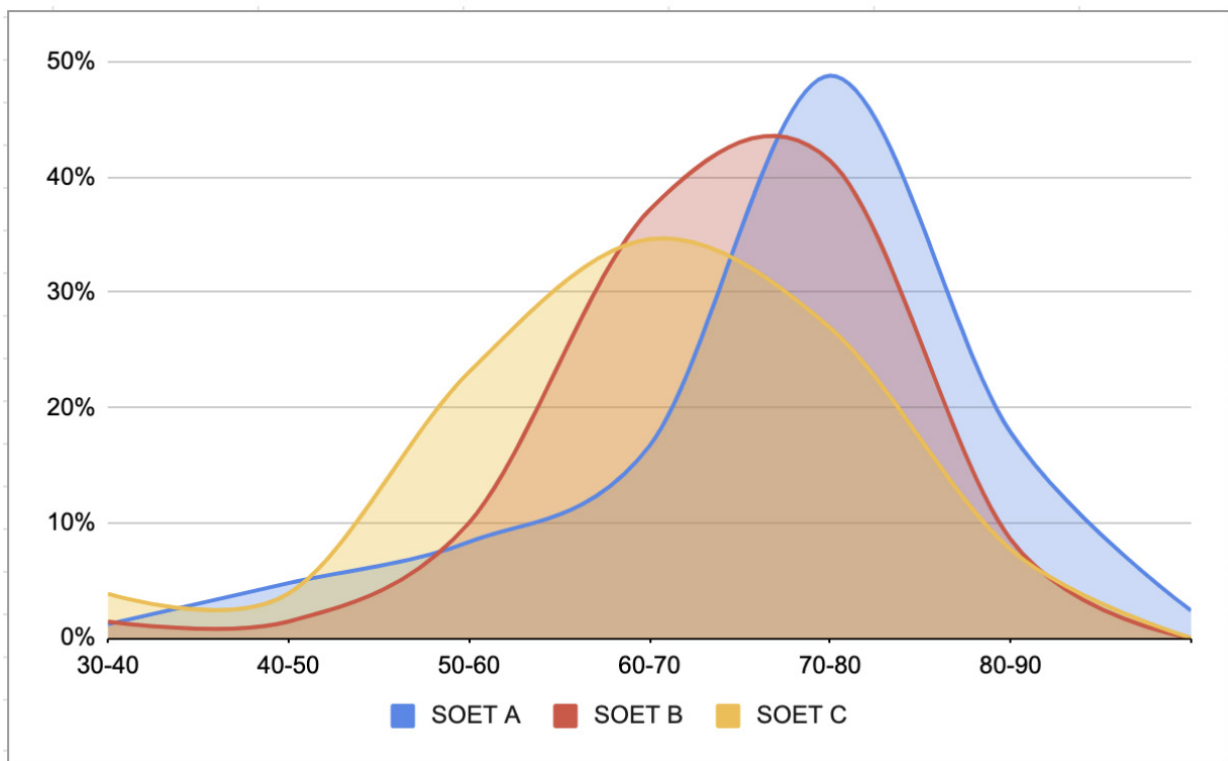


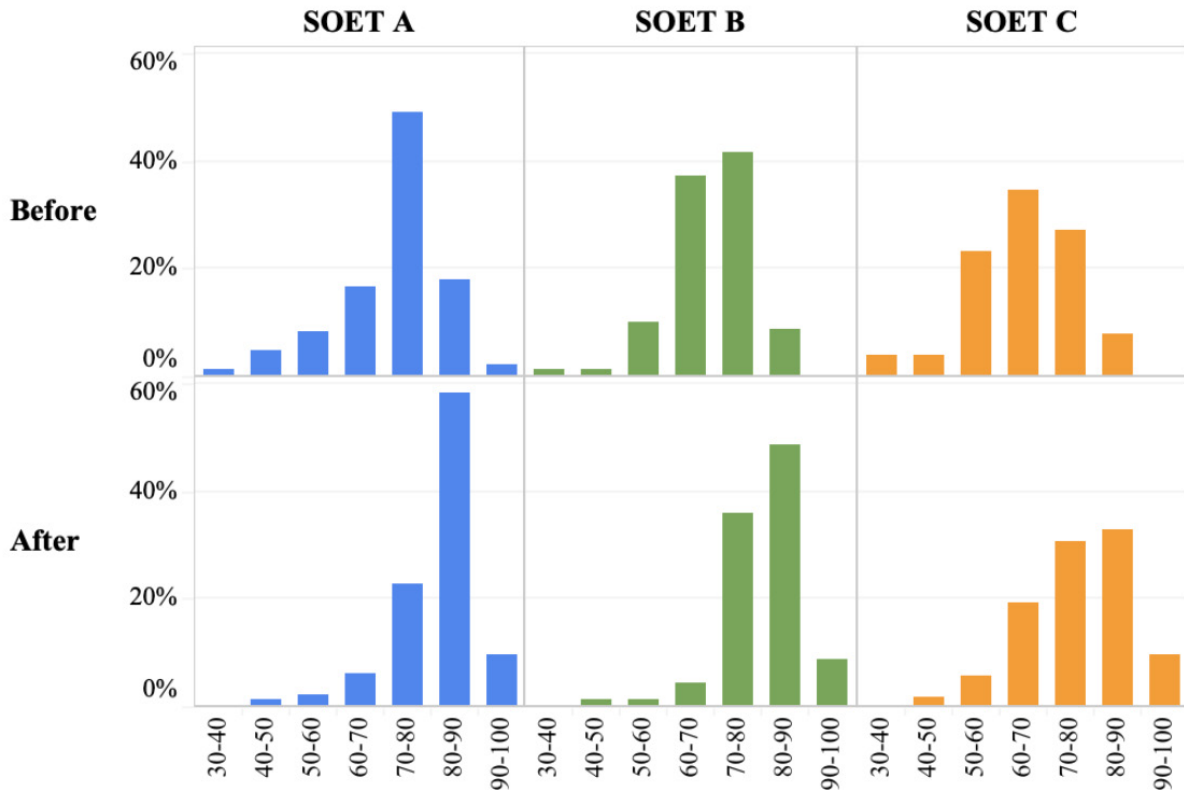
Figure 9. Students placement into groups

As depicted in **Figure 9**, one can see the distributions of the first assessment tests among students placed by the university into the three different classes. From these histograms, students in class SOET A have relatively better scores than students in classes SOET B and SOET C. These results correlate to the university's internal placement obtained upon enrollment.

Despite a noticeable overlap, we can see that ELSA's assessment test score correlates with the placement decision made by the university even if such placement was performed much earlier, and considered a much broader set of skills (not only English level), either demonstrated by the student's entry grades or evaluated with an entry exam. Based on these initial results, we believe that the ELSA assessment test for English pronunciation could be used effectively, in isolation or combined with other metrics, in placing students into levels.

## 2. Students' EPS score improvement in each class

As students in each SOET class differed in their starting proficiency level (see above), we analyzed how students in each class improved separately. **Figure 10** shows the distribution of the students' EPS scores Before and After practicing the ELSA app.



*Figure 10. The distribution of the student's EPS scores Before and After practicing the ELSA app in student segmentations*

We can take the following conclusions:

- Before users practiced lessons in the ELSA app, most students in SOET A had an initial EPS score in the range of 60 to 90 points. 90.47% of students in this group had EPS scores over 70 percentage points after practicing lessons in our app.
- Most students in SOET B had an initial proficiency from 60% to 80%. After six weeks of practicing the ELSA app, 92.85% of students in this class had over 70 percentage points in the EPS score speaking section.
- For students in the SOET C, although their initial proficiency was lower than the previous two groups, their English speaking skills also increased. 92.31% of students in this group ended at over 60 points after the experiment.

In addition, we also analyzed study behaviors of students among the three groups to identify whether a certain level of time and investment was necessary for success. Students in the SOET B group had the highest EPS score improvement, although their initial proficiency was intermediate. Meanwhile, the EPS score improvement for SOET A was much less significant than that of SOET B. This pattern was understandable as students in SOET A scored much higher on their initial assessment, thus receiving more challenging lessons to practice. **Table 7** presents more information regarding the statistics of users in each SOET.

| Student Segmentations | AVG EPS Before | AVG EPS After | AVG EPS increasing | AVG #Lessons Practiced | AVG Daily Lessons Practiced | AVG Daily Minutes Practiced | AVG Total Minutes Practiced |
|-----------------------|----------------|---------------|--------------------|------------------------|-----------------------------|-----------------------------|-----------------------------|
| SOET A                | 71.36          | 80.58         | 9.21               | 224.92                 | 13.21                       | 21.02                       | 357.36                      |
| SOET B                | 68.39          | 80.01         | 11.62              | 247.07                 | 13.80                       | 21.85                       | 389.72                      |
| SOET C                | 64.94          | 75.77         | 10.83              | 146.94                 | 11.86                       | 22.88                       | 273.70                      |

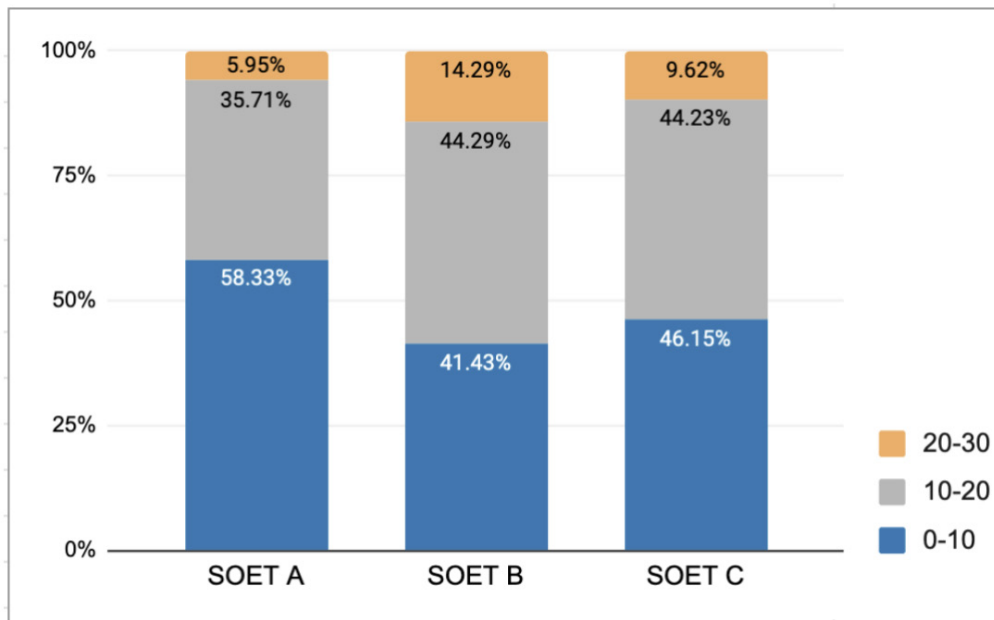
*Table 7. The student's EPS score improvement in student segmentations*

Here are some conclusions:

- For students in the class SOET A, their EPS scores before practicing the ELSA app were 71.36 percentage points. Their English speaking score increased to 80.58 after six weeks of practicing lessons in the ELSA app. We observed that all students spent more than 5 hours 57 minutes during six weeks to practice 225 lessons. Students also spent an average of 21 minutes daily practicing 13 lessons.
- Students in SOET B practiced slightly more than those in SOET A at 247 lessons within 6 hours 30 minutes during six weeks. Their EPS score increased by 11.62 percentage points from 68.39 to 80.01 EPS score, which was a significant improvement since the 80 EPS speaking score was more than enough for them to apply for most jobs requiring English communication. They practiced at least 14 lessons daily and spent about 22 minutes on those lessons.
- Students in the class SOET C represented average students at CMR University. Their initial proficiency was lower compared to the previous two groups. However, their English Speaking score also saw a significant increase from 64.94 to 75.77 EPS scores. On average, they spent 4 hours 34 minutes practicing 147 lessons during the six-week experiment. They spent more time practicing each day and generally practiced 1 to 2 fewer lessons when compared to classes A and B. In other words, they invested more effort into using apps and practicing their speaking skills.



With regards to each group's score improvement, most students in all groups had a score improvement in the range of 0 to 20 points (**Figure 11** and **Table 8**).



*Figure 11. Students' EPS scores improvement in student segmentations*

| Range EPS scores Improvement | 0-10 | 10-20 | 20-30 |
|------------------------------|------|-------|-------|
| SOET A                       | 49   | 30    | 5     |
| SOET B                       | 29   | 31    | 10    |
| SOET C                       | 24   | 23    | 5     |

*Table 8. Students' EPS score improvement in student segmentations*

We can draw the following conclusions:

- About 94% of students in the SOET A have an improvement of 0 to 20% in EPS score.
- About 86% of students in the SOET B have improved from 0 to 20% in EPS scores. The remaining 14% of students witnessed a considerable increase of 20% to 30%.
- For students in the SOET C, about 90% of their scores increased from 0% to 20%. On the other hand, 10% of students in group C saw a score improvement in the range of 20% to 30%.
- Table 7 shows that although students in class SOET B have achieved, on average, a lower EPS score than students in class SOET A (68.39 versus 71.36), they still managed to have the same average EPS score as students in the class SOET A at the end of the pilot. One possible reason is that these students spent more effort practicing the ELSA speaking app compared to students in class SOET A. They spent 389.72 minutes practicing in the ELSA apps compared to 357.36 minutes in class SOET A.



## E. Discussion

In summary, all 206 students who participated in the program saw some forms of improvement in their speaking skills. About 90% of students in all three groups improved anywhere from 1-20 percentual points. The remaining students saw a much more noticeable improvement going from 20 to 30 points. Thus, at the end of the experiment, most students significantly improved their speaking skills and are expected to have gained a level of proficiency which could lead to excellent results on the IELTS speaking test when using the ELSA apps. This speaking level is usually more than sufficient for students to land competitive jobs in India.

Regarding the behavior of top-performing students, our analytical data indicates that those students often invest more effort and spend more time practicing in the ELSA app. We also found a positive correlation between the amount of time spent in the app and score improvements among these top students. Besides the amount of effort devoted to the app, those students also consistently practiced speaking daily, which certainly aided them in honing their speaking skills. On the other hand, we also examined the bottom nine students who saw minor improvements. The data indicates that the learning habits of those students were not effective. For example, instead of doing a couple of lessons a day, they tried to rush all contents toward the end of the program. Since the development of speaking skills requires consistency and daily practice, those students' poor learning habits could have hindered their progress and affected their results more than students.

**After observing students' behaviors across the spectrum, we conclude that to improve speaking scores with ELSA apps, users should practice for roughly 20 minutes a day, covering at least ten lessons.** For many students in high school or college, this could be a few minutes before they go to bed. Implementing these twenty minutes of daily practice could prove instrumental in giving those students a competitive edge in the job market, thanks to their confidence and fluency in communicating in English.

## IV. Conclusion

We have presented our analytics related to the performance of 206 students from the CMR University in India when participating in the ELSA speaking app pilot from June 23, 2021, to August 5, 2021. We have also shown the positive impact of using the ELSA speaking app to improve their current speaking skills. Following the pilot with students from three different classes, the final results prove that 100% of the students improved their speaking scores during the pilot period. Although students in each class (SOET A, SOET B, and SOET C) may have different English proficiency levels, from an analytical standpoint, one can conclude that a student's decision to allocate time and develop daily practice habits using the ELSA app will result in a significant improvement of their spoken English proficiency. Thus, the analytics results from this pilot have proven the effectiveness of using the ELSA speaking apps to improve all participants' speaking skills.

“Are you interested in offering the ELSA app to your employees or students?  
or are you building an English learning product that could benefit  
from this technology via API access?”

Get in touch with us at [bizdev@elsanow.io](mailto:bizdev@elsanow.io)

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Hello Prof. Manoj,

The app is really good. We had piloted the app with a spoken English communication module and the feedback from students was extremely good.

Their customer support is excellent.

Regards,

Dr.G Lakshminarayana

Director & Professor - Training and Placements

CMR University

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# Increase the English Proficiency Score of students to help them land better pay scale in jobs || ELSA

Ritisha Gupta <ritisha@elsanow.io>

Tue 08-Mar-22 5:59 PM

To: Training Placement Officer TPO <tpo@aitpune.edu.in>

📎 2 attachments (7 MB)

1-page brochure.pdf; CMR\_University\_ELSA\_Whitepaper.pdf;

You don't often get email from ritisha@elsanow.io. [Learn why this is important](#)

Hello Professor,

I hope you are doing well.

**ELSA** is a San Francisco-based, Google-funded mobile application that uses AI and voice recognition to help people improve their English-speaking proficiency. ELSA has helped over 15 million learners from 100+ countries improve their English since 2015, as well as 200+ corporates and institutions optimize their oral communication training programs.

Our learners show improvement in their pronunciation and confidence after as soon as 3 weeks of studying with ELSA 10 minutes a day, making them more likely to ace their placement interviews and group discussions.

We provide our partnered organizations with a unique **ELSA for Education** solution:

- a) **Elsa Pro access:** personalized learning curriculum with 6,000+ exercises and 120+ topics
- b) **Dashboard:** a portal to manage and monitor learner progress and engagement in real-time
- c) **Content customization:** modules tailored to your learning needs

I and my team will be happy to have a small **demo** for 30 minutes of our dashboard, ELSA speak app and ELSA silent listener.

Hope to hear from you soon.

Thanks and Regards

--

**Ritisha Gupta**

**Business Development Executive**

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ELSA Corp. | [www.elsaspeak.com](http://www.elsaspeak.com)





The Principal,  
Army Institute of Technology,  
Alandi Rd, Dighi, Pune, Maharashtra 411015

**Sub: Final Proposal for 330 ELSA Pro Licenses (Half yearly Subscription)**

With reference to our conversation, we are pleased to submit our final (discounted) proposal for 330 half yearly ELSA Pro licenses.

| Description   | Quantity | Unit Price | Total               |
|---|----------|------------|---------------------|
| ELSA Pro License<br>(Half Yearly Subscription)<br>(@74% discount) | 330      | INR 600    | INR 1,98,000        |
| <b>Total</b>  |          |            | <b>INR 1,98,000</b> |

**Terms:**

- 48 hours from the date of receiving confirmed Purchase Order
- The Package includes access to a dedicated Enterprise Reporting and Analytics Dashboard and the services of ELSA's customer success team for onboarding and/or any ongoing technical support during the contract period.
- Local taxes (GST) as applicable
- Payment Terms - Net 30; paid upfront

**Note:** This proposal is valid till March 28, 2022. Any change in scope will result in a change in the offered commercials.

ELSA SPEAK INDIA PVT. LTD.

**Re: Invitation: Discovery Call: Army Institute of Technology @ Wed Mar 9, 2022  
3:15pm - 4pm (IST) (atul.mohan@elsanow.io)**

Atul Mohan <atul.mohan@elsanow.io>

Mon 14-Mar-22 2:49 PM

To: Training Placement Officer TPO <tpo@aitpune.edu.in>

Cc: Ritisha Gupta <ritisha@elsanow.io>

You don't often get email from atul.mohan@elsanow.io. [Learn why this is important](#)

Thank you for the reply and for the brief conversation, Professor Manoj! Please find our revised proposal for 330 ELSA Pro half-yearly licenses for the third-year students at AIT, Pune.

We look forward to getting the sign-off in the next 2 weeks and having a sustained long-term impact on the learners. Please reach out if you have any questions.

Best,  
Atul Mohan

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| 42      | Ankush              | FE      | 3109    | Comp A | ankush_21074@aitpune.edu.in          |
| 43      | Rahul Mawaliya      | FE      | 7140    | Comp B | arahulmawaliya_21121@aitpune.edu.in  |
| 44      | Gudia Rani          | FE      | 5161    | Entc B | gudiarani_21965@aitpune.edu.in       |
| 45      | Shubham Tiwari      | FE      | 5152    | Entc B | shubhamtiwari_21521@aitpune.edu.in   |
| 46      | Atul Kumar          | FE      | 1161    | Entc A | atulkumar_21477@aitpune.edu.in       |
| 47      | Abhishek Shukla     | SE      | 5205    | ENTC B | abhshekshukla_20545@aitpune.edu.in   |
| 48      | KANHAYA PANDEY      | FE      | 5132    | Entc B | kanhayapandey_21469@aitpune.edu.in   |
| 49      | Sanjit kumar        | FE      | 1147    | Entc A | sanjitkumar_21530@aitpune.edu.in     |
| 50      | Kuldeep Singh Yadav | FE      | 1168    | Entc A | kuldeepyadav_21546@aitpune.edu.in    |

ELSA Pilot Batch - AIT , Pune

Training Placement Officer TPO <tpo@aitpune.edu.in>

Mon 11-Apr-22 11:18 AM

To: Atul Mohan <atul.mohan@elsanow.io>

Cc: Ritisha Gupta <ritisha@elsanow.io>

📎 1 attachments (18 KB)

ELSA - Pilot batch.xlsx

Dear Atul ,

Pls find herewith details of 100 participants . Prof Nithya will be the Admin and In charge of this activity . She is reachable at 9028079699 . Depending on the feedback , we will take the next step . You can start one month period from tomorrow - 12th April .

Thanks ,

Prof Manoj S Khaladkar  
(ME Electronics)

Training & Placement Officer

**Army Institute of Technology**

Dighi Hills, Pune-411015

Mob: 09822354503 / 09764921274

[www.aitpune.com](http://www.aitpune.com)

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The Director,  
 Army Institute of Technology,  
 Alandi Rd, Dighi, Pune, Maharashtra 411015

**Sub: Final Proposal for 100 ELSA Pro Licenses (Monthly Subscription) for the pilot project**

With reference to our conversation with the Director Sir, we are pleased to submit our final (discounted) proposal for 100 monthly ELSA Pro licenses for the relevant first year students.

| Description                             | Quantity | Unit Price | Total             |
|---|----------|------------|-------------------|
| ELSA Pro License (Monthly Subscription) | 100      | INR 250    | INR 25,000        |
| <b>Total</b>                            |          |            | <b>INR 25,000</b> |

**Terms:**

- 48 hours from the date of receiving confirmed Purchase Order
- The Package includes access to a dedicated Enterprise Reporting and Analytics Dashboard and the services of ELSA's customer success team for onboarding and/or any ongoing technical support during the contract period.
- Local taxes (GST) as applicable
- Payment Terms - Net 30; paid upfront

**Note:** This proposal is valid till April 1, 2022. Any change in scope will result in a change in the offered commercials.

ELSA SPEAK INDIA PVT. LTD.

**Re: Invitation: Discovery Call: Army Institute of Technology @ Wed Mar 9, 2022 3:15pm - 4pm (IST) (atul.mohan@elsanow.io)**

Atul Mohan <atul.mohan@elsanow.io>

Wed 23-Mar-22 4:03 PM

To: Training Placement Officer TPO <tpo@aitpune.edu.in>

Cc: Ritisha Gupta <ritisha@elsanow.io>

Hello Professor Manoj,

It was lovely talking to you and meeting Director sir on Monday. As per our discussion, I am sharing a proposal for the month-long pilot for a token amount of INR 25,000 for 100 students.

Once we decide to move forward post the pilot, We will be happy to waive off the pilot fee from the larger invoice. Looking forward to hearing from you.

Best,  
Atul Mohan

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# INCOME TAX PAN SERVICES UNIT

(Managed by NSDL e-Governance Infrastructure Limited)

4th Floor, Mantri Sterling, Plot No. 341, Survey No. 997/8, Model Colony,

Near Deep Bungalow Chowk, Pune - 411 016.

F. No. DIT(S)/PAN/ITMN\_REG

Dear Sir / Madam,

Permanent Account Number (PAN)

**AAFCE9419F**



Changes in PAN data / reprint of PAN card has been processed.

We wish to inform you that quoting of PAN on return of income and challans for payment of taxes is necessary to ensure accurate credit of taxes paid by you and faster processing of return of income. Please quote PAN in all communications with department as it helps to improve taxpayer services.

Income Tax Department maintains a website - [www.incometaxindia.gov.in](http://www.incometaxindia.gov.in) and Aayakar Sampark Kendra (Phone - 1800 - 180 - 1961) for providing information and services to citizens. This site contains detailed information on PAN also.

The PAN Card enclosed contains Enhanced QR Code which is readable by a specific Android Mobile App. Keyword to search this specific Mobile App on Google Play Store is "Enhanced QR Code Reader for PAN Card".

Income Tax Department

PKG ID:PCC / 04082020\_02/ PRF 300006



KAR / 124 / 88203421476781251B1 / 04082026050

ELSASPEAK INDIA PRIVATE LIMITED

ELSASPEAK INDIA PRIVATE LIMITED

NO.52, 1ST FLOOR

100 FEET ROAD

2ND BLOCK,KORAMANGALA

BANGALORE

KARNATAKA - 560034

TEL No. : 91 - 9741693439



VPL484227232



Payment Details -

Name - ElsaSpeak India Private Limited

A/C no. - 0715132222

Bank Name - CitiBank

IFSC - CITI0000004

Case No:

Sheet No: 01

Sub! - Purchase of ELSA Mobile App for TES/SES.

English Language Speech Assistant (ELSA) is highly recommended global mobile app, used by millions of users.

It has beautiful features of AI & Voice Recognitions. Feedback by TB students is very good. Feedback from Dir - CMR University, B'lore is also encouraging.

Rs. 600/- per student for 6 months. Subscription. All details are placed opposite. Total Budget  $\rightarrow$  2 lacs.

(T & P Budget) - we have this provision in the budget.

Put up for your approval pls.

Demo by Rep of ELSA on 21<sup>st</sup> March, 11:00 AM

16/3/22  
Prof. Khalesh Kumar  
MS

16/03/2022  
Principal

It. Dir

"R" Khalesh Kumar  
17/3/22 students to be called - (213)

| MAIN OFFICE |                    |
|-------------|--------------------|
| SR No.      | 2223               |
|             | 1713               |
| Sign        | <i>[Signature]</i> |

| Principal Office |      |
|------------------|------|
| S                | 2620 |
| DA               | 16/3 |

Case No:

Sheet No: 02

Sub:- Purchase of ELSA APPC (contd)

As decided, in the meeting with  
Director, TPO & soft skill faculty, 2  
TE students with ELSA rep., we  
have decided to implement pilot  
for 100 FE students.

Put up for your approval pls.

Budget Head - HR Visits of TPO  
Budgeted Amount - Rs 1 lakh  
Expended - Rs 13,500/-

M. S. Khanna  
24/3  
P.W.F. M.S. Khanna  
TPO

Principal <sup>24/3/22</sup>

JZ. Dir "R" Demo done.  
Khanna Good FIB.

Director -  
Thygh Prj Jm

[Signature]  
24/3/22

Acct :-

| MAIN OFFICE |             |
|-------------|-------------|
| SR No.      | 2269        |
| Dt.         | 24/3        |
| Sign        | [Signature] |

[Signature]  
25/3/22

| Principal Office |      |
|------------------|------|
| S No.            | 2652 |
| Dt.              | 24/3 |

241



Payment Of INR 25,000.00 to ELSASPEAK

Reference ID : 771429984

From Account Name : ARMY INSTITUTE OF TECHNOLOGY

From Account Number : 215201000341

To Account Name : ELSASPEAK

To Account Number : 0715132222

Payment Date : 01/04/2022

Remarks :

Network : NEFT

Beneficiary LEI :

UTR Number :

Put transaction on Hold : N

Printed on 01/04/2022 10:25:15 AM IST

Payment Voucher

No. : 875

Dated : 30-Mar-2022

| Particulars  | Amount    |
|--|-----------|
| Account :<br>ElsaSpak Indian Pvt Ltd<br>Agst Ref 1526 30-Mar-2022 25,000.00 Dr | 25,000.00 |

Through :

ICICI Bank Saving A/c 215201000341

On Account of :

Being EISA Pro License Subscription

Bank Transaction Details:

ElsaSpak Indian Pvt Ltd

Others 30-Mar-2022 25,000.00

Amount (in words) :

INR Twenty Five Thousand Only

₹ 25,000.00

Receiver's Signature:

Authorised Signatory



Put up for approval / signature please

Joint Director



Director

**AY: 2020-21**

## List of Programs for AY: 2020-21

| Sr. No. | Name of the capacity development and skills enhancement program | Period (from date - to date) | Number of students enrolled | Name of the agencies/experts involved with contact details (if any) | Activity | Page No. |
|---------|---|------------------------------|-----------------------------|---|----------|----------|
| 1.      | Capgemini - Session on presentation skill                       | 06-Apr-21                    |                             | Capgemini - Session on presentation skill                           | ICT      | 96-98    |
| 2.      | Interview preparation platform GoPrac                           | 20-Apr-21                    | 308                         | Interview preparation platform GoPrac                               | ICT      | 99-112   |
| 3.      | AI based Interview preparation by GoPrac                        | 8th May 21                   | 308                         | AI based Interview preparation by GoPrac                            | ICT      |          |

  
 Training & Placement Officer  
 Army Institute of Technology  
 Digh Hills, Pune - 411015

RE: Connect with Capgemini College Sponsor #cgo#

114

Bapat, Rashmi <rashmi.bapat@capgemini.com>

Wed 31-Mar-21 12:43 PM

To: Training Placement Officer TPO <tpo@aitpune.edu.in>

Cc: Kulkarni, Dhanashri <dhanashri.kulkarni@capgemini.com>; Mahesh, Aruna <aruna.mahesh@capgemini.com>; Kapre, Niraj <niraj.kapre@capgemini.com>; Arigela, Kalyan <kalyan.arigela@capgemini.com>

Dear Prof Khaladkar,

6<sup>th</sup> April 11-12noon works well for Dhanashri. You will receive meeting invite shortly.

Let me know approx # of participants.

Regards,  
Rashmi

From: Training Placement Officer TPO <tpo@aitpune.edu.in>

Sent: Wednesday, March 31, 2021 11:13 AM

To: Bapat, Rashmi <rashmi.bapat@capgemini.com>

Cc: Kulkarni, Dhanashri <dhanashri.kulkarni@capgemini.com>; Mahesh, Aruna <aruna.mahesh@capgemini.com>; Kapre, Niraj <niraj.kapre@capgemini.com>; Arigela, Kalyan <kalyan.arigela@capgemini.com>

Subject: Re: Connect with Capgemini College Sponsor #cgo#

Thanks .

I will confirm the date soon . A request to have this session on either 6th or 7th April . The reason - Holidays on both 13th and 14th April and students may have university exams from 9th April . Kindly check .

Regards ,

Prof Manoj S Khaladkar

Training & Placement Officer

Army Institute of Technology

Dighi Hills, Pune-411015

Maharashtra, India

Tele: 7249250184/ 7249250185 Ext: 3183

Mo: 09822354503/ 09764921274

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25 YEARS OF EXCELLENCE



[www.aitpune.com](http://www.aitpune.com)

From: Bapat, Rashmi <rashmi.bapat@capgemini.com>

Sent: Wednesday, March 31, 2021 11:04 AM

To: Training Placement Officer TPO <tpo@aitpune.edu.in>

Cc: Kulkarni, Dhanashri <dhanashri.kulkarni@capgemini.com>; Mahesh, Aruna <aruna.mahesh@capgemini.com>; Kapre, Niraj <niraj.kapre@capgemini.com>; Arigela, Kalyan <kalyan.arigela@capgemini.com>

Subject: RE: Connect with Capgemini College Sponsor #cgo#



**GoPrac.com : Interview Preparation Platform – Sign up date extended till 8th May 2021.**

GoPrac <admin@goprac.com>

Sun 09-May-21 9:00 AM

To: Training Placement Officer TPO <tpo@aitpune.edu.in>

Dear AIT students,

Greetings from GoPrac !!

GoPrac is an AI enabled interview preparation platform where students practice series of mock interviews (IT Services / IT Product / Core Companies) , get feedback from Industry professionals and hence build their Behavioral, Communication and Problem solving and Coding skills. Students can practice interviews on their laptop / smartphone at anytime from anywhere.

GoPrac in collaboration with Army Institute of Technology is providing an opportunity to students to practice any interview of their choice and experience the platform. Our team will be recommending mock interview links to ALL the SIGNED UP students ONLY.

To Sign Up Click on: <https://goprac.com/mentorship-form> , fill your profile ( \*select Army Institute of Technology, Pune\* in the college name drop down for uninterrupted service) & start your practice.

Last Date to Sign up – 8th May, 2021

Last Date to Give Interview – 18th May, 2021

Students who have signed up already, please ignore this mail.

Regards,

Team - GoPrac.com, Bangalore

9731107508 / info@goprac.com

\*Forum of Industry professionals\*

---

This email was sent by admin@goprac.com to tpo@aitpune.edu.in

Not interested?Unsubscribe - <https://phzc.maillist-manage.com/ua/optout?od=3z133878c49faa61ab0a417f4b230a0132f991a1b1e465b6e4ea6b1d3dd237ee7b&rd=1a3aa25ad31bd4c1&sd=1a3aa25ad31bd3c7&n=11699e4bf819659>

Update profile - <https://phzc.maillist-manage.com/ua/upc?upd=1a3aa25ad31b594a&r=1a3aa25ad31bd4c1&n=11699e4bf819659&od=3z133878c49faa61ab0a417f4b230a0132f991a1b1e465b6e4ea6b1d3dd237ee7b>



Communication & Interview Training Plan - 2021

Training Placement Officer TPO <tpo@aitpune.edu.in>

Mon 15-Feb-21 12:53 PM

To:

- TE ETC <teetc@aitpune.edu.in>;
- Computer BE Div A 2021-22 <becompa21@aitpune.edu.in>;
- Computer BE Div B 2021-22 <becompb21@aitpune.edu.in>;
- IT Department Third Year Students 2020-21 <teit2020@aitpune.edu.in>;
- Mechanical Dept Final Year 2021-22 <bemech2021@aitpune.edu.in>

Please find attached the Communication & Interview Training Plan for 2021 for 50 hours .

Classes starts from 16th Feb 2021 @ 4.00 p m to 6.00 pm only 1 batch

Warm Regards,

 Paromita Das

<https://in.linkedin.com/in/paromitad>

Founder, HR & Trainer | **THE WHITE RAINBOW** | [thewhiterainbow9@gmail.com](mailto:thewhiterainbow9@gmail.com) |

Founder & Principal Recruitment Consultant | **YOU FOUND IT** | [youfoundit9@gmail.com](mailto:youfoundit9@gmail.com) |

Contact : + 91-8605008837



## Collaboration between Army Institute of Technology and GoPrac

sandesh <sandesh@goprac.com>

Tue 20-Apr-21 2:53 PM

To: Training Placement Officer TPO <tpo@aitpune.edu.in>

Cc: Nitin <nitin@goprac.com>

📎 1 attachments (941 KB)

GoPrac B2C V21.pdf;

Dear Manoj Sir,

Thank you for your time on the call yesterday.

As discussed, I have attached the Company Profile/product details which you can share it with Students, We intend to start the 15 day free trial by this weekend. We expect every student to give the interview so that we will be able to share the feedback with you.

Please confirm the same on the mail so that we can setup the free trial for the students. Please let me know if you have any questions or concerns.

Regards,

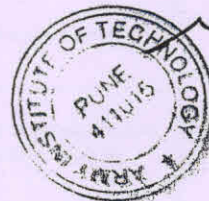
**Sandesh Bora**

Business Development

Mobile - +91-9421909788

Email - sandesh@goprac.com

Website - <https://www.goprac.com/>



**Interview preparation platform**

**Practice variety of interviews, get feedback from Industry Professionals & build your skills**

WWW.GOPRAC.COM

**Core Team**



**Nitin Rakesh Prasad**

He founded "The GATE Academy" (<http://thegateacademy.com>) which got acquired by upGrad (<https://www.upgrad.com>). He is an alumnus of IISc, Bangalore with 3 International papers and 1 patent.

Linkedin : <https://www.linkedin.com/in/nitin-rakesh-prasad-0a341a36/>



**Jasmeet Singh**

He and has worked with Infosys as project manager & has 15 years of Technology experience . He is an alumnus of VTU.

Linkedin : <https://www.linkedin.com/in/jasmeet-singh-745511143/>



**Dr. Chitta Ranjan**

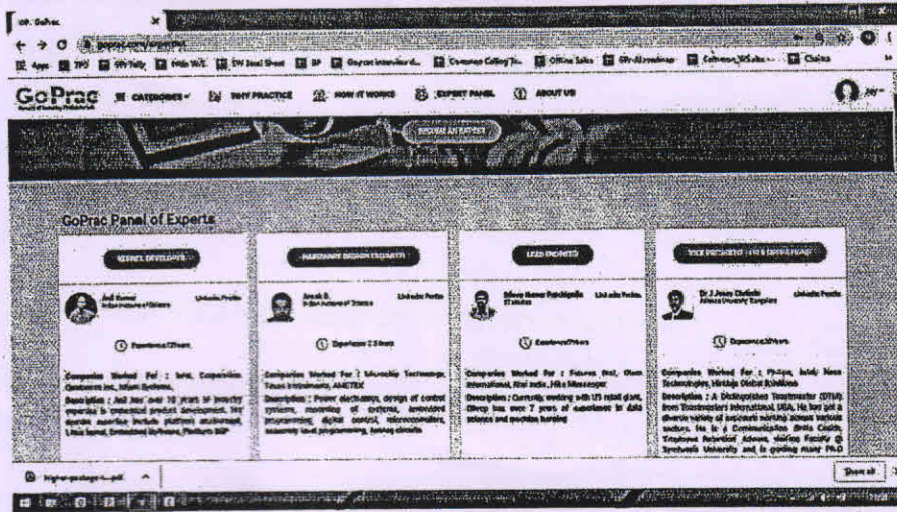
He is Director of Science at Process Miner Inc. , Former Scientist at Pandora Media. & Board of Directors at IISE & Program Committee Member at top AI associations, such as ACM. He has done his Ph.D. in Statistics from Georgia Tech & B.Tech. from IIT Kharagpur.

Linkedin : <https://www.linkedin.com/in/chitta-ranjan-b0851911/>

WWW.GOPRAC.COM



# Quality of Expert



Alumnus of top institutes like IIT/IISc/IIM | Worked in Top Companies | Highly experienced

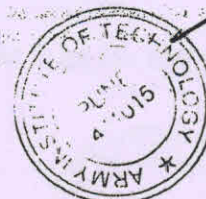
WWW.GOPRAC.COM

## Student Testimonials

| Candidate Name     | Company Name          | How was your experience with GoPrac ?  |
|--------------------|-----------------------|--|
| Kunal Kumar        | L&T                   | Go Prac helped me to overcome my fear towards interview. Each interview & feedback that I have gone through have made me better every time . Thanks to the GoPrac team.  |
| Arumuri Sai Harini | Cognizant             | Platform is one of its kind. We can revise key concepts required to crack a job. They will tell us our drawbacks for improvement. It will be very helpful .  |
| Shubham Kumar      | Trane Technologies    | GoPrac is a great platform. It has helped me to improve my communication skill and make me more confident .Here you can select & practice different type of interviews based on various topic which are important for industry.  |
| Shravani G N       | App Dynamics          | GoPrac is a good platform where we get exposed to experts and can get the actual experience of an interview. I have undergone a couple of interviews using GoPrac which makes me feel confident. The experts provided me feedback, which helped me improve in the areas that I'm weak. |
| Prathap H M        | Kaizenat Technologies | GoPrac helped me achieve my desired goals in terms of placement and interviews. The one-on-one interview and feedback sessions highlighted my weakness . I am working on it, based on the guidelines provided by Industry Professionals on GoPrac.                                     |
| Shubham CH         | Capgemini             | This platform helped me know my weaknesses and also helped me to improve my skills. Anybody who fear interview can overcome over his fear using this platform. It will help to increase your confidence to face interview and test your technical skills as well.                      |

Total Sign ups : 10000 , Duration of Practice : 1500 hrs , Industry Professionals : 50

WWW.GOPRAC.COM



**Re: Collaboration between Army Institute of Technology and GoPrac**

Training Placement Officer TPO <tpo@aitpune.edu.in>

Thu 29-Apr-21 5:42 PM

To: sandesh <sandesh@goprac.com>

Cc: Nitin <nitin@goprac.com>

Hello ,

Database of third year students is attached herewith .

Let us start from 3rd May .

Thanks ,

Prof Manoj S Khaladkar

Training & Placement Officer

**Army Institute of Technology**

Dighi Hills, Pune-411015

Maharashtra, India

Tele: 7249250184/ 7249250185 Ext: 3183

Mob: 09822354503/ 09764921274

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25 YEARS OF EXCELLENCE



[www.aitpune.com](http://www.aitpune.com)

---

**From:** sandesh <sandesh@goprac.com>

**Sent:** Tuesday, April 20, 2021 2:53 PM

**To:** Training Placement Officer TPO <tpo@aitpune.edu.in>

**Cc:** Nitin <nitin@goprac.com>

**Subject:** Collaboration between Army Institute of Technology and GoPrac

Dear Manoj Sir,

Thank you for your time on the call yesterday.

As discussed, I have attached the Company Profile/product details which you can share it with Students, We intend to start the 15 day free trial by this weekend. We expect every student to give the interview so that we will be able to share the feedback with you.

Please confirm the same on the mail so that we can setup the free trial for the students. Please let me know if you have any questions or concerns.

Regards,

**Sandesh Bora**  
Business Development



**ARMY INSTITUTE OF TECHNOLOGY**  
**THIRD YEAR STUDENTS : AY 2020-21**

| Sr No | Name of Student        | Branch | Regn ID | Email ID (@aitpune.edu.in)            |
|-------|------------------------|--------|---------|---------------------------------------|
| 1     | Aashish Ramesh Koshti  | Comp A | 18222   | aashishkoshti_18222@aitpune.edu.in    |
| 2     | Abhishek Bisht         | Comp A | 18196   | abhishekbisht_18196@aitpune.edu.in    |
| 3     | ABHISHEK KUMAR         | Comp A | 18158   | abhishekkumar_18158@aitpune.edu.in    |
| 4     | Abhishek Kumar Singh   | Comp A | 18046   | abhisheksingh_18046@aitpune.edu.in    |
| 5     | Abhishek Kumar Singh   | Comp A | 18046   | abhisheksingh_18046@aitpune.edu.in    |
| 6     | Abhishek Kumar Yadav   | Comp A | 18236   | abhishekyadav_18236@aitpune.edu.in    |
| 7     | Aishwarya Balu Dongare | Comp A | 19964   | aishwaryadongare_19964@aitpune.edu.in |
| 8     | AISHWARYA VERMA        | Comp A | 17446   | aishwaryaverma_17446@aitpune.edu.in   |
| 9     | Ajay Kahlan            | Comp A | 18144   | ajaykahlan_18144@aitpune.edu.in       |
| 10    | Ajay Kumar Dangi       | Comp A | 18197   | ajaykumardangi_18197@aitpune.edu.in   |
| 11    | Akash Pathak           | Comp A | 17281   | akashpathak_17281@aitpune.edu.in      |
| 12    | AKASH SINGH            | Comp A | 18136   | aakashsingh_18136@aitpune.edu.in      |
| 13    | Aman semwal            | Comp A | 18087   | amanssemwal_18087@aitpune.edu.in      |
| 14    | Amandeep Rawat         | Comp A | 18325   | amandeeprawat_18325@aitpune.edu.in    |
| 15    | Anjali                 | Comp A | 18287   | anjali_18287@aitpune.edu.in           |
| 16    | Anmol Majhi            | Comp A | 18149   | anmolmanjhi_18149@aitpune.edu.in      |
| 17    | Anshu Gupta            | Comp A | 19971   | anshugupta_19971@aitpune.edu.in       |
| 18    | Aravind                | Comp A | 18206   | aravind_18206@aitpune.edu.in          |
| 19    | Arya Kushwah           | Comp A | 18119   | aryakushwah_18119@aitpune.edu.in      |
| 20    | ASHISH KUMAR SINGH     | Comp A | 18199   | ashishkumar_18199@aitpune.edu.in      |
| 21    | Ashok Kumar            | Comp A | 18300   | ashokkumar_18300@aitpune.edu.in       |
| 22    | Ashutosh Kumar Singh   | Comp A | 18294   | ashutoshkumar_18294@aitpune.edu.in    |
| 23    | Ashutosh Singh         | Comp A | 18011   | ashutoshsingh_18011@aitpune.edu.in    |
| 24    | Ayush Negi             | Comp A | 18174   | ayushnegi_18174@aitpune.edu.in        |
| 25    | Ayush Shukla           | Comp A | 18271   | ayushshukla_18271@aitpune.edu.in      |
| 26    | DEEPAK KUMAR UPADHYAY  | Comp A | 18083   | deepakupadhaya_18083@aitpune.edu.in   |
| 27    | Devansh Sharma         | Comp A | 18201   | devanshsharma_18201@aitpune.edu.in    |
| 28    | Himanshu Guleria       | Comp A | 18211   | himanshuguleria_18211@aitpune.edu.in  |
| 29    | Himanshu Shekhar Padhi | Comp A | 18220   | himanshupadhi_18220@aitpune.edu.in    |
| 30    | Kapil dault            | Comp A | 18288   | Kapildault_18288@aitpune.edu.in       |
| 31    | Krunal Ramesh Patil    | Comp A | 18273   | krunalpatil_18273@aitpune.edu.in      |
| 32    | Meghaj Singh           | Comp A | 18322   | meghajsingh_18322@aitpune.edu.in      |
| 33    | mujammil khan          | Comp A | 18228   | mujammilkhan_18228@aitpune.edu.in     |
| 34    | Navjeet Singh          | Comp A | 18017   | Navjeetsingh_18017@aitpune.edu.in     |
| 35    | Pawan Dixit            | Comp A | 18130   | pawankumardixit_18130@aitpune.edu.in  |



|    |                     |        |        |                                       |
|----|---------------------|--------|--------|---------------------------------------|
| 36 | Pranay Gaikwad      | Comp A | 18171  | pranaygaikwad_18171@aitpune.edu.in    |
| 37 | Pranay Mishra       | Comp A | 18092  | pranaymishra_18092@aitpune.edu.in     |
| 38 | Pranvi Gupta        | Comp A | 18951  | Pranvigupta_18951@aitpune.edu.in      |
| 39 | Pushpendra kumar    | Comp A | 18270  | pushpendrakumar_18270@aitpune.edu.in  |
| 40 | Ravi Budania        | Comp A | 18263  | ravibudania_18263@aitpune.edu.in      |
| 41 | Rishav Sharma       | Comp A | 18309  | rishavsharma_18309@aitpune.edu.in     |
| 42 | Rohan Thakur        | Comp A | 18305  | rohanthakur_18305@aitpune.edu.in      |
| 43 | Rohit Godara        | Comp A | 18209  | rohitgodara_18209@aitpune.edu.in      |
| 44 | Rustom Singh Yadav  | Comp A | 18260  | rustomyadav_18260@aitpune.edu.in      |
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| 264 | ARVIND SINGH BOHRA    | Mech | 18780 | arvindsingh_18780@aitpune.edu.in      |
| 265 | ASIT KUMAR RAY        | Mech | 18810 | asitkumarray_18810@aitpune.edu.in     |
| 266 | Bhagat Singh Bisht    | Mech | 18690 | bhagatsingh_18690@aitpune.edu.in      |
| 267 | Bhaskar Singh Bisht   | Mech | 19975 | bhaskarsingh_19975@aitpune.edu.in     |
| 268 | Bhriгу Sharma         | Mech | 18506 | bhrigusharma_18506@aitpune.edu.in     |
| 269 | CHE TAN BHAL          | Mech | 18833 | chetanbhal-18833@aitpune.edu.in       |



|     |                             |      |       |                                       |
|-----|-----------------------------|------|-------|---------------------------------------|
| 270 | Chetan Sirsikar             | Mech | 18723 | chetansiriskar_18723@aitpune.edu.in   |
| 271 | Deepak Kumar                | Mech | 18363 | deepakkumar_18363@aitpune.edu.in      |
| 272 | Deepti Kale                 | Mech | 18465 | deeptikale_18465@aitpune.edu.in       |
| 273 | Devansh Rai                 | Mech | 18568 | devanshrai_18568@aitpune.edu.in       |
| 274 | Harshit Pandey              | Mech | 18727 | harshitpandey_18727@aitpune.edu.in    |
| 275 | Harshvardhan Singh Shekhawa | Mech | 18407 | harshvardhan_18407@aitpune.edu.in     |
| 276 | Hemant Singh                | Mech | 18728 | hemantsingh_18728@aitpune.edu.in      |
| 277 | Kanchu Tarun                | Mech | 18607 | kanchutarun_18607@aitpune.edu.in      |
| 278 | Kapil Dev Sharma            | Mech | 18687 | kapildevsharma_18687@aitpune.edu.in   |
| 279 | KASHI NATH SINGH            | Mech | 18799 | kashinathsingh_18799@aitpune.edu.in   |
| 280 | KIRAN SANJAY WAWRE          | Mech | 18621 | kirnwaware_18621@aitpune.edu.in       |
| 281 | M Deepak Kumar              | Mech | 18805 | mdeepakkumar_18805@aitpune.edu.in     |
| 282 | Mangesh Shivaji Jadhav      | Mech | 18582 | mangeshjadhav_18582@aitpune.edu.in    |
| 283 | Manish Kumar                | Mech | 18208 | Manishk_18208@aitpune.edu.in          |
| 284 | Manish Kumar                | Mech | 18585 | manishkumar_18585@aitpune.edu.in      |
| 285 | Manjeet Singh Saini         | Mech | 18172 | manjeetsingh_18172@aitpune.edu.in     |
| 286 | Naveen Gaur                 | Mech | 18767 | navingaur_18767@aitpune.edu.in        |
| 287 | Naveen Singh                | Mech | 19973 | naveensingh_19973@aitpune.edu.in      |
| 288 | Nikhil Tiwari               | Mech | 18682 | nikhiltiwari_18682@aitpune.edu.in     |
| 289 | Noel Sovy                   | Mech | 18592 | noelsovy_18592@aitpune.edu.in         |
| 290 | Pooja Singh                 | Mech | 18745 | poojasingh_18745@aitpune.edu.in       |
| 291 | Pranav Menon                | Mech | 18565 | pranavmenon_18565@aitpune.edu.in      |
| 292 | Pranjal Singh               | Mech | 18772 | pranjalsingh_18772@aitpune.edu.in     |
| 293 | PRAVENDRA RANA              | Mech | 18627 | paravendrarana_18627@aitpune.edu.in   |
| 294 | Rahul                       | Mech | 18625 | rahul_18625@aitpune.edu.in            |
| 295 | Rishabh Kumar               | Mech | 18715 | rishabhkumar_18715@aitpune.edu.in     |
| 296 | Sachin singh                | Mech | 18806 | sachinsingh_18806@aitpune.edu.in      |
| 297 | Sahil Kailash Ghaywat       | Mech | 20814 | sahilghaywat_20814@aitpune.edu.in     |
| 298 | SAKSHI SURESH PATIL         | Mech | 19967 | sakshi_19967@aitpune.edu.in           |
| 299 | Shinde Suyash Deepak        | Mech | 19963 | suyashshinde_19963@aitpune.edu.in     |
| 300 | Shiva Charak                | Mech | 18954 | shivacharak_18954@aitpune.edu.in      |
| 301 | Shivam Singh                | Mech | 18169 | shivamsingh_18169@aitpune.edu.in      |
| 302 | Suraj Kekan                 | Mech | 18628 | surajkekan_18628@aitpune.edu.in       |
| 303 | Sushant Gaikwad             | Mech | 18442 | sushantgaikwad_18442@aitpune.edu.in   |
| 304 | Tajinderpal Singh           | Mech | 18955 | tajinderpalsingh_18955@aitpune.edu.in |
| 305 | Vartika Poonia              | Mech | 18900 | vartikapoonia_18900@aitpune.edu.in    |
| 306 | Vishal                      | Mech | 18397 | vishal_18397@aitpune.edu.in           |
| 307 | Vishal                      | Mech | 18774 | vishal_18774@aitpune.edu.in           |
| 308 | Vivek Krishnan              | Mech | 18785 | vivekkrishnan_18785@aitpune.edu.in    |

Sign up immediately. GoPrac

Training Placement Officer TPO <tpo@aitpune.edu.in>

Thu 06-May-21 1:52 PM

To: TE ETC <teetc@aitpune.edu.in>; Computer BE Div A 2021-22

<becomp21@aitpune.edu.in>; Computer BE Div B 2021-22 <becomp21@aitpune.edu.in>; IT

Department Third Year Students 2020-21 <teit2020@aitpune.edu.in>; Mechanical Dept Final Year 2021-22

<bamech2021@aitpune.edu.in>

Dear AIT Students,

Greetings from Goprac.com!

Goprac.com is an AI based interview preparation platform where you get feedback from Industry professionals and build communications, problem solving and coding skills. In Collaboration with Army Institute of Technology is providing an opportunity to Students practice interview on the platform. Further steps are shared on mail with everyone.

Please check your mail.

Do check junk folder if mail is not in inbox.

Regards,  
GoPrac Team

Prof Manoj S Khaladkar  
Training & Placement Officer  
Army Institute of Technology  
Dighi Hills, Pune-411015  
Maharashtra, India  
Tele: 7249250184/ 7249250185 Ext: 3183  
Mob: 09822354503/ 09764921274

ARMY INSTITUTE OF TECHNOLOGY  
25 YEARS OF EXCELLENCE



[www.aitpune.com](http://www.aitpune.com)



GoPrac.com : Interview Preparation Platform – Sign up date extended till 8th May 2021.

GoPrac <admin@goprac.com>

Sun 09 May 21 9:00 AM

To: Training Placement Officer TPO <tpo@aitpune.edu.in>

Dear AIT students,

Greetings from GoPrac !!

GoPrac is an AI enabled interview preparation platform where students practice series of mock interviews (IT Services / IT Product / Core Companies) , get feedback from Industry professionals and hence build their Behavioral, Communication and Problem solving and Coding skills. Students can practice interviews on their laptop / smartphone at anytime from anywhere.

GoPrac in collaboration with Army Institute of Technology is providing an opportunity to students to practice any interview of their choice and experience the platform. Our team will be recommending mock interview links to ALL the SIGNED UP students ONLY.

To Sign Up Click on: <https://goprac.com/mentorship-form> , fill your profile ( \*select Army Institute of Technology, Pune\* in the college name drop down for uninterrupted service) & start your practice.

Last Date to Sign up – 8th May, 2021

Last Date to Give Interview – 18th May, 2021

Students who have signed up already, please ignore this mail.

Regards,

Team - GoPrac.com, Bangalore

9731107508 / info@goprac.com

\*Forum of Industry professionals\*

-----  
This email was sent by admin@goprac.com to tpo@aitpune.edu.in

Not interested?Unsubscribe - <https://phzc.maillist-manage.com/ua/optout?od=3z133878c49faa61ab0a417f4b230a0132f991a1b1e465b6e4ea6b1d3dd237ee7b&rd=1a3aa25ad31bd4c1&sd=1a3aa25ad31bd3c7&n=11699e4bf819659>

Update profile - <https://phzc.maillist-manage.com/ua/upc?upd=1a3aa25ad31b594a&r=1a3aa25ad31bd4c1&n=11699e4bf819659&od=3z133878c49faa61ab0a417f4b230a0132f991a1b1e465b6e4ea6b1d3dd237ee7b>

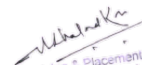




**AY: 2019-20**

## List of Programs for AY: 2019-20

| Sr. No. | Name of the capacity development and skills enhancement program | Period (from date - to date) | Number of students enrolled | Name of the agencies/experts involved with contact details (if any) | Activity        | Page No. |
|---------|---|------------------------------|-----------------------------|---|-----------------|----------|
| 1.      | Oracle Workshop   | 29-May-19                    |                             | Gaurav Sharma<br>(gaurav.q.sharma@oracle.com)                       | Oracle Workshop | 115-118  |

  
Training & Placement Officer  
Army Institute of Technology  
Digha Hills, Pune - 411015

# TRAINING & PLACEMENT CELL

## CAMPUS CONNECT SESSIONS/ WORKHOPS FOR TE STUDENTS

1. After conclusion of practical/ oral exams, we have organized two campus connect sessions. Details are given below:-

(a) Oracle Workshop

- Date - 29 Apr 2019
- Time - 10.15 a.m – 1.00 p.m
- Topic - Employability Skill Development Workshop

(b) Quantiphi Workshops

- Date - 02 & 03 May 2019
- Time - 9.00 a.m – 5.30 p.m
- Topics- Cloud Computing  
Big Data  
HTTP & Firebase  
Machine Learning Algorithms

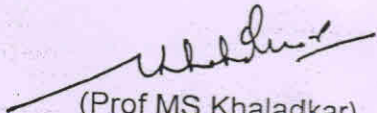
2. A pre-workshop assessment (online test of 45 mins consists of Aptitude, Logical Reasoning, Basic Programming Skills) will be conducted by Quantiphi on 30 Apr 2019. Only shortlisted candidates will be allowed to attend the workshop. Criteria, link for registration and all other details have been shared with students.

3. We request the co-operation of departments in few lab sessions, if required.

Date: 24 Apr 19

Copy to:-

Director }  
Jt Director } For info please  
Principal }  
HOD E&TC  
HOD Comp  
HOD IT  
HOD Mech  
Prof Rushali Patil/ Prof Sagar Rane  
Prof Y Gholap/ Prof Nilima Walde  
Prof Vijay Kumar Karra/ Prof Girish Kapse/ Prof Sharada Patil  
Prof Yogesh Patel  
Adm JCO  
Maint I/C - For generator back-up.  
Boys Hostel  
Girls Hostel

  
(Prof MS Khaladkar)  
Training & Placement Officer



# Oracle Workshop Series

Gaurav Sharma <gaurav.q.sharma@oracle.com>

Wed 10-Apr-19 12:43 PM

To: Training Placement Officer TPO <tpo@aitpune.edu.in>;

Cc: Avishek Dasgupta <avishek.dasgupta@oracle.com>; Thejasvi V <thejasvi.v@oracle.com>;

2 attachments (996 KB)

AIT\_Beat the Heat.pdf; AIT\_Winning Resumes.pdf;

Dear Mr. Khaladkar,

Thanks for confirming the date to us. As discussed, sharing details of the recruiter workshop scheduled on **29<sup>th</sup> April 2019** at your premises.

**10:30AM-1:00PM**

Speaker-Gaurav Sharma

Topic- **Employability Skill Development Workshop**

Eligibility-3<sup>rd</sup> year students

PFB the link for students to register for this workshop. Please note this link is valid till **17<sup>th</sup> April**. Kindly share this with eligible set of students at the earliest as **we'll be able to accommodate registered candidates only**.

[https://apexapps.oracle.com/pls/apex/f?p=10412:1:::NO:RP,1:P1\\_EVENT\\_ID:IUNRNZHPPG&cs=1xMFosuvyz8aPXJkdD19uqtPs5Go](https://apexapps.oracle.com/pls/apex/f?p=10412:1:::NO:RP,1:P1_EVENT_ID:IUNRNZHPPG&cs=1xMFosuvyz8aPXJkdD19uqtPs5Go)

Also attaching the posters for the event. You can share this with students and put on display on your campus.

Thanks and Regards,

Gaurav Sharma

Senior Talent Advisor

Campus Relations- JAPAC

Contact: 080-41070225 | 7406034345

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Click [here](#) for the Global Referral Policy.

From: Training Placement Officer TPO [mailto:tpo@aitpune.edu.in] 116

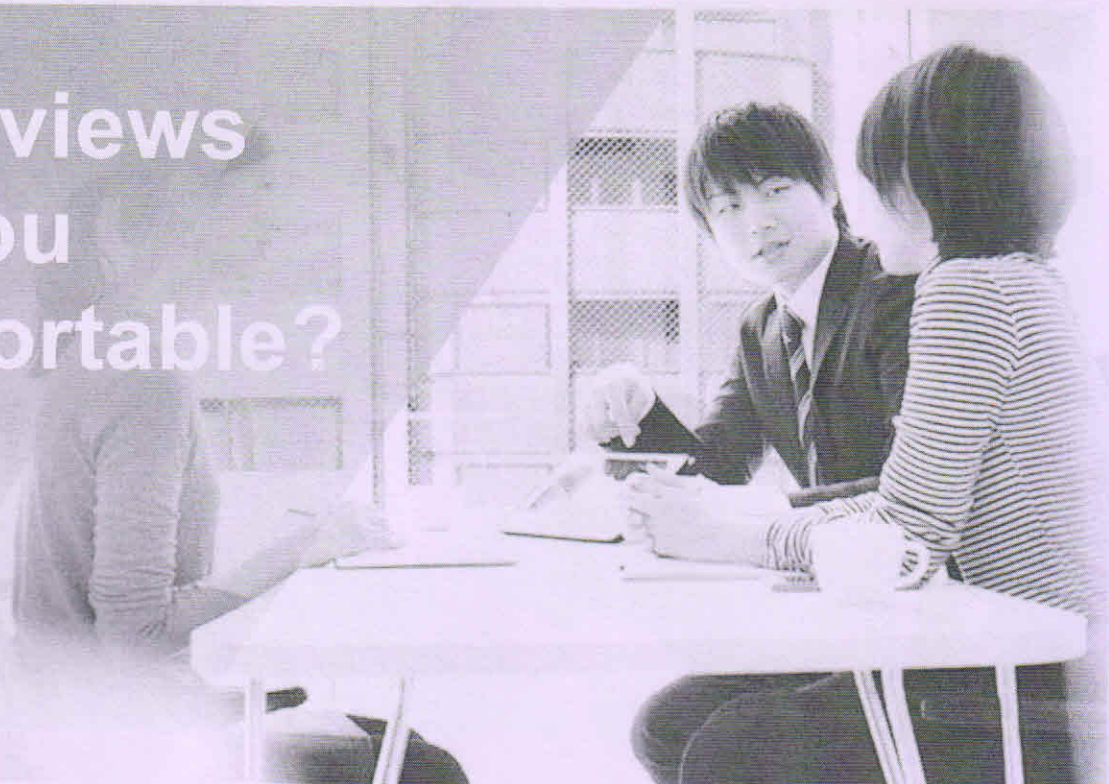
Sent: Tuesday, April 9, 2019 3:01 PM

To: Gaurav Sharma <gaurav.q.sharma@oracle.com>

Cc: Avishek Dasgupta <avishek.dasgupta@oracle.com>; Thejasvi V <thejasvi.v@oracle.com>;

# Do interviews make you uncomfortable?

## Create the FUTURE with Us



Answering questions and talking about yourself can be stressful.

Luckily, there are plenty of resources for you to overcome your anxiety and deliver an impressive interview. In our **Beat the Heat Workshop** we'll give you the resources you need to break down the interview process and approach it with confidence. Join us and obtain the tools to make a difference in your next assessment.

**Date: 29<sup>th</sup> April 2019**

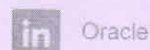
**Time: 10:30AM-1:00PM**

**Limited Seats Only**

Register your interest to attend at

**Workshop Registration Link at Oracle App**

CONNECT WITH US



# How hot is your resume?

Create the  
**FUTURE**  
with Us



On average, employers spend 10 seconds to review your resume.

That kind of pressure can make candidates sweat! Are you confident about your qualifications and how they're displayed? Will they get you hired? Improve your odds by attending our **Winning Resumes Workshop**.

You'll learn how to transform your resume from average to outstanding with our expert tips, so you can stay cool when the competition gets hot.

**Date: 29<sup>th</sup> April 2019**

**Time: 10:30AM-1:00PM**

**Limited Seats Only**

Register your interest to attend at

**Workshop Registration Link at Oracle App**

CONNECT WITH US



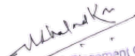
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**AY: 2018-19**

## List of Programs for AY: 2018-19

| Sr. No. | Name of the capacity development and skills enhancement program | Period (from date - to date) | Number of students enrolled | Name of the agencies/experts involved with contact details (if any) | Activity | Page No. |
|---------|---|------------------------------|-----------------------------|---|----------|----------|
| 1.      | Barclays GTT Campus connect-Finishing School                    | 16 to 18 Jul 18              | 176                         | Surekha<br>(surekhaks@aitpune.edu.in)                               | ICT      | 122-127  |

  
Training & Placement Officer  
Army Institute of Technology  
Dighi Hills, Pune - 411015



## Finishing school - Barclays CSR programme in association with NASSCOM Foundation

## Training Placement Officer TPO

Thu 17-Jan-19 1:34 PM

Sent Items

To: Surekha KS &lt;surekhaks@aitpune.edu.in&gt;;

Cc: Director AIT &lt;director@aitpune.edu.in&gt;;

1 attachments (2 MB)

certificate.jpg;

Dear Madam ,

Please find herewith the details of finishing school program conducted by Barclays in association with NASSCOM and GTT .

Respected AIT Group,

## Meetings from Global Talent Track !!

It is my pleasure to introduce Global Talent Track (GTT); an education and training venture, set up by some of the best minds from the industry, education and technology domains. The venture aims to provide 'quality with scale' through programs delivered with the help of innovative technologies and compelling content.

Among others we provide training to fresher's hired by companies such as Cognizant, Capgemini, Genpact, Infosys, Oracle, Hexaware, etc.

As part of their CSR initiative, **Barclays** has decided to skill unemployed youths as per the industry requirement. Barclays has decided to partner with **GTT & NASSCOM Foundation** in this initiative. GTT would be executing the training program under this initiative, with limited number of colleges across India.

## Training Programme Details:

- 24 Hrs. of high impact workshop by industry expert on Soft Skills and Communication, topics are mentioned below:

| BARCLAYS JOB READINESS WORKSHOP - CONNECT WITH WORK (F2F) |   |  |          |
|---|---|--|----------|
| Main Topic  | Sub Topic                                   | Objectives   | Duration |
| <b>DAY 1</b>  |   |  | <b>8</b> |
| Introduction  | Introducing the connect with work programme | What is in it for me? Understanding the objective of the CWW programme         | 0.5      |
|   | Online Image                                | Building a strong impression online and sustaining online credibility          | 0.5      |
| Interview Skills  | Self-Awareness                              | To Know your personality through an MBTI                                       | 1        |
|   | Grooming                                    | To study corporate grooming habits (The right attire)                          | 1        |
|   | Body Language                               | To imbibe the right body language for a professional environment               | 1        |
|   | Confidence                                  | To increase self-belief and faith in one's own abilities                       | 0.5      |
|   | Interview FAQs                              | Learn to face frequently asked interview questions                             | 1        |
|   | Resume                                      | To build a strong profiles through effective resume writing                    | 1        |
|   | Rejections                                  | To understand how to handle interview rejections and come back from set-backs  | 0.5      |
|   | Overall Break time                          |  |          |
| <b>DAY 2</b>  |   |  | <b>8</b> |
| Corporate Readiness                                       | Values                                      | An introduction to values in a corporate environment                           | 0.5      |
|   | Ownership                                   | To learn how to be accountable and own tasks, projects etc.                    | 0.5      |
|   | Respect                                     | To understand the importance of respect as a critical corporate value          | 0.5      |
|   | Teamwork                                    | To understand collaboration and its importance in the corporate world          | 0.5      |
|   | Autodidactism                               | To leverage self-learning and self-directed education                          | 0.5      |
|   | Flexibility                                 | To learn how to be flexible while playing multiple roles                       | 0.5      |
|   | Time Management                             | To improve effectiveness at work and achieve a balance                         | 0.5      |
|   | Stress Management                           | To understand how stress can be managed and to lower depression                | 0.5      |
|   | Positive Attitude                           | To take the step towards positive success by adapting the right approach       | 1        |
|   | LinkedIn (Profile Management)               | To gain knowledge on LinkedIn account management and tips to enhance a profile | 1        |

**DAY 3**

|                                     |   |  |           |
|-------------------------------------|---|--|-----------|
|                                     |   |  | <b>8</b>  |
| Mock Interviews & Group Discussions | In basket simulation (Learning Application) | Group Discussion rules and enhance Public Speaking skills (Group Discussion)           | 7         |
|                                     |   | Tips to handle Interviews and be able to create the right impression (Mock Interviews) |           |
|                                     | Overall Break time                          |  | 1         |
| <b>TOTAL DURATION</b>               |   |  | <b>24</b> |

2. All the students should be registered on our portal (<http://www.careerclap.com/#/login/>) google form for this CSR atleast 2 days prior to the face to face training.
3. Post face to face training all the student needs to undergo an assessment.
4. All the participating student would get NASSCOM Foundation-GTT's Certificate
5. As of now this program is open for all the **Final Year Student** and this program would help student during their placements
6. All the student should carry any 1 Government ID during the training – Gov. ID like Aadhar card, License, PAN card, etc. They just have to mention the number of any one ID card.

**For arranging the face to face training, please provide me the below mention details:**

1. Final year students count.
2. Tentative date for the face to face training.

**Please find the attached soft copy of student certificate and college certificate which we would be providing.**

**We would also like to mention that the entire program is being funded by Barclays and there would be no cost to either the students or the institute.**

Please feel free to contact undersigned for any assistance.

Thanks & Regards,

**Gaurav Srivastava** | Global Talent Track | **Group Manager** | Mob: +91 7507600085

Empowering Youth.....Worldwide

[www.gttconnect.com](http://www.gttconnect.com)



16-18 JUL 18 (FOR BE 2018-19 BATCH)

**BARCLAYS JOB READINESS WORKSHOP - CONNECT WITH WORK (F2F)**

| Main Topic                          | Sub Topic                                   | Objectives   | Duration  |
|-------------------------------------|---|--|-----------|
| <b>DAY 1</b>                        |   |  | <b>8</b>  |
| Introduction                        | Introducing the connect with work programme | What is in it for me? Understanding the objective of the CWW programme                 | 0.5       |
| Interview Skills                    | Online Image                                | Building a strong impression online and sustaining online credibility                  | 0.5       |
|                                     | Self-Awareness                              | To Know your personality through an MBTI   | 1         |
|                                     | Grooming                                    | To study corporate grooming habits (The right attire)                                  | 1         |
|                                     | Body Language                               | To imbibe the right body language for a professional environment                       | 1         |
|                                     | Confidence                                  | To increase self-belief and faith in one's own abilities                               | 0.5       |
|                                     | Interview FAQs                              | Learn to face frequently asked interview questions                                     | 1         |
|                                     | Resume                                      | To build a strong profiles through effective resume writing                            | 1         |
|                                     | Rejections                                  | To understand how to handle interview rejections and come back from set-backs          | 0.5       |
|                                     | Overall Break time                          |  |           |
| <b>DAY 2</b>                        |   |  | <b>8</b>  |
| Corporate Readiness                 | Values                                      | An introduction to values in a corporate environment                                   | 0.5       |
|                                     | Ownership                                   | To learn how to be accountable and own tasks, projects etc.                            | 0.5       |
|                                     | Respect                                     | To understand the importance of respect as a critical corporate value                  | 0.5       |
|                                     | Teamwork                                    | To understand collaboration and its importance in the corporate world                  | 0.5       |
|                                     | Autodidactism                               | To leverage self-learning and self-directed education                                  | 0.5       |
|                                     | Flexibility                                 | To learn how to be flexible while playing multiple roles                               | 0.5       |
|                                     | Time Management                             | To improve effectiveness at work and achieve a balance                                 | 0.5       |
|                                     | Stress Management                           | To understand how stress can be managed and to lower depression                        | 0.5       |
|                                     | Positive Attitude                           | To take the step towards positive success by adapting the right approach               | 1         |
|                                     | LinkedIn (Profile Management)               | To gain knowledge on LinkedIn account management and tips to enhance a profile         | 1         |
|                                     | SWOT Analysis                               | To Self evaluate and analyze strengths and areas of improvement                        | 1         |
| Overall Break time                  |   |  | 1         |
| <b>DAY 3</b>                        |   |  | <b>8</b>  |
| Mock Interviews & Group Discussions | In basket simulation (Learning Application) | Group Discussion rules and enhance Public Speaking skills (Group Discussion)           | 7         |
|                                     |   | Tips to handle Interviews and be able to create the right impression (Mock Interviews) |           |
|                                     | Overall Break time                          |  |           |
| <b>TOTAL DURATION</b>               |   |  | <b>24</b> |

**GTT BARCLAYS CAMPUS CONNECT FINISHING SCHOOL ATTENDANCE**

| Fullname                   | mobile     | kamid | college                       | collegeid |
|----------------------------|------------|-------|-------------------------------|-----------|
| Sumit Kumar Singh          | 8806164216 | KAM04 | Army Institution of Technolog | MAPU04314 |
| Tejvendersingh             | 8007820907 | KAM04 | Army Institution of Technolog | MAPU04314 |
| Shubhanshu Kushwan         | 7744066591 | KAM04 | Army Institution of Technolog | MAPU04314 |
| Chandan Kumar Yadav        | 8237206761 | KAM04 | Army Institution of Technolog | MAPU04314 |
| Yogesh Mokashe             | 7030538409 | KAM04 | Army Institution of Technolog | MAPU04314 |
| Vivek Rajan Verma          | 9637895537 | KAM04 | Army Institution of Technolog | MAPU04314 |
| Shireen Dash               | 8793698471 | KAM04 | Army Institution of Technolog | MAPU04314 |
| Manish Kumar               | 7507134860 | KAM04 | Army Institution of Technolog | MAPU04314 |
| Parvinder Singh Padda      | 9492152297 | KAM04 | Army Institution of Technolog | MAPU04314 |
| Praveen Kumar              | 8007828015 | KAM04 | Army Institution of Technolog | MAPU04314 |
| Chilukuri Prithui          | 7066648316 | KAM04 | Army Institution of Technolog | MAPU04314 |
| Rewat Ram Bhuwal           | 8806592455 | KAM04 | Army Institution of Technolog | MAPU04314 |
| Saurabh Sharma             | 8007681551 | KAM04 | Army Institution of Technolog | MAPU04314 |
| Abhinandan Singh           | 8698563145 | KAM04 | Army Institution of Technolog | MAPU04314 |
| Anmoal Porwal              | 7507291758 | KAM04 | Army Institution of Technolog | MAPU04314 |
| Adhunika Sharma            | 8007815880 | KAM04 | Army Institution of Technolog | MAPU04314 |
| Rupali Mittal              | 8007679042 | KAM04 | Army Institution of Technolog | MAPU04314 |
| Priti Kumari               | 9637168762 | KAM04 | Army Institution of Technolog | MAPU04314 |
| Shriya Nagrath             | 9673373975 | KAM04 | Army Institution of Technolog | MAPU04314 |
| S Pavithra                 | 8007811531 | KAM04 | Army Institution of Technolog | MAPU04314 |
| Bhagayashree Malhar Shinde | 8237714093 | KAM04 | Army Institution of Technolog | MAPU04314 |
| Manish Kumar               | 8007829409 | KAM04 | Army Institution of Technolog | MAPU04314 |
| Rohit Saroha               | 8007821548 | KAM04 | Army Institution of Technolog | MAPU04314 |
| Nitin Bisut                | 8007791742 | KAM04 | Army Institution of Technolog | MAPU04314 |
| Avdesh Gurjar              | 9325852755 | KAM04 | Army Institution of Technolog | MAPU04314 |
| Akash Tomar                | 9309107363 | KAM04 | Army Institution of Technolog | MAPU04314 |
| Saurabh Singh              | 8007828403 | KAM04 | Army Institution of Technolog | MAPU04314 |
| Prajwal Goswami            | 8669064227 | KAM04 | Army Institution of Technolog | MAPU04314 |
| Reshav Kumar               | 8007680311 | KAM04 | Army Institution of Technolog | MAPU04314 |
| Rahul Kumar Singh          | 8007810252 | KAM04 | Army Institution of Technolog | MAPU04314 |
| Himanshu Singh             | 8007678365 | KAM04 | Army Institution of Technolog | MAPU04314 |
| Rounak Kumar               | 7875831849 | KAM04 | Army Institution of Technolog | MAPU04314 |
| Ashish Kumar               | 7066991047 | KAM04 | Army Institution of Technolog | MAPU04314 |
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| Yashwant Kumar Rana        | 8007832830 | KAM04 | Army Institution of Technolog | MAPU04314 |
| Abhisheak Tiwari           | 9911788546 | KAM04 | Army Institution of Technolog | MAPU04314 |
| Devendra Mishra            | 8007810265 | KAM04 | Army Institution of Technolog | MAPU04314 |
| Patel Sudhir Kumar         | 8007832675 | KAM04 | Army Institution of Technolog | MAPU04314 |
| Vishal Kumar               | 9370466993 | KAM04 | Army Institution of Technolog | MAPU04314 |
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| Sanchit Chauhan            | 9309118127 | KAM04 | Army Institution of Technolog | MAPU04314 |
| Praveen Kumar              | 8007759287 | KAM04 | Army Institution of Technolog | MAPU04314 |
| Manish Kumar               | 7507014774 | KAM04 | Army Institution of Technolog | MAPU04314 |
| Nitin Singh Rawat          | 8006789823 | KAM04 | Army Institution of Technolog | MAPU04314 |

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| Mohit Kumar Yadav        | 8007681301 | KAM04 | Army Institution of Technolog | MAPU04314 |
| Navjot Singh Gill        | 9837607580 | KAM04 | Army Institution of Technolog | MAPU04314 |
| Aniket Anand Suryawanshi | 9890577785 | KAM04 | Army Institution of Technolog | MAPU04314 |
| Piyush Bhatt             | 7055451937 | KAM04 | Army Institution of Technolog | MAPU04314 |
| Jastej Singh Lotay       | 8007830092 | KAM04 | Army Institution of Technolog | MAPU04314 |
| Prateek Agarwal          | 8948105999 | KAM04 | Army Institution of Technolog | MAPU04314 |
| Nirmal Kumar             | 8007815640 | KAM04 | Army Institution of Technolog | MAPU04314 |
| Sangam Kumar Raju        | 8007679927 | KAM04 | Army Institution of Technolog | MAPU04314 |
| Robin Singh Malik        | 7507017476 | KAM04 | Army Institution of Technolog | MAPU04314 |
| Ajit Singh               | 7488334915 | KAM04 | Army Institution of Technolog | MAPU04314 |
| Adhish Singh             | 8698441283 | KAM04 | Army Institution of Technolog | MAPU04314 |
| Tushar Dipak Bhande      | 9272947272 | KAM04 | Army Institution of Technolog | MAPU04314 |
| Vikas Manhas             | 8007679754 | KAM04 | Army Institution of Technolog | MAPU04314 |
| Tushar Kumar Singh       | 8007679629 | KAM04 | Army Institution of Technolog | MAPU04314 |
| Hemanshu Yadav           | 8007816873 | KAM04 | Army Institution of Technolog | MAPU04314 |
| Manisha Upreti           | 8390743246 | KAM04 | Army Institution of Technolog | MAPU04314 |
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| Suraj Mishra             | 8806081997 | KAM04 | Army Institution of Technolog | MAPU04314 |
| Sachin Karwasra          | 7798628644 | KAM04 | Army Institution of Technolog | MAPU04314 |
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| Ravindra Singh           | 8459695789 | KAM04 | Army Institution of Technolog | MAPU04314 |
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| Varon Victor Miranda     | 9769536571 | KAM04 | Army Institution of Technolog | MAPU04314 |
| Ansul Shreya Gupta       | 8007682708 | KAM04 | Army Institution of Technolog | MAPU04314 |
| Prabhakar Nath Singh     | 8806410509 | KAM04 | Army Institution of Technolog | MAPU04314 |
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| Ramendra Singh Yadav     | 9637168706 | KAM04 | Army Institution of Technolog | MAPU04314 |
| Vivek Saahil             | 7705041407 | KAM04 | Army Institution of Technolog | MAPU04314 |
| Shaurya Khurane          | 8007810259 | KAM04 | Army Institution of Technolog | MAPU04314 |
| Soumya Bhagwat           | 9637169083 | KAM04 | Army Institution of Technolog | MAPU04314 |
| Mohit Kumar Sharma       | 8007814881 | KAM04 | Army Institution of Technolog | MAPU04314 |
| Aashish Kumar Shukla     | 8390630564 | KAM04 | Army Institution of Technolog | MAPU04314 |
| Channan Kumar            | 8007828421 | KAM04 | Army Institution of Technolog | MAPU04314 |
| Anandhu R Nair           | 8007827473 | KAM04 | Army Institution of Technolog | MAPU04314 |
| Aashish Singh            | 7764967643 | KAM04 | Army Institution of Technolog | MAPU04314 |
| Deepanshu Luhach         | 7507285462 | KAM04 | Army Institution of Technolog | MAPU04314 |
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| Ajay Pratap Singh        | 8007813956 | KAM04 | Army Institution of Technolog | MAPU04314 |
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| Sadhika Parashar         | 7066986774 | KAM04 | Army Institution of Technolog | MAPU04314 |



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| Shailendra Patel     | 8007820728 | KAM04 | Army Institution of Technolog | MAPU04314 |
| Mahipal Singh        | 8007678250 | KAM04 | Army Institution of Technolog | MAPU04314 |
| Jayakrishna M        | 9562624464 | KAM04 | Army Institution of Technolog | MAPU04314 |
| Aparna Choudhari     | 9545563157 | KAM04 | Army Institution of Technolog | MAPU04314 |
| Arpita Guha          | 9158312939 | KAM04 | Army Institution of Technolog | MAPU04314 |
| Asmiriti Kumari      | 8806053616 | KAM04 | Army Institution of Technolog | MAPU04314 |
| Neha Jeevan          | 8806033237 | KAM04 | Army Institution of Technolog | MAPU04314 |
| Vrinda Shah          | 7767910279 | KAM04 | Army Institution of Technolog | MAPU04314 |
| Rakshanda Singh      | 8007682907 | KAM04 | Army Institution of Technolog | MAPU04314 |
| Saahil Kumar Jha     | 8408919727 | KAM04 | Army Institution of Technolog | MAPU04314 |
| Ravi Raj             | 8669147612 | KAM04 | Army Institution of Technolog | MAPU04314 |
| Anant Daniya         | 8007828112 | KAM04 | Army Institution of Technolog | MAPU04314 |
| Keshav Prakash Sukla | 8007830694 | KAM04 | Army Institution of Technolog | MAPU04314 |
| Deepak Pandey        | 8390630372 | KAM04 | Army Institution of Technolog | MAPU04314 |
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| Rahul Yadav          | 7507021014 | KAM04 | Army Institution of Technolog | MAPU04314 |
| Ravitheja Pilla      | 7066988599 | KAM04 | Army Institution of Technolog | MAPU04314 |
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| Swati                | 8007831429 | KAM04 | Army Institution of Technolog | MAPU04314 |
| Smruthi G S          | 9623394314 | KAM04 | Army Institution of Technolog | MAPU04314 |
| Prem Sakore          | 8007810813 | KAM04 | Army Institution of Technolog | MAPU04314 |
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| Amit Pandey          | 8007680998 | KAM04 | Army Institution of Technolog | MAPU04314 |
| Shiwam Dixit         | 8007817046 | KAM04 | Army Institution of Technolog | MAPU04314 |
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| Ambuja Tripathi      | 7309778000 | KAM04 | Army Institution of Technolog | MAPU04314 |
| Nitin Mishra         | 9130733884 | KAM04 | Army Institution of Technolog | MAPU04314 |
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| Simran Sharma        | 8007679587 | KAM04 | Army Institution of Technolog | MAPU04314 |
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| Arpit Dhankar            | 9673372124 | KAM04 | Army Institution of Technolog | MAPU04314 |
| Vaibhav Ashok Yadav      | 8698426780 | KAM04 | Army Institution of Technolog | MAPU04314 |
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| Divya Jyothi Mandal      | 8007821749 | KAM04 | Army Institution of Technolog | MAPU04314 |
| Gunjan Kumar Pandey      | 8007682173 | KAM04 | Army Institution of Technolog | MAPU04314 |
| Rawnak Kumari            | 8007810601 | KAM04 | Army Institution of Technolog | MAPU04314 |
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| Aman Tanwar              | 9112158227 | KAM04 | Army Institution of Technolog | MAPU04314 |
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| Navneet Kumar            | 8557983769 | KAM04 | Army Institution of Technolog | MAPU04314 |
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| Parvesh Kumar            | 9673468537 | KAM04 | Army Institution of Technolog | MAPU04314 |
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| Gourdhan Singh Shekhawat | 8007810478 | KAM04 | Army Institution of Technolog | MAPU04314 |
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| Abhisheak Singh Rana     | 8390695183 | KAM04 | Army Institution of Technolog | MAPU04314 |
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| Tanuj Saini              | 8007815518 | KAM04 | Army Institution of Technolog | MAPU04314 |
| Sachin Dwivedi           | 8007821696 | KAM04 | Army Institution of Technolog | MAPU04314 |
| Deepak Singh Bhadouria   | 8007830489 | KAM04 | Army Institution of Technolog | MAPU04314 |
| Vikash Yadav             | 7066986368 | KAM04 | Army Institution of Technolog | MAPU04314 |
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| Paras Singh Kaphelia     | 7830902404 | KAM04 | Army Institution of Technolog | MAPU04314 |
| Rajiv Kumar Tiwari       | 8007678702 | KAM04 | Army Institution of Technolog | MAPU04314 |
| Ajay Thakur              | 9309502770 | KAM04 | Army Institution of Technolog | MAPU04314 |
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| Ved Prakash Pal          | 8007830506 | KAM04 | Army Institution of Technolog | MAPU04314 |
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